ESTABLISHED 1869.

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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

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31ST YEAR. NEW YORK, WEDNESDAY, NOVEMBER 21, 1900. VOL. XLI. No. 17.

## THE POMP AND SPLENDOR OF LONDON'S LORD MAYOR.

NOV. 9 was Lord Mayor's Day in the City of London and the suburbs thereof. While the Metropolitan city consists of 443,421 acres, with a population of about 5,000,000 souls, the City of London within Municipal and Parliamentary limits is a precinct of only 671 acres; its population by day is beyond calculation, being in an incessant state of flux, and at night consists of little more than a company of the Guards at the Bank of England, another at the Tower, a few hundred night watchmen and some platoons of police. This is the realm of the Lord Mayor; within it he is chief magistrate, and, by right, takes precedence of the Queen herself. But this power and dignity remain vested in the same individual for only one year, being assumed by the new Lord Mayor-elect on each Nov. 9. The Lord Mayor of London maintains his dignity before the masses by a display of great pomp and ceremony, all of it regulated by immemorial precedent. On all occasions of state, the greatest of which is when he proceeds from the Mansion House in the city to the palace of Westminster to take the oath of office before the Judges of the Royal Exchequer, the Lord Mayor is preceded by the Mace of the City and two swords. The Mace, an emblem of sovereignty which can be traced back in history to the ivory scepter of Agamemnon, has developed from a mere wand to a massive pillar of silver and gold, five feet three inches in length and amply thick in proportion. That now in use was made by John White in 1735. Of the two swords, the longer is known as the Sword of State, which, like the axe and fasces of the Roman curule magistrates, symbolizes the power of life and death. Whenever the Queen visits the City of London she is met at the city limits, generally Temple Bar, by the Lord Mayor, who there presents to her the Sword of State, point downward, as well as the golden keys of the city. Except in the presence of the sovereign of England, the Sword of State is always carried before the Lord Mayor with the point up. The other sword carried on these occasions is known as the Pearl Sword, from the seed pearl embroidery on its scabbard; it appears to be a superfluous adjunct to the pomp and circumstance of Lord Mayoralty, and is retained probably for no other reason than that Queen Elizabeth gave it to the city more than 300 years ago. In addition to these two swords there is the Black Sword, used

From photograph loaned by New York *Tribune*.

PART OF THE PLATE OF THE LORD MAYOR OF THE CITY OF LONDON.

F&B TRADE MARK REGISTERED

# SOME MIGHTY GOOD THINGS

in **STERLING SILVER** are illustrated in our special Catalogue, and if you have not already had a copy, send for one at once.

F&B REGISTERED

**FOR LADIES.**

Toilet Sets,
Manicure Sets,
Desk Sets,
Brushes,
Mirrors,
Combs
and Useful Things in Cut Glass,
besides
**Bracelets,**
**Guard Chains,**
**Lockets,**
**Charms,**
**Pins,**
Brooches and Earrings.

**FOR GENTLEMEN.**

Toilet Sets,
Shaving Sets,
Traveling Sets,
Desk Sets,
and the finest assortment of
**Chains,**
**Lockets** and
**Charms**
to be found in the market.

No. 1694. A sample of one of our Ink Stands for gentlemen's desk. Rich cut glass, heavy sterling silver top and removable well.

**Theodore W. Foster & Bro. Co.,** Manufacturing Jewelers and Silversmiths,
100 RICHMOND STREET, PROVIDENCE, R. I.

*"When the Hurly-burly's done,*
*When the Battle's Lost and Won,"*

***Then's the time to get down to business.***

Many a good head has been upset by the election excitement the last few months; now is the time to put that head down again to the question of **DOLLARS and CENTS.**

And talking about **GOOD** heads—why not lay in a line of the new heads we are selling in scarf-pins, lockets, brooches, dumb-bells, etc., a few of which we illustrate above. It will pay you to look at them. Selection packages cheerfully sent.

A large range of patterns, but a moderate range of prices.

**HENRY FREUND & BRO.,**
**THE JEWELRY HOUSE,**
Sellers of Sellers. **9, 11, 13 Maiden Lane, New York.**

TO ORDER
ANY GRADE OF
TRADE MARK L&CO. PANS
WATCH CASES,
TRADE MARK L&CO. PANS
Elgin and Waltham Movements,
**DIAMONDS and JEWELRY,**
From the "ALL-THE-TIME" up-to-date stock of
EST. 1868.
*Lissauer & Company*
12 Maiden Lane, NEW YORK.
P. O. Box 2516.

Another lot of

# STAKING TOOLS,

just in, having **54 punches** and **16 stumps,** for

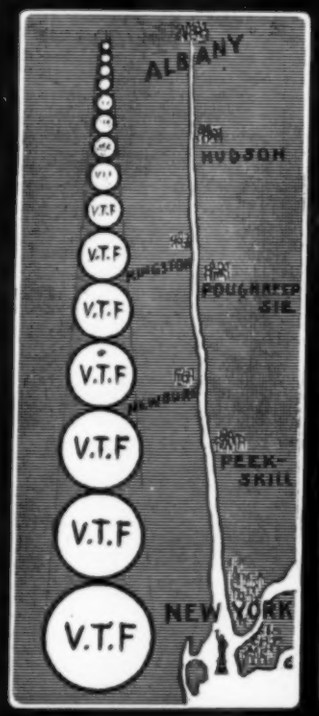
## $6.50 NET CASH.

Nothing like them. None so good for the money. Orders filled in rotation. Three hundred of these have already been sold and are satisfactory. We can not insure that the next lot will be at this price.

## L. C. REISNER & CO.,

**Importers, Exporters, Manufacturers and Jobbers**
**Watchmakers' Tools, Material and Supplies,**

**11 Chestnut St., Lancaster, Pa. 111 S. Eighth St., Philadelphia, Pa.**



# Facts and Figures.

It may interest you to know that during the **twelve months ending September 30th, 1900,** there were **imported** into the **United States**

## 28,000,000 V. T. F. Watch Glasses.

Had they not been sold to the jobbers and manufacturers as quickly as they were imported, the following results might have been accomplished:

Placed **side by side** they would have formed a line **682 miles** long, or 4¾ times the distance between Albany and New York.

Placed **one on top of the other** they would have formed a column **166,600 feet high,** or 542 times the height of the Statue of Liberty; 346 times the height of the Pyramids of Egypt; ten times the height of Pike's Peak.

What better proof that the **quality** of the **V. T. F. surpasses all other makes** as the **quantity exceeds all others.**

# THE JUDGES.

The Three Judges for the Simmons Window Display Competition, who will award the Eight Bags of Gold for the Eight Best Dressed Windows, are:

**MR. B. THORPE, Publisher the Keystone,**
**MR. B. F. SIMMONS, Editor Jewelers' Circular-Weekly,**
**MR. CHARLES M. CONNOLLY, Editor the Haberdasher.**

The qualifications for this competition are as follows:
Window displays must be made between November 15th and December 25th, and shall be of not less than three days duration.
Windows to be dressed with any class of goods competitor desires, the only condition being that Simmons Chains and the three handsome window cards furnished by us shall form an important part of the display.
Photographs of the display must be sent us before January 15th, with name and address of jeweler plainly marked on back.

**R. F. SIMMONS CO., Attleboro, Mass.**

---

## EUGENE SHEFFLER,

**207 Centre Street, N. Y.**

## Jewelers' Machinery

NEW AND SECOND-HAND.

FOOT AND SCREW PRESSES.

SHEARS. DROPS. ROLLING MILLS.

Jewelers' Tools and Dies.
HARDENING.
All Sizes Steel Blank Dies.

---

**"B. A." Gold Shell Collar Buttons** are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.

---

**KENT & WOODLAND,**
SUCCESSORS TO
WM. H. BALL & CO.,
Makers of **GOLD BRACELETS**
**16 John Street, New York.**

---

HENRY C. HASKELL, Designer and Maker.

9-11-13 Maiden Lane, New York.

# The CARNATION

*Made in Complete Set; Including Manicure Articles*

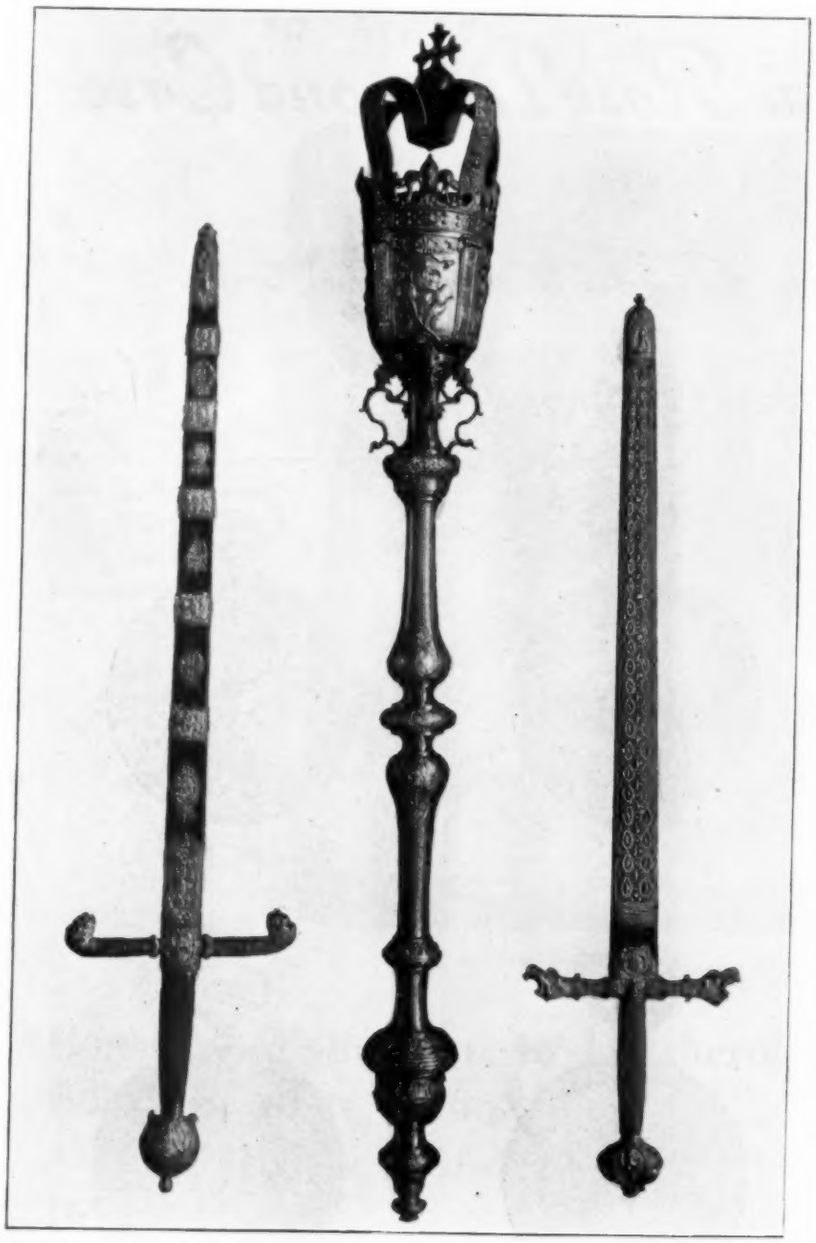
**R. WALLACE & SONS MANUFACTURING Co.**
**SILVERSMITHS**
**WALLINGFORD, CONN.**

*226 Fifth Avenue, NEW YORK*
*131-137 Wabash Ave., CHICAGO*
*120 Sutter St. SAN FRANCISCO*
*63 Bassinghall St., LONDON, E.C.*

*Eight-Ninths Actual Size*

in public ceremonies on occasions of mourning, and the Sword of Justice, which is placed on a shelf over the Lord Mayor's head when he attends the opening of the Central Criminal Court sessions.

Besides being temporarily responsible for the care of these intrinsically and historically valuable articles, every Lord Mayor on assuming office has to wear round his neck a golden collar to which is attached a diamond mounted jewel estimated as being worth £120,000 ($600,000), and for the safe-keeping of which he is obliged to give substantial bond before being sworn in. The city plate which adorns the sideboard of the Mansion House at the great inaugural and many other occasional banquets must also be taken care of, and not only that, but each Lord Mayor is expected to add to the collection to the value of not less than £500. In this way, and by gifts from visiting monarchs and others, this remarkable display of the precious metals has increased in bulk and magnificence until, from being valued at about £12,000 in 1753, when the present Mansion House was opened, it has now reached a market value of probably 20 times that sum.



From photograph loaned by New York *Tribune*.

THE LONDON CITY MACE, STATE SWORD AND PEARL SWORD.

An unknown man entered the jewelry store of E. Karthaus, Huntsville, Ala., on the night of Nov. 7, and asked to see a gold watch. The clerk handed out two for inspection, and, his attention being distracted for a moment, the man ran out with one of the watches.

## *DRESS AND FASHION.*

REVIEW OF THE REIGNING FASHIONS IN DRESS AS THEY TOUCH THE JEWELERS.

BY ELSIE BEE.

Fashion, like matrimony, is not to be lightly entered into but demands an absolute devotion. Yet the woman who sits upon a stile, pondering the problem of dress, may pluck up courage and descend, smilingly, into the flowery and enticing field of *modes;* for, after all, it is neither the cloth nor the cut that makes the costume, but a thousand and one little trifles, unique conceits, smart devices, that set the hall-mark of distinction on the fashionable toilette. A swell hat buckle or pin, a pendant *à l'art nouveau*, a chain sparkling with cunningly cut stones, a curiously wrought girdle, a purse of unique pattern, a neckband which displays any of the oddments of the hour—these single out the wearer as one in the swim, who distinguishes herself by the skill with which she grasps and handles the newest fancies.

All day long and every day does woman adorn herself with *bijouterié* of some description, massive and antique, perhaps, if she incline to pure art; dainty, *spirituelle* and alluring if she possess the Parisian taste; splendid and ornate if she be a true Briton. But if an American—ah, then it is quite useless to predicate her doings, except that a clever audacity and keen artistic sense will enable her to bring back trophies of beauty from her incursions into every known style. Unlimited to-day are the possibilities for individuality in jewels and ornaments of silver and gold.

* * *

Freshest and at first thought really new among dress accessories are the metal contrivances for the ends of ties and ribbons, variously known as spikes, spigots, *aiguillettes, barrettes* and ferrets. But once more is the old adage, "nothing new," verified, for we are told that these little trifles are only a revival of tags or points used in the time of Charles I., and they have come again into vogue through the "costume exhibit of all ages," at the Paris Exposition.

*Aiguillettes*, or needle-like appendages of gold, silver or gun metal, complete the ends of the narrow velvet tie which is now so uniformly worn with a stock collar.

*Barrettes*, or slides, variously finished and jeweled, are worn with necklets of lace, ribbon or velvet.

The ends of ribbon slip between the double metal sides of ferrets, whose varying widths fit them to ribbon, wide or narrow.

Long, round, hollow spikes have the ends of ribbon or silk gathered up and inserted in their opening.

Metal ends also figure on new four-in-hand ties. All these attachments are plain, embossed, chased, and the handsomest are jeweled, while the others are filigree.

A beautiful French blouse shows a bolero of black lace over *crêpe de Chine*, pink bows, and ends falling to the waist and ending in ferrets, namely, "tags," which, in this instance, take the form of Etruscan gilt baskets.

A black or white silk stock may be piped with colors or vice-versa, and the narrow velvet tie, with its ferret ends, which is

# The Best Sellers

*this season are the*

# Essex Superior Rose Diamond Cases

*(Guaranteed 25 Years).*

*Order Now of Your Jobber for Your Christmas Trade.*

## Rose Diamonds.

*O Size, $12.50. 6 Size, $13.20.*

*O Size, $12.50. 6 Size, $13.20.*

*O Size, $12.50. 6 Size, $13.20.*

*O Size, $13.00. 6 Size, $13.70.*

*O Size, $12.50. 6 Size, $13.20.*

*O Size, $14.50. 6 Size, $17.20.*

*Prices Subject to Usual Catalogue Discounts.*

# HAYDEN MFG. COMPANY,

## 23 Maiden Lane, New York.

We make a complete line of Toilet Goods in Sterling Silver and Gold Filled, also Mounted Ebony, Manicure Sets and Desk Sets.

Cigarette Cases,
Match Boxes,
Smokers' Sets,
Knives,
Scissors,
Smokers' Lamps,
Shaving Sets,
Garters.

STERLING SILVER.

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|---|---|---|---|---|
| Bon-Bon Dish, 6½ in., in Leatherette Case, | | | = | $11.00 |
| Bon-Bon Dish, 5 in., | " | " | = | 6.68 |
| Almond Dishes, half-dozen, | " | " | = | 12.00 |
| Butter Plates, " | " | " | = | 12.00 |
| Individual Salts, " | " | " | = | 6.70 |

Either in Polished or French Gray Finish.

PRICES SUBJECT TO THE USUAL CATALOGUE DISCOUNTS.

Send for Illustrated Catalogue.

knotted in front or simply crossed and held with a tiny brooch or stick pin, will give chic and add attractiveness.

Ribbon bows with ends terminating in aiguillettes finish off broad and full boas made of feathers that appear to have been taken from birds' breasts.

A high belt of soft black satin wound several times around the waist is caught tightly at one side with a small clasp in sundry colored stones mounted in old silver, from which it falls in short ends. A soft necktie of the same satin passes around a high collar, slips through a ring of gems like the waist clasp and falls in long ends, each finished with an ornament of gem-set old silver.

High up on the side of a garnet cloth skirt, a knot of black velvet ribbon, with long ends terminating in gold filigree attachments, furnishes a piquant touch to a rich ensemble.

In the general vogue for gorgeousness, Persian antique satin is used for ties, being folded around the stock and held in front with a jeweled clasp, or it is knotted together with a correspondingly splendid stick pin in the knot.

Gold fabric ribbon with black chenille dots is passed twice round the neck, drawn through a gold slide and finished with gold fringe.

Belts and chokers to match are popular, and quite swell examples are those of Russian gold belting with narrow lines in black or colors, for which a set of buckles, three tiny ones for the collar and from three to five larger ones for the belt, are in order.

A tiny edge of gold or silver beads or small pearls gives decided chic in the fashioning of dainty stock collars.

Buckles not only serve their proper purpose, but in the smaller sizes they are introduced into the centers of ribbon bows, knots and rosettes and finish the ends of the innumerable straps of velvet, which represent a fashionable dress garniture.

One of those pretty and daring fancies which originate oftenest with the Parisienne, is a waistcoat, the counterpart of what a fashionable man wears, which fastens in the back with a couple of straps and a gold buckle that stands frankly revealed below the short backed bolero waist. The waistcoat opens in front over a lace jabot and fastens with buttons to match the buckle.

The manner in which woman manipulates the modes introduced by the jewelers and *couturières* is indicated by the fact that she wears a gold buckle with a silver belt or vice-versa if she prefers this rather than uniformity.

We "paint the lily and add another hue to the rainbow," nowadays; therefore priceless Brussels lace has silver centers introduced into its flower patterns.

Fichus of yellow toned antique lace fasten with diamond buckles and buttons.

Insertions, flat trimmings and laces for the upper part of the bodice are jeweled with the daintiest fac-similes of tiny pansies, forget-me-nots, marguerites, bells of lily-of-the-valley and other charming flower forms.

Large, rounded rhinestone buckles threaded with black velvet ribbon make graceful shoulder straps to one of the seamless folded or swather *décolleté* corsages.

*(To be continued.)*

### "The Married Woman's Property Act" of Nova Scotia.

HALIFAX, N. S., Nov. 14.—The appeal in the case of Michaels *vs.* Michaels from the decision of the Supreme Court of Nova Scotia to the Supreme Court of Canada has just been allowed by the latter, reversing the judgment of the Supreme Court of Nova Scotia. The Supreme Court of Canada held that the note sued on was personal property of the wife not reduced into possession, and the action could be maintained under the married woman's property acts of Nova Scotia by the wife against her husband.

In 1882 A. L. Michaels, then of the jewelry firm of Levy & Michaels, and respondent, made a promissory note for $10,000 in favor of Jenny Levy, payable on demand. This note was indorsed by the payee to her sister, the maker's wife. In 1899 an action was brought on the note by the indorsee against her husband, the maker, which at the trial was dismissed on the ground that the "married woman's property act" did not authorize such an action. On appeal to the court *en banc*, the Judges were equally divided in opinion and the judgment at the trial stood affirmed. The plaintiffs then appealed to the Supreme Court of Canada with the above result.

Edward Vail, jeweler, Wichita, Kan., has presented to the Wichita Country Club a prize cup which is to be known as the Vail trophy, and is to be played for by the golf enthusiasts of the city, under such rules as may be made by the Country Club.


# Hand-Carved Rings and Scarf Pins.

No. 3356.

No. 251.

***At this season of the year there are many inquiries for seal rings and scarf pins to be used as Holiday Gifts. Our line of these goods is most complete, consisting of many new and exclusive designs, handsomely carved. We also carry the largest and finest line of mounted Diamond Goods in the country.***

**C. P. GOLDSMITH & CO., 33 Gold St., New York.**

### Quarterly Meeting of Philadelphia Branch of The Jewelers' League.

PHILADELPHIA, Pa., Nov. 16.—The regular quarterly meeting of the Philadelphia Branch of The Jewelers' League of New York was held here at the headquarters of the Philadelphia Jewelers' Club, 1225 Chestnut St., Monday evening. In all respects it was a highly successful meeting, particularly well attended and was largely of a social nature, although business projects of the League received some attention and were discussed, though only informally.

Suggestions to increase the membership were made, but it was decided to take no definite action until the business meeting of the League, Nov. 26. The meeting room was decorated especially for the meeting and refreshments were served. Among the deans of the trade in the city who attended were: Augustus Du Bosq, Anthony Mayhew, Elwood Bailey and Westford Warner. The committee who had the affair in charge comprised: C. B. Bishop, of the National Optical Co.; Henry Uhler, Wm. H. Long, Wm. B. Goodall, J. Fred Thomas, chairman, Wm. F. Michael, secretary, and Wm. G. Blair, vice-chairman.

### Union Bank of Halifax, N. S., Lose Suit Against John W. Mealy, Son & Co.

BALTIMORE, Md., Nov. 17.—A verdict in favor of the defendants was rendered by Justice of the Peace Ash, Nov. 16, in the suit of the Union Bank of Halifax, N. S., against John W. Mealy, Son & Co., jewelers, 9 S. Charles St., to recover $50 which the bank paid on a check.

Henry Nesbitt, a clever forger and check swindler, who operated successfully in this city, last August, passed a bogus check for $150 on John W. Mealy, Son & Co., in purchasing a $50 gold watch. Nesbitt was given $50 in cash and the $50 check in change. Nesbitt then fled to Halifax, presented the check at the bank and was paid the money. He was arrested the next day and is now serving a term in prison. As soon as the Messrs. Mealy discovered the $150 check to be worthless they notified the bank to stop payment on it. Col. Thomas S. Hodson, counsel for the bank, said he would carry the case to the City Court.

### Exaggerated Account of a Misunderstanding in Columbus Watch Shop.

COLUMBUS, O., Nov. 17.—The local papers had several items the past week concerning a probable strike at the factory of the New Columbus Watch Co., on account of a readjustment of the wage scale. It seems that there was some misunderstanding between the men and the officials of the factory over wages, but the difference was so small that it was arranged within a few days and the matter settled.

It seems that a few men were laid off for two or three days for some reason and they took this as a grievance, also, but most of them are at their places in the factory again. The greatest part of the trouble seems to have been in the papers, and not at the factory.

P. R. Elias, Tucson, Ariz., has given a trust deed amounting to $600.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
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DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

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ESTABLISHED 1841.
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TRADE MARK
MANUFACTURERS OF
Gold Jewelry,
9, 11, 13 MAIDEN LANE, - NEW YORK.
FACTORY, NEWARK, N. J.
A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated And Decorated Watches
HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONCOURS,
AT THE PARIS EXPOSITION.

## Lasar Goes to Prison.

**Six Months' Imprisonment with a Fine of $500 for Diamond Smuggler Max J. Lasar.**

BUFFALO, N. Y., Nov. 14.—The criminal proceedings against Max J. Lasar, accused of smuggling by inducing Mr. and Mrs. Victor Pilon to carry $37,000 worth of diamonds across from Canada to Niagara Falls, N. Y., last June, came to an end today when Lasar, in the United States District Court in this city, pleaded guilty to the charge and was sentenced by Judge Hazel to pay a fine of $500 and also to spend six months in the Erie County jail. This is the first time within the recollection of the United States officials here that any diamond dealer has gone to jail for smuggling. It is probable Lasar would have escaped imprisonment had it not been for his record, as this is the second time he was accused of the crime. The first charge, in 1897, was allowed to drop.

Max J. Lasar was arrested on the present charge June 13, after being shadowed from Montreal, in which city Lasar arrived from Europe, June 10. He had previously made the acquaintance of a Dr. P. A. Vandandaigue, who had introduced Lasar to his cousin, Mrs. Victor Pilon, and her husband, who had just been married. Lasar persuaded Dr. Vandandaigue to accompany him to Buffalo and gave to Mr. and Mrs. Pilon a small package, telling them it was a wedding present and must not be opened until they met him at the American side of Niagara Falls. All the parties, however, had been under surveillance by United States revenue officers, and Lasar was arrested on his arrival in Buffalo and the package was taken from the Pilons as they crossed the suspension bridge at Niagara Falls. The package was found to contain diamonds worth $37,000.

Lasar, the Pilons and Dr. Vandandaigue were taken before U. S. Commissioner Pound at Lockport, N. Y., and all held under bail, the amount of Lasar's bond being fixed at $25,000. Lasar, the doctor, and Mr. and Mrs. Pilon were indicted by the U. S. Grand Jury at Jamestown, N. Y., July 11, and an action to confiscate the diamonds was immediately commenced by the Government, as told in detail in THE CIRCULAR-WEEKLY Oct. 17 and Oct. 24. This action for forfeiture came up before Judge Hazel in the United States District Court, at Lockport, Oct. 9, 10 and 11, and resulted in the Judge ordering a decree declaring the diamonds forfeit to the Government. At this time, also, Dr. Vandandaigue and Mr. and Mrs. Pilon were released from bail upon their giving testimony before a commissioner to be used in the criminal action against Lasar. A verbatim report of this testimony was published in THE CIRCULAR-WEEKLY Oct. 24, and an account of the sale of the forfeited diamonds for $31,000 appeared in the last issue of this journal.

A detailed account of the proceedings yesterday, in which Lasar pleaded guilty and was sentenced, is as follows:

THE CRIMINAL PROCEEDINGS.

Proceedings had at the United States Court House, Buffalo, Tuesday morning, Nov. 13, 1900. Before Hon. John R. Hazel, U. S. Judge.

Appearances:

For the Government, Charles H. Brown, Esq., U. S. Attorney; S. Wallace Dempsey, Assistant U. S. Attorney.

For the defendant, Fred. Greiner, Esq., and Henry D. Fitzgerald.

Mr. Brown—The case of Max J. Lasar. The Government is ready and desires to move this indictment.

Mr. Greiner—If the Court will just hold that until this afternoon.

The Court—The case will be held until this afternoon at 2 o'clock.

*Afternoon Proceedings.*

Mr. Brown—Mr. Lasar, step forward, please. Mr. Lasar, I am advised that upon this indictment charging you with smuggling, you desire to withdraw your plea of not guilty entered at the Jamestown term in July, and plead guilty to this indictment. Am I correctly advised?

The Defendant—Yes, sir.

Mr. Brown—Upon the conviction of defendant upon his plea of guilty, I move sentence.

The Court—Have you anything to say in his behalf?

Mr. Greiner—Why, nothing, if the Court please, except that I believe that the ends of justice will be served by a small fine upon this prisoner. He is charged here with smuggling in $37,000 worth of diamonds. The Government has confiscated them; has realized $31,000. He has already been confined for five months in jail, and it does seem to me that a small fine would at this time satisfy the ends of justice.

The Court—Have you anything to say, Mr. District Attorney?

Mr. Brown—If the Court please, I think your Honor is advised as to substantially all the facts of and concerning this prosecution. Your Honor is aware that the defendant is charged with bringing into the United States upwards of $30,000 worth of diamonds, in June last. Counsel is correct when he states that the diamonds have been condemned and forfeited to the Government, and the Government is now in possession of the avails of the smuggled property. While the fact that the property has been confiscated and the Government is in receipt of the entire avails, yet the statute provides that for the offense of which the defendant stands convicted he shall be punished either by a fine not exceeding $5,000 or an imprisonment not exceeding two years. I join the counsel's statement that the fact that the diamonds have been confiscated to the Government is of itself some punishment to this defendant. But I desire to call your Honor's attention to another condition of this case, which satisfies me that the imposition of a fine is of no special punishment to this defendant. In the Fall of 1897, this defendant brought some diamonds into the United States which were confiscated, and he paid at that time to the Government a large sum of money, and virtually this offense, while legally and technically not in a condition to be prosecuted as a second offense, it is, as a matter of fact, the second occasion in which this defendant has been before the court substantially charged with a like offense. I simply refer to that to satisfy your Honor that the imposition of a fine does not seem to be of that deterrent effect upon this defendant to answer the ends of justice and the fulfillment of the law relative to the smuggling into the United States. To my mind, there should be imposed upon the defendant some punishment. He has been in custody since the 11th or 12th of June—five months, about. I have no suggestion to make as to the term that your Honor should impose, but I think some punishment outside of a pecuniary payment should be imposed upon this defendant.

The Court—What do you understand was the result of the charge that was brought against him before for a similar offense?

Mr. Brown—That was compromised, as I am advised, by the condemnation and forfeiture of the diamonds. At the institution of that suit in New York, this defendant was a claimant for the diamonds,

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

and he filed a bond with the court conditioned that if the diamonds would be released to him, that he would pay to the Government whatever judgment should be awarded upon the trial of that proceeding. That trial resulted in a judgment in favor of the Government against the diamonds of $38,000, and that judgment was paid by this defendant, and the criminal prosecution against the defendant for that offense was substantially dropped, no further prosecution growing out of that transaction.

Mr. Greiner—Well, as I understand it, that proceeding never went to judgment—the condemnation proceeding.

Mr. Brown—Oh, yes. I have a copy of the Government's decree of forfeiture and sale.

Mr. Greiner—I understood it was compromised before trial.

The Court—What do I understand, Mr. Greiner, in reference to this man's financial condition, with regard to the payment of a fine?

Mr. Greiner—He is absolutely without means. I think some friends of his might raise a few hundred dollars. Now, he has not murdered anyone; he has not committed treason. The most that he did was to attempt to cheat the Government out of $3,000, and it was a matter of dollars and cents. He has already forfeited to the Government $31,000 in money. Now, it seems to me that for an offense of that character, he has been sufficiently punished, aside from the fact that he has been in jail for five months here.

By the Court:

Q.—Lasar, what has been your business for the last five years?

A.—I have been out of business for the last two years and a half.

Q.—You have been engaged as a diamond merchant in New York city, have you not?

A.—I have not. I have not been in business. I have been sick most of the time.

Q.—Have you ever been convicted of any offense against the laws of the United States, or against any of the States?

A.—What, your Honor?

Q.—Have you ever been convicted of any offense heretofore at any time?

A.—Never. I have never been in jail before; never been convicted before.

Q.—Are you a married man?

A.—I am a widower.

Q.—Where is your home?

A.—I have supported three sisters since I was 16 years old.

Q.—Where is your home?

A.—I have lived nowheres for the last three years. I have been traveling around for my health, taking care of my health. I have been sick all the time.

Q.—Was it your intention to go into any business when you purchased these diamonds?

A.—It was my intention to see whether I could go into a business. I was not strong enough to go into any business. I was going to see whether I could.

The Court—It seems to me that the circumstances are such that the Court may very properly take into consideration the fact that you have been deprived, by forfeiture to the Government, of $37,000 worth of diamonds. On the face of that statement alone it would seem that you have been very seriously punished, especially when it is considered that all of your worldly goods were invested in these diamonds. Notwithstanding that, the Court is of the opinion that punishment should be inflicted upon you so as to be a warning to you and to those who are inclined to violate the customs laws of this country.

It is also very proper for the Court to take into consideration the fact that you have been restrained of your liberty for five months and upwards, and, in passing sentence upon you, the Court does take into consideration those two elements.

The sentence of the Court is that you be confined in the Erie County jail for the term of six months, and that you pay a fine of $500, and stand committed until paid.

---

Readers of THE CIRCULAR-WEEKLY will remember that Lasar's former trouble occurred in December, 1897, at which time about $50,000 worth of diamonds was seized from his office, 24 Maiden Lane, and he, his brother, Emanuel, and the latter's wife, Helena, were taken into custody. At that time it was claimed that Mrs. Emanuel Lasar had met her brother-in-law in Canada, received the smuggled diamonds from him and brought them to this side. Neither Lasar, his brother nor his brother's wife was tried criminally, but in November, 1898, the Government tried the action against the goods, which was notable for the sensational testimony given by one, Ivy Crurede, who accompanied Lasar on his trip to Europe and who claimed to have helped him conceal the goods. Lasar put in no defense and the gems, with the exception of six packages, imported by Reichman & Jordan, were all confiscated, Lasar losing in all about $36,000.

Max J. Lasar was for many years a rich and prominent diamond importer of New York. After his first trouble with the Government, which followed litigation resulting from his wife's suit for divorce, Lasar gave


PEARLS.

**Our Experience**

in purchasing goods simplifies matters for the discriminating buyer who purchases of us.

He will find exactly the goods he needs, in assortments large enough to admit of careful and successful selection.

**Alfred H. Smith & Co.,**

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

**DIAMONDS.**

**Wm. S. Hedges & Co.,**

IMPORTERS OF

**Diamonds, other Precious Stones and Pearls.**

DIAMOND JEWELRY.

**170 Broadway, CORNER MAIDEN LANE, New York.**

26 Holborn Viaduct, London.

**Diamonds, Pearls**

AND FINE COLORED STONES

**FRED. W. LEWIS & CO.,**

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

**John F. Saunders** HAS RECEIVED A FINE LOT OF

**STRUNG PEARLS**

SUITABLE FOR **COLLARETTES**, RANGING FROM 1-5 OF A GRAIN TO 1 GRAIN EACH.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

*Oppenheimer Bros. & Veith,*

IMPORTERS AND CUTTERS OF

*Diamonds,*

Cor. Nassau and John Sts.,

AMSTERDAM: 2 Tulp Straat.
LONDON: 45 Holborn Viaduct.

NEW YORK.

up his business to a large extent but retained desk room and his safe at 14 John St. until his arrest last June.

### Sioux Cityans Not Satisfied with Federal Town Clock.

SIOUX CITY, Ia., Nov. 13.—It is not improbable that citizens of Sioux City will formulate a protest against permitting the tower clock ordered for the Federal building there to be installed. Joseph Barborka, a clock maker from Iowa City, Ia., is here to look over the situation preliminary to putting the clock in position. Congress allowed $3,000 for the clock in Sioux City and the Secretary of the Treasury let a contract for a clock costing but $1,380. This timepiece does not strike and has no illuminated dial. Mr. Barborka said the citizens of St. Joseph, Mo., got together and raised a big objection to receiving a "village" clock like the one ordered here, and sent their protest in strong language to Washington. The result was the small clock was taken by Mr. Barborka to Wilmington, N. C., and erected there. St. Joe was given an up-to-date clock with "striking" features.

### Proceedings for the Dissolution of the Co-Operative Silver Co., of Corfu.

NIAGARA FALLS, N. Y., Nov. 12.—The hearing of evidence in the matter of the voluntary dissolution of the Co-operative Silver Co., of Corfu, was concluded before Frank S. Wood, as referee, at Batavia, Thursday afternoon. The case is to be submitted on briefs, but no date was fixed for the handing in of these.

The proceeding was begun on Jan. 16 and the first hearing took place on April 20. In all nine hearings were held and the case was adjourned four or five times without any evidence being taken. There were 22 witnesses examined, 13 of whom were recalled at least once. The evidence introduced covers nearly 800 pages of typewritten copy.

### Clue to a Mysterious Jewelry Store Robbery in Ottumwa.

OTTUMWA, Ia., Nov. 15.—A South Ottumwa woman, while digging in her garden, unearthed several valuable jeweled and plain gold rings. The discovery is, no doubt, the climax of a mystery which has remained unsolved for the past six months. Early last June the jewelry store of R. S. Field, Main St., was robbed of several hundred dollars' worth of jewelry, consisting mostly of finger rings of various values. The son of a well known South Ottumwa man, who had been accustomed to staying around the store, was accused of the robbery. The matter at the time escaped publication, and, as the boy's father refunded part of the stolen jewelry and made good the balance in money, Mr. Field decided to allow the matter to rest there and agreed to refrain from prosecuting the youth. In all probability the boy buried the rest in the garden, and has since been so frightened with the consequences of his act that he has been afraid and ashamed to disclose the hiding place of the property.

## Importations at the Port of New York.

*Week Ended Nov. 17, 1899, and Nov. 16, 1900.*

| | 1899. | 1900. |
|---|---|---|
| China, Glass and Earthen Ware: | | |
| China | $83,132 | $92,233 |
| Earthen ware | 15,211 | 19,741 |
| Glass ware | 26,601 | 32,008 |
| Optical glass | 3,773 | 3,807 |
| Instruments: | | |
| Musical | 20,470 | 4,413 |
| Optical | 6,954 | 4,527 |
| Philosophical | 4,327 | 621 |
| Jewelry, etc.: | | |
| Jewelry | 7,943 | 6,845 |
| Precious stones | 202,463 | 220,883 |
| Watches | 26,121 | 15,646 |
| Metals, etc.: | | |
| Bronzes | ..... | 8,871 |
| Cutlery | 38,736 | 20,116 |
| Dutch metal | 3,510 | 330 |
| Platina | 35,162 | 38,078 |
| Plated ware | 545 | 1,750 |
| Silver ware | 8,715 | 4,264 |
| Miscellaneous: | | |
| Alabaster ornaments | 643 | 322 |
| Amber | ..... | ..... |
| Beads | 2,053 | 1,207 |
| Clocks | 4,745 | 6,300 |
| Fans | 4,250 | 4,065 |
| Fancy goods | 9,532 | 8,929 |
| Ivory | 3,220 | 9,559 |
| Ivory manufactures of | 810 | 4,822 |
| Marble, manufactures of | 17,851 | 17,143 |
| Statuary | 2,464 | 2,489 |

## Boston Jewelry Dealers Report Their Safe Bodily Stolen.

BOSTON, Mass., Nov. 15.—The police of this city were to-day given one of the most peculiar cases to investigate that have ever come under their observation.

On Lowell St., near the Boston & Maine station, which is rapidly becoming the Hebrew quarter of the city, David Morse and his sons, Max and Mendel, have rooms, a front one being used as their headquarters for a jewelry business. The three men are out most of the day drumming trade or supplying customers, and their stock, consisting mainly of watches, rings, chains and other small but quite valuable goods, was kept locked up at such times. The safe used for this purpose was a small one, about two feet square, and weighed, empty, somewhat above 200 pounds.

Wednesday, when the Morses returned, they discovered that the room had been broken into and the safe conveyed bodily from the house. Witnesses have come forward to state that they saw a man taking the safe out of the house on his back. They also describe the robber as a little above medium height, of strong build and wearing a dark, full beard.

That the loss is a serious one appears from the inventory furnished to the police department. It reads as follows:

Cash, $1,300; bank book on the Metropolitan National Bank calling for deposits of $2,000; 20 ladies' gold watches, valued at $400; six gentlemen's watches, valued at $210; 26 ladies' diamond rings, valued at $805; one diamond ring, valued at $40; six ladies' gold chains, valued at $60; three men's gold chains, valued at $45; 24 gold rings, valued at $96; 12 scarf pins, valued at $12; one gold chain bracelet, valued at $10. The total value of cash and jewelry, exclusive of the bank book showing, amounted to $2,978.

L. D. Vuille, St. Joseph, Mo., has removed to 319 Edmond St.


**MOUNT & WOODHULL,**

FORMERLY WITH LATE FIRM OF RANDEL, BAREMORE & BILLINGS,

.... IMPORTERS OF ....

**Diamonds, Other Precious Stones, Pearls, Etc.,**

.... MAKERS OF ....

**FINE DIAMOND JEWELRY,**

26 MAIDEN LANE (SOUTHWEST CORNER NASSAU STREET), NEW YORK.

JOHN C. MOUNT. ADDISON W. WOODHULL.

L. W. ADAMS, JR. CHAS. H. SINGLETON.

**ADAMS & SINGLETON,**

Successors to BROOKS & PIKE,

Manufacturers of

**DIAMOND MOUNTINGS,**

383 WASHINGTON STREET, BOSTON.

ESTABLISHED 1862.

**PEARLS**

**WHITE, FANCY COLORED, BAROQUE**

"American Pearls" are our specialty and we have the largest assortment to select from in the country. Write to us when you have a customer for anything in the PEARL line; we shall promptly send a selection package. Our prices the lowest.

**BUNDE & UPMEYER,** PABST BUILDING, MILWAUKEE, WIS.

**ALL GOLD SIGNET RINGS.**

**GEO. O. STREET & SONS,**

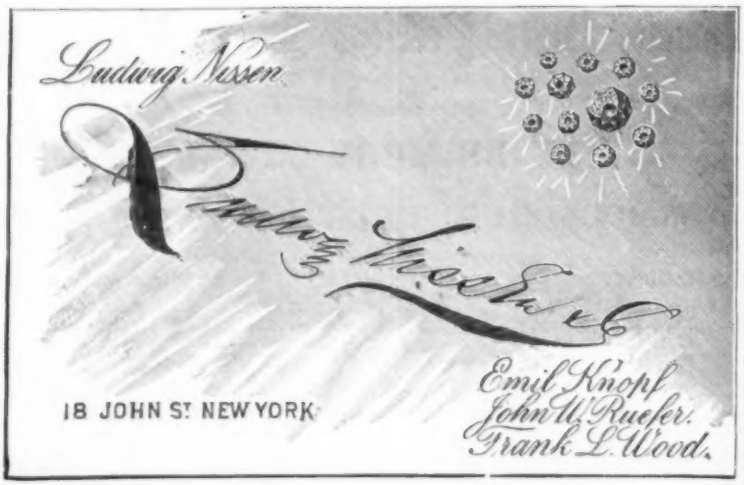
...Established 1837...

24 JOHN STREET, NEW YORK.

CHICAGO OFFICE,
103 State Street.

TRADE S MARK.

NISSEN




We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

LOUIS STRASBURGER'S SON & CO.

*Established 1849.*

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

### Ohio Supreme Court Decide Against Bowler & Burdick Co. in Railroad Case.

COLUMBUS, O., Nov. 17.—Last Tuesday the Supreme Court reversed the decision of the lower courts in the case of the Toledo and Ohio Central Railroad Co. against the Bowler & Burdick Co., jewelers, Cleveland. The jewelry company brought suit against the railroad for the loss of a sample trunk worth several thousand dollars, in a wreck on the Toledo and Ohio Central road, near New Lexington, and were awarded judgment in the courts of Lucas county. The case was carried to the Supreme Court on error and the decision of the highest tribunal of the State is in favor of the railroad company.

It was believed that the railroad company could be held good for the loss of baggage which they undertake to transport, whether it contains wearing apparel or samples of a business house, so long as the traveling man's fare and any excess that may be charged are paid, but the decision of this Court would seem to throw all risk of loss in transit upon the owner of the goods. It will, therefore, be well for jewelry houses to look out for valuable sample cases that may be sent through this State and be careful how they handle them. The decision came as a sort of surprise to the business men who have been in the habit of entrusting samples to the care of the railroad companies for transportation.

### Parish & Drake to Settle with Their Creditors at 66 2-3 Per Cent.

COLUMBUS, O., Nov. 17.—It seems that the Parish & Drake matter is now to be settled out of court and in a manner satisfactory to most of the creditors. Frank K. Newman, father-in-law of Mr. Parish, and Mr. Drake, father of the other partner, have agreed to settle with the creditors of the partnership on a basis of 66 2-3 per cent, which is far above any amount that could be realized from the sale of the goods or any assets that might have been secured outside of the stock in the store, which was appraised at cost and amounted to only about $2,100 at that. In addition to paying this amount, Messrs. Newman and Drake have agreed to settle all the court costs.

The law firm of Dyer, Williams & Stouffer, this city, have had charge of the matter for the eastern creditors, and the settlement they have secured is considered a most excellent one for all concerned. The point made in not having the sale to Mr. Newman set aside, as was first contemplated, was a good one for the creditors, inasmuch as Mr. Newman would have come in with a claim of $4,600 with the others for money which he furnished the young men within the past year. It will be remembered that the goods were sold to him and a mortgage executed in his favor, before the store was closed and a receiver appointed. By letting that sale stand and finding that the partners were in rather a close place because of the statements they made in the bankruptcy court, the attorneys were able to secure more favorable terms than otherwise might have been gotten. The entire indebtedness of the firm, outside of what Mr. Newman advanced, is about $6,000. Ninety per cent of the eastern creditors have agreed to this settlement and it will be made with all at an early date.

### Interesting Meeting of the New York State Association of Opticians.

SYRACUSE, N. Y., Nov. 15.—The November meeting of the New York State Association of Opticians was held in the assembly room of The Yates, Nov. 14, and proved to be a most interesting and social session. A brief business session was held in the afternoon and the members adjourned until the evening session, which was called to order at 8.15 by president James Holden, of Syracuse. The treasurer, C. B. Hibbard, of Pulaski, gave a detailed report of the financial condition of the society and the amounts received and expended since his incumbency of the office. A committee of three, to hold office for one year and to act upon the qualifications of candidates for membership and fix a standard subject to the approval of the Association, were appointed by the president, in accordance with a resolution adopted at the September meeting. F. L. Swart, Auburn, G. N. Luckey, Baldwinsville, and H. S. Fuller, Syracuse, compose the committee.

A telegram was received from Louis Emery, Waverly, who was to read a paper before the society, which conveyed the information that he would be unable to reach Syracuse in time for the meeting, owing to a delay in the train service. John Wagner, Utica, then read an interesting paper on "Muscular Imbalance—its relief with prisms, hygiene and exercise. To avoid surface grinding with more perfect results." Mr. Wagner gave his methods of testing for muscular imbalance and said he had invariably been able to locate the muscle affected and its degree of weakness or imbalance. Mr. Wagner, being a hygienist, strongly advocated the use of cold water on the eyes and the exercise of their muscles for given periods at stated intervals. G. R. Travis, of the Geneva Optical Co., then addressed the opticians in an interesting manner from the standpoint of the jobber. C. J. Fuller, Phoenix, discussed in a convincing way the advisability of the selling of kodaks and cameras in connection with the optical business. Fred Hamilton, Utica, formerly president of the Association, made a few general remarks and opened the discussion of the papers. A very general discussion of a wide range of topics followed, including: The advertising of prices; drills; colored glasses; the use of prisms; fees for examination; the qualifications necessary for an optician, etc. Questions were asked and answered, numerous cases cited, and at 10.30 the opticians adjourned, after a most enjoyable session, to meet again on the second Wednesday in January.

Those in attendance were: James Holden, H. S. Fuller, F. W. Reed, M. Myers and L. L. Copeland, of Syracuse; Olin H. Wright, of Batavia; C. J. Fuller, of Phoenix; John Wagner, of Utica; A. W. Golder,

LEO GOLDSMITH,
IMPORTER OF
DIAMONDS and PRECIOUS STONES,
65 Nassau St., ROOM 47, New York.
TELEPHONE, 4115 CORTLANDT.
Diamonds, Rubies, Sapphires, Emeralds, Opals, Turquoises, Olivines, Pearls, Etc.

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Neresheimer & Co.,
20 Maiden Lane, New York,
Diamond Merchants.

"The Pearl House."
EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
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68 Nassau St.,
CHICAGO, 149 State Street. LONDON, 29 Ely Place.
NEW YORK.

Importers of
DIAMONDS AND
PRECIOUS STONES.
JACOB STRAUSS & SONS,
14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.
A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.
HEADQUARTERS FOR
AMERICAN WATCHES.
9, 11, 13 Maiden Lane, New York.

# Rubies—Emeralds

**GOODFRIEND BROS.,**

Importers and Cutters of Precious and Imitation Stones.

9-13 Maiden Lane, N. Y.
256 Westminster St., Providence, R. I. 10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., N. Y.

TELEPHONE, 662 CORTLANDT.

**C. G. MALLIET & CO.,**

**Diamond Cutters,**

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.

**FERA & KADISON,**

IMPORTERS AND CUTTERS OF

**DIAMONDS.**

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET,
NEW YORK.

*DIAMONDS. SAPPHIRES. EMERALDS.*

*Popular High Class Diamond Jewelry.*

*Designs and Estimates Furnished.*

*H. GATTLE, 7 Maiden Lane, New York.*

*Memorandum Orders Solicited.*

*RUBIES. OPALS. PEARLS.*

**AMERICAN PEARLS.**

CHOICE SELECTION OF AMERICAN PEARLS and BAROQUES In All Sizes, Shapes, Quality and Prices.

F. E. LEIMBACH, Importer of Diamonds,

65 NASSAU STREET, Prescott Building, - - - - NEW YORK.

*Hirsh & Hyman,* Importers and Cutters of *Diamonds.*

*40 Maiden Lane,*
NEW YORK.


of Seneca Falls; G. N. Luckey, of Baldwinsville; G. R. Travis, of Geneva; Fred Hamilton, of Utica; G. E. Holmes, of Clifton Springs; F. A. Butler, of Syracuse; G. L. Shaw, of Alfred, and C. B. Hibbard, of Pulaski.

### Stockholder's Suit Against Smith, Sturgeon & Co.

DETROIT, Mich., Nov. 16.—An opinion was handed down this week by the Supreme Court, in the case of Mira J. Smith *vs.* Smith, Sturgeon & Co. It appears that Mrs. Smith was a creditor of F. G. Smith & Sons to the amount of $6,636 and was given in pledge 750 shares of stock in the corporation of Smith, Sturgeon & Co., to secure such indebtedness, the latter corporation being formed by the consolidation of F. G. Smith & Sons and Sturgeon & Co.

The directorate of the new company changed several times. Among the persons prominently connected with the several organizations were Edward Holbrook and C. E. Dorr, the latter deceased, of the Gorham Mfg. Co., who had a large claim against the corporation. The Smiths retired from the directorate in 1896, and during 1899 until July of that year Messrs. Dorr, Sturgeon and one Hays constituted the board of directors. In March, 1899, the directors and Mr. Holbrook began negotiations with a view to the purchase by Mr. Holbrook of the assets of Smith, Sturgeon & Co., and the deal was closed on July 19, 1899. Mr. Holbrook was to receive all the assets and pay all of the debts of the company, Messrs. Sturgeon and Dorr remaining in charge of the property for Mr. Holbrook.

The Court holds Mrs. Smith has an interest in the stock of Smith, Sturgeon & Co. to the amount of her claim, and indirectly in their assets, which alone give value to her security. She may ask equity to protect that right from destruction. The decree of the lower court is reversed, and it is held that the par value of the stock issued to Messrs. Dorr and Sturgeon, with interest, must be treated as the assets of Smith, Sturgeon & Co., and that the Smiths be paid their respective shares less the amount of Mrs. Smith's claim which shall be paid to her. As Mr. Holbrook participated in the arrangement under which such stock was issued, the decree for the payment of said sum will be personal as to him, as well as against Messrs. Sturgeon and Dorr for the full amount and costs of both courts, and the same shall be a lien on the assets of the present corporation.

### Wm. Linker Buys Out the Business of Davis & Galt.

PHILADELPHIA, Pa., Nov. 17.—Wm. Linker, for many years manager of the factory of Davis & Galt, silversmiths, 730 Sansom St., yesterday announced to the trade as follows:

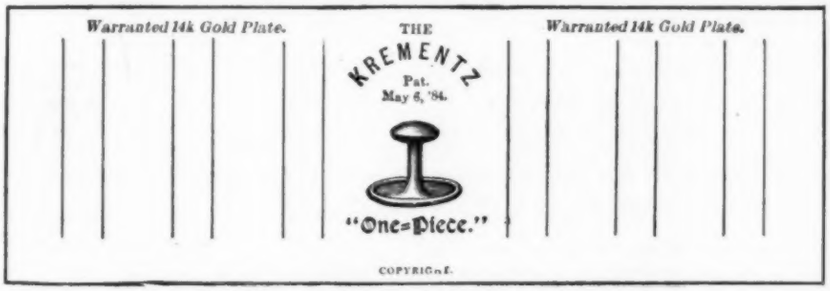
Having purchased the business of the late Charles E. Galt, manufacturing silversmith, trading as Davis & Galt, 730 Sansom St., I beg to announce that I will continue the business under the old firm name of Davis & Galt.

Hoping for a continuance of past favors, I am,
Very respectfully,
(Signed) WILLIAM LINKER.

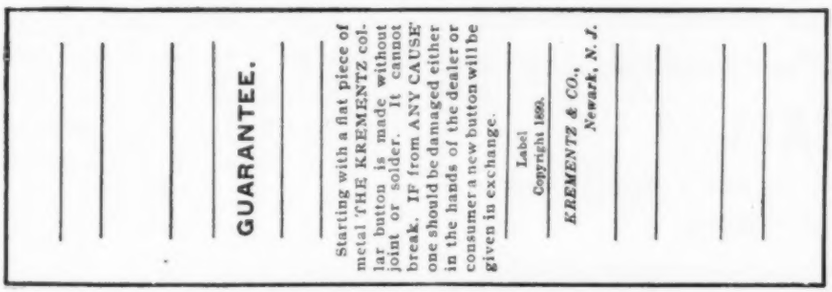
# The Giant of Collar Buttons

## HOW TO AVOID IMITATIONS.

The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:



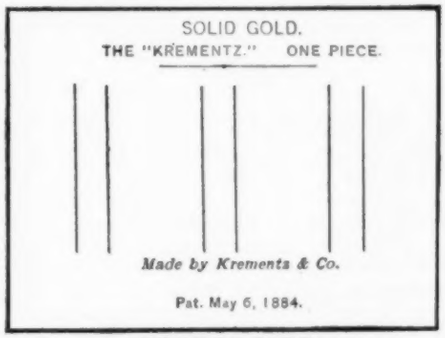

FRONT OF CARD, printed in light green ink.




BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

The Krementz One-Piece Gold Collar Button is always sold on a card like this:




FRONT OF CARD.

BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former. Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:

Patent sustained by United States Supreme Court.

**QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.**

# KREMENTZ & CO., 49 Chestnut Street,

PARKS BROS. & ROGERS, 20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

**NEWARK, N. J.**

Write for our booklet: "The Story of a Collar Button, with Illustrations."

### Golden Wedding of Col. and Mrs. William B. Keeler.

CHICAGO, Ill., Nov. 19.—A most enjoyable affair took place, Monday of this week, at the home of Col. W. B. Keeler, secretary of Charles Graves & Co., it being the occasion of the golden wedding of Mr. and Mrs. Keeler. The Colonel's 73 years are carried lightly. The couple were married Nov. 19, 1850, at Norwalk, O. In the Fall of 1852 they emigrated to Iowa and, on the breaking out of the rebellion, the Colonel raised Company A, of the 35th Iowa Infantry, and went to the front. He was promoted through the intermediate grades and returned in 1865 at the head of the regiment. The Iowa regiment was in the 16th Army Corps, Army of the Tennessee, and old soldiers know what that means. He returned to the merchandising business at Muscatine and immediately after the great Chicago fire was associated in business with J. B. Chambers, in this city, and has been actively interested in that firm and their successors ever since.

At the golden wedding were present their son, Frank, in business at Wheeling, W. Va.; the eldest daughter, Mrs. Sargent, and the youngest, Mrs. Captain Farnham, both of Chicago. Three sisters of Colonel Keeler from distant cities were present, one of whom, Mrs. Martin, was a bridesmaid at the wedding of 50 years ago. A brother, I. M. Keeler, one of the oldest editors in Ohio and publisher of the Fremont *Journal* for over 50 years, also paid his respects. The friends present from this city were legion, and the handsome home of the Colonel, at 6200 Kimbark Ave., was ablaze with light and laughter till early morning. A pleasant interruption to the congratulations showered on Mr. and Mrs. Keeler on the preservation of youthful health was the wedding at the house during the ceremonies of a granddaughter of the couple, Fannie K. Sargent, to Frank Hayes Grier, a rising young business man of this city. And the Colonel was the first behind the counter the next morning.

### The Career of the Late O. W. Coleman.

HALIFAX, N. S., Nov. 15.—O. W. Coleman, traveler for the jewelry firm of Levy Bros. Co., Hamilton, Ont., who was lost on the ill-fated steamer *City of Monticello* near Yarmouth on Saturday last, as reported in this journal last week, at one time carried on a jewelry business at Moncton, N. B., in partnership with a Mr. Elliot, afterwards removing to New Glasgow, where he traveled for some years for James Eastwood, manufacturing jeweler. He was 34 years old and highly esteemed by all who knew him.

The trunks of valuable samples which Mr. Coleman had with him have been picked up by fishermen who, it is said, are holding them for salvage. When Mr. Coleman's body was picked up, at Rockville, the sum of $163 was found in his pockets and his watch had stopped at 11.12 o'clock.

A. Zellers, Longton, Kan., has given a quit claim deed for $400.

B. F. Brua, Lyons, Kan., has paid off a realty mortgage for $700.


# LAST CALL.

**We are now receiving the last shipments of our "Money-Makers" in**

## LADIES' WATCHES.

**Solid 14k. gold, hand-engraved watches, *complete*, that you can retail at $20.00 and $25.00.**

**Also 14k. 25-year gold-filled watches, complete, that retail for $15.00.**

**All of the above described watches bear a handsome profit and are "ready sellers."**

**Samples sent on memorandum to reliable jewelers.**

**WE ARE THE LARGEST DISTRIBUTORS OF**

# DUEBER-HAMPDEN WATCHES

**IN AMERICA.**

**RAILROAD WATCHES (the kind that pass inspection) A SPECIALTY.**

**Corrected price-lists every thirty days. Yours for the asking.**

**No Goods Sold at Retail.**

John W. Sherwood & Co.

**No. 3 Maiden Lane, New York.**


### Death of William H. Wright.

BRISTOL, Conn., Nov. 16.—William H. Wright, the general superintendent of the E. Ingraham Co. clock manufactory, died after a severe illness at 9.10 to-night. The circumstances of his death are peculiar. A member of Mr. Wright's family was afflicted with a severe ingrowing toenail, and Mr. Wright, on the evening of Nov. 5, offered to do what he could to alleviate the suffering. Sitting down on the floor, he took a small pocket knife and dug out the part of the nail that caused the trouble. He had the open knife in his hand, and when he started to get up, in some unaccountable way, he inserted the blade of the knife he had used in the operation in his leg. It made quite a wound, but as he was a large, strong man, he thought nothing of it. On Tuesday he voted, but felt badly. He went to his home and called a doctor. Finally the leg began to swell and soon broke out in several places. Blood poisoning had set in and his case seemed hopeless. At one time amputation was talked of, but under the medical skill of several physicians his leg got better. But the poison had affected his entire system and nothing could be done to stop the ravages.

Mr. Wright was 38 years of age. He worked at various occupations until he went to work in the E. Ingraham Co.'s factory. In 1894 he was selected by the Messrs. Ingraham as superintendent of their factory, and discharged his duties in a most satisfactory manner.

### Clever Forger Pardoned by Governor Pingree.

DETROIT, Mich., Nov. 17.—Governor Pingree has pardoned Stephen L. Carter, the notorious young forger, who was sentenced to two years at the House of Correction for passing a cleverly forged check on Wright, Kay & Co., jewelers. The release of the prisoner leaked out accidentally when two Detroit detectives made inquiries at the House of Correction. The officers were informed that he had been pardoned and had gone home. From the police point of view, Carter is one of the most expert forgers in the country. He is bold, determined and reckless and possesses all the qualifications of a dangerous criminal. At the time of his arrest here, which was chronicled in THE CIRCULAR-WEEKLY, he was wanted in other cities. While in jail he became acquainted with another famous swindler, one Davis, of Pittsburgh, whose specialty was defrauding hotel keepers. During Davis's trial Carter came to his defense by forging a certain receipt which was the vital piece of evidence in the case. Carter at once became a prominent figure in Davis's trial and the subsequent developments.

Young Carter was one of the finest looking men ever placed behind the bars. He had a certain magnetism, rendered more effective by a charming manner, an easy style of conversation and other evidences of good breeding and education. Carter served about a year and proved to be an exemplary prisoner. Then his identity was revealed. He turned out to be Randall W. Smith, the son of prominent people in Minneapolis. This discovery, which eventually led to his pardon, was made only after the most strenuous efforts.

# THE DUEBER HERALD

THE ADVOCATE OF HONEST BUSINESS METHODS.
DEVOTED TO THE RETAIL JEWELRY TRADE.

VOL. II. CANTON, OHIO, NOVEMBER, 1900. No. 9.


# TO WHOM IT MAY CONCERN.

## Hampden Watch Company Wins.

THE HAMPDEN WATCH CO., after a long litigation in the Patent Office with the American Waltham Watch Co. and Webster C. Ball over the right to the word "Railway" as a trade-mark, has obtained a final decision in its favor, and a certificate of registration has been issued to it, confirming its right to this trade-mark which rests upon its use by it and its predecessors in business for over a quarter of a century.

The American Waltham Watch Co. has registered the words "Railroad Regulator," claiming the right to use the word "Railroad" either with or without the word "Regulator," and Webster C. Ball has registered the mark "Railway Queen." Thereupon the Hampden Watch Co., claiming priority of right in respect to the word "Railway," made its application for registration, asserting that its use preceded that of either of these parties. The Patent Office held that the several marks so interfered with each other that only one party was entitled to the registration, and declared an interference to enable the several parties to contest the right to the use of this word "Railway" as a trade-mark, whether with or without accompanying words. Much evidence was taken on the part of the Hampden Watch Co. to establish its priority of right as dating from about the first of the year 1875. A large amount of evidence was taken on the part of the American Waltham Watch Co. in opposition, and an elaborate effort was made in its behalf to defeat the claim of the Hampden Company to this word as a lawful trade-mark. The case was fully argued in the Patent Office and taken under advisement.

After full consideration the questions both of fact and of law were decided in favor of the Hampden Watch Co the opinion concluding with the finding that—

"THE RIGHT OF THE HAMPDEN COMPANY TO THE TRADE-MARK IN ISSUE HAS BEEN THOROUGHLY ESTABLISHED, AND CANNOT BE OVERTHROWN BY ANY FACT DEVELOPED BY THE RECORD.

"JUDGMENT OF PRIORITY OF ADOPTION AND USE OF THE TRADE-MARK IN ISSUE IS AWARDED TO THE HAMPDEN WATCH CO."

This decision not having been appealed from, and the time for appeal having expired, a certificate of registration was issued to the Hampden Watch Co., as above stated.

Having thus litigated its right and obtained judgment in its favor, the Hampden Watch Co. is entitled to have its exclusive right to the use of this word as a trade-mark on watches and watch movements fully respected.

**It therefore notifies all manufacturers and dealers who have used this word, either alone or in connection with other words, to desist therefrom, warning them that by either making or selling watches or watch movements bearing such mark, they incur liability to prosecution for infringement.**

HAMPDEN WATCH CO.

# NEW TRENTON COMPLETE WATCHES.

The new 12-size complete watches which we are making have met with the greatest popularity. The movements are thoroughly reliable and the cases in silver and gold filled are handsome in appearance and guaranteed as to quality. At the low prices which we quote, the jeweler can sell them readily and make a handsome profit.

No. 10. Seven jewels, nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

**The Trenton Watch Co.,**

**TRENTON, N. J.**


### Jewelers Honor the Quadricentennial of the Birth of Benvenuto Cellini.

The 400th anniversary of the birth of Benvenuto Cellini, the recognized master craftsman of the silversmiths and jewelers for the past four centuries, was fittingly celebrated Nov. 10, by the New York local branch of the International Jewelers' Union. In regard to this celebration Chas. Herwig, the secretary of the International Jewelers' Union, sends the following interesting outline of the career and work of the great artist:

"Benvenuto Cellini, born on Nov. 3, 1500, passed a life replete with artistic success, inventions and improvements in the high art of the goldsmith. This great master's ingenuity was first used to devise the pleasing combinations of leaves, flowers and birds in conventional form, which idea is not only held in the highest esteem by designers of the present day, but immediately upon the conception by him, set aside the ancient and exclusively used Arabic and Byzantine scrolls, common in all work previous to the 16th century.

"All branches of the gold and silver workers' trade were familiar to Cellini; he engraved seals and crests upon stone, most of which are preserved and admired for their intricacy and beauty. His designs and medals won the unstinted praise and admiration of Michel Angelo, who became his staunch friend. Marble statues and bronze castings by Cellini are mentioned in the same class with those of Angelo. The once much esteemed method of tinting diamonds by chemical manipulation, which has since fallen into disuse and is entirely forgotten except by the historian, was brought to the highest pinnacle of perfection by him, and it was by the successful treatment and superb mounting of a large and fine stone presented to the Pope (Clement I.) by the King of France, that Cellini won the protection of that Pontiff and his successor, as well as a present of 1,000 ducats, beside the acknowledgment of superiority by contemporary and rival jewelers. Envy of the successful man from powerful officials deprived Cellini of liberty at times, he suffering imprisonment on two occasions and once narrowly escaping death by poison—crushed diamond. This attempted use of an old Italian method of poisoning failed only because the agent entrusted with crushing the gem stole the original and substituted glass.

"Cellini's later works are beautiful vases and bronze statuary, perfectly modeled and cast. Like a beacon, the example of this great artist shines down from the far past; for even though he was in the employment of the great and mighty, he preserved the independence of a true artist and never humbled himself to gain station or favor. Popes and nobles sought him out and frequently waited for the product of his skill. He was a true friend, a jolly huntsman and an intrepid swordsman, making due use of the blade which his rank as artist and gentleman entitled him to wear. Benvenuto is Italian for 'Welcome,' and his name, as well as his example, makes him, indeed, our 'craft master' and 'father of modern jewelry art.'"

---

Cye Johnson and William Miller were last week charged with the theft of a number of watches from the jewelry store of Frank Duffy, 525 King St., Charleston, S. C. Johnson was convicted and sent up for three years. Miller got off.


# HENRY GINNEL & CO.,

**31 Maiden Lane, New York,**

distribute probably more **WALTHAM** and **ELGIN** movements than any other house in the world; hence their stock is new and fresh, a fact to be appreciated by the watchmaker.

Remember that gold cases sold by us will be fitted with either a Waltham or an Elgin movement, as preferred, in any grade desired.

**RAILWAY KING.**
18 Size.
25 Ruby Jewels.

**The 25, 23, 21 and 17 Jewel**

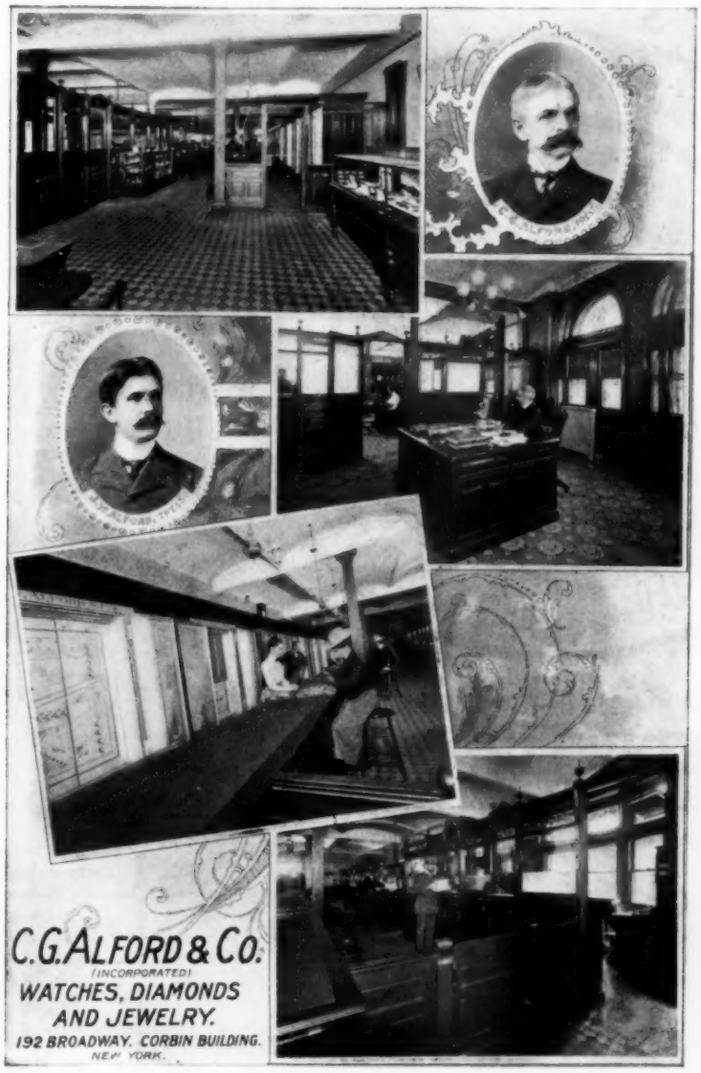
# "RAILWAY KING" WATCHES

are strictly High Grade and are Guaranteed **Superior** in **Quality, Durability, Adjustment** and **Style.**

**The Columbus Watch Co.,**

**COLUMBUS, O.**

**Send for New Price-List and Special Discounts.**




**We like our new store with its every convenience for our steadily increasing business. Our friends and patrons compliment us upon its attractive appearance. Sentiment all right, as far as it goes, *but,* to place ourselves before you to your pecuniary interest, we claim to be THE WATCH HOUSE (AMERICAN WATCHES) of them all, and advise, as we have ofttimes done before, that you should**

# WATCH US FOR WATCHES.

C.G. Alford & Co

**November 21, 1900.**

# HEADQUARTERS

All Grades of Swiss Watches.

Send for Price List.

We are the only Jobbers who can fill your orders for all of above makes.

**CROSS & BEGUELIN, 17 Maiden Lane.**

# JULES JÜRGENSEN,

COPENHAGEN,

Plain and Complicated

# Watches and Chronometers,

CELEBRATED THROUGHOUT THE WORLD

FOR OVER 70 YEARS,

HAVE ADDED TO THEIR MANY PREVIOUS AWARDS

# THE "GRAND PRIX,"

at the PARIS EXPOSITION, 1900.

**Sole Agents, SCHULZ & RUDOLPH,**

28 John Street and 65 Nassau Street, NEW YORK.


### Jeweler's Exciting Experience with an Early Morning Burglar.

BALTIMORE, Md., Nov. 15.—Abraham Goldstein, jeweler, 513 Ensor St., had an exciting experience with a bold burglar, between 1 and 2 o'clock A. M., Nov. 14. He awakened to find that a man had gained entrance to the rear of his house, and later had a desperate struggle with the intruder at an interior door to keep him from forcing his way into the room in which the other members of the Goldstein family were screaming in terror. The cries of the family caused the would-be thief to take to flight.

Goldstein closed his jewelry store about 10.30 P. M. Tuesday, and the family retired. The thief climbed over the back fence of the yard about 1 o'clock in the morning and started to work on the rear door. The proprietor of the store was first awakened by the barking of a pet dog, after which he heard a door open, but, thinking some one next door was getting home late, did not get up to investigate. A few minutes later he heard some one at the door between the middle and back rooms which was locked. Keys were being tried in the lock, and Goldstein ran to the door and asked who was there. A glass in the door gave him a view of the intruder, who proved to be a white man, roughly attired. On seeing that he was discovered, the man muttered something and threw his weight against the door in an endeavor to force it open, at the same time reaching back as if to draw a weapon. The proprietor threw his weight upon the other side of the door and it was nip and tuck between the two men for a minute or two.

Goldstein, his wife and children were all screaming "Murder" and "Police" at the top of their voices and the entire neighborhood was aroused. The intruder evidently became frightened at the cries and fled through the back door and out of the rear gate and escaped.

### Another Act of Charles E. Mather.

WASHINGTON, D. C., Nov. 17.—A petition in equity has just been filed against H. K. Fulton, a pawnbroker, by Mrs. Ella Toumey, of North Carolina, in which an effort is being made to restrain him from selling a diamond ring supposed to be valued at between $800 and $1,000. In September last the ring was intrusted to Charles E. Mather, jeweler, New York, to be reset; in October he absconded to Seattle, Wash., where he was arrested and taken back to New York, in the meantime pawning the ring in question to Fulton for $300, who, it is stated, has refused to surrender the same.

O. S. Martin, Mt. Ayr, Ia., has decided to sell out his entire stock.

J. C. Yowman has discontinued his jewelry business in Jones, Okla.

L. M. Rosenthal, Mt. Ayr, Ia., has given a chattel mortgage for $2,750.

M. H. Denison has again engaged in the jewelry business in Clarion, Ia.

H. G. Gebhart, Flandreau, S. D., has opened a branch store in Colman, S. D., in the drug store of George R. Sager.

# Worth Their Weight in Gold.

---

This is equally as true of B.W.C.CO. Eagle Solid Gold Watch Cases when worn 25 years as the day when made.

This is the Trade-Mark WARRANTED U.S. ASSAY. B.W.C.CO.
That you should know,
That is stamped in Eagle Cases,
That will stand acid test,
That are the same throughout.

They look as well, wear as well and stand the acid test as well as 14k. cases.

**No time limit** on these guarantees.

---

## ASK YOUR JOBBER FOR THEM.

# The New England Watch Co.

We are just beginning to distribute our

## RED BOOK.

This is a catalogue of men's watches, and describes many new and attractive patterns.

## THE BLUE BOOK

has been sent out. If you haven't received a copy, send for one. It shows ladies' watches.

We should be glad to furnish dealers with copies of either of these, or both, with their name printed on the cover, to distribute to customers. They are a handsome attraction on the counters.

Our Fall catalogue, showing our new enamels and many other taking styles, is now ready.

Place your orders early and be on the safe side.

**The demand will exceed the supply later on.**

**The New England Watch Co.,**
WATERBURY, CONN.

37 Maiden Lane, New York.
149 State Street, Chicago.
Spreckels Building, San Francisco.


## Department Stores in Canada.

### Active Movement of the Retail Merchants Against Their Methods.

TORONTO, Can., Nov. 17.—The Assessment Commission appointed by the Provincial Government of Ontario to investigate existing methods of municipal taxation has been in session at the Parliament building during the present week, Justice Maclennan presiding. On the 15th inst. the question of the assessment of department stores was considered. There was a large and interested attendance.

W. R. Cavill introduced to the Commission the representatives of the Retail Merchants' Association, stating that they represented the views of between 800 and 900 members located throughout the Province. They thought the retail merchants suffered more than any other class from the weakness and injustice of the present system of taxation.

W. B. Rogers urged that a tax to be equitable should be based on ability to pay, and pointed out that the department stores escaped their legitimate share of the burden of taxation. Their stocks were undervalued—in one instance with a stock of $800,000 a department store had only been assessed for $80,000. He contended that a department store occupied the same position towards other establishments that the Standard Oil Co. did towards small competitors.

E. M. Trowern, jeweler, secretary of the association, had no objection to a five or seven per cent tax on rental values, as proposed, if some provision were made whereby an extra tax or license could be applied to the system of departmental stores. The desire for this was general throughout the province. The departmental stores extended their operations over a wide area, and destroyed the livelihood of merchants who had established businesses. This caused a shrinkage in the value of real estate which meant a higher tax rate. The larger the departmental stores, the less valuable general business property became. The retail merchants paid now 45 per cent of the entire taxes of the city, and were gradually getting less money to pay it with. The entire conditions which formerly surrounded the retail trade had been changed. All such property in the towns of Ontario had been affected. Departmental stores also increased the insurance rates in their vicinity by erecting such enormous places and having so much inflammable material gathered together without walls or iron doors between each department. Putting a tax on rental values would bear heavily on the retail merchant. Give such a storekeeper the business of the neighborhood and he could pay the tax. Mr. Trowern produced 37 petitions signed by the merchants of as many towns asking that something be done in the matter.

Some other members of the deputation having spoken, W. R. Cavill pointed out that a special tax on departmental stores had been tried in Germany and also in St. Louis and in Michigan. Such an impost was also exacted, though under a different


# DO YOU SELL OMEGA WATCHES?

OVER 1,000,000 IN USE.

Prices Not Advertised in any Journal.

No Stock Complete without them.

Send For... ...Price List.

**EDMOND E. ROBERT,**
3 Maiden Lane, New York.

**CROSS & BEGUELIN,**
17 Maiden Lane, New York.

....SOLE SELLING AGENTS....

form, in France. Wherever the system had been tried it had been found to work well, he said.

On the 16th inst., the consideration of the subject was resumed. H. H. Fudger, representing the Robert Simpson Co., Limited, and president of the Goldsmiths Stock Co., presented the case for the departmental stores. He denounced "special paternal legislation," and contended that almost every store in city or town doing any considerable volume of business is to some extent departmental, having from six to ten distinct lines of merchandise in stock. For example, in all the best jewelry stores in this city one may find, besides watches and jewelry, optical goods, electro-plated ware, cutlery, glass ware, china, combs, brushes, leather goods, stationery and statuary. Very many drug stores carry a similar variety of merchandise. He urged that the department system had no monopolistic tendencies, meant lower prices to consumers and more work for artisans and elevated the standard of service.

Mr. Cavill, in reply, contended that more than half of the capital of the departmental stores was invested in real estate which enabled them to evade the personalty tax. Their presence reduced the value both of residential property and retail store property in the neighborhood.

George E. Gibbard described the methods of the department stores in assailing one line of trade at a time by lowering prices below cost.

W. B. Rogers, on behalf of the retail merchants, asked for an optional law by which municipalities could impose a special tax for each additional line of goods carried.

E. M. Trowern said that he would not agree to a 7½ per cent tax on rental value as a substitute for the personalty tax, unless the departmental stores were covered by a special tax. As a jeweler, he said his trade was being absorbed by the departmental stores. He bought a case of clocks at 50 cents apiece. He put them in his window marked 75 cents. The departmental stores put the same clock up for 49 cents, one cent less than cost. He could not compete. The departmental stores had absorbed the franchise from the retailers. They had practically a franchise of the dry goods trade.

Assessment Commissioner Fleming dissented from the view that the departmental stores decreased the value of adjoining property.

### Death of Horace Cole.

NORWAY, Me., Nov. 16.—Horace Cole, of this place, who died Oct. 25, had been a jeweler for 35 years, being in trade longer than any other business man in Norway. He was a veteran of the Civil War, having served in both army and navy, and was a member of the G. A. R. as well as of the Knights of Pythias and Odd Fellows, in each of which organizations for many years he was entrusted with the finances. Socially he was a man of very entertaining qualities, being a musician of no mean ability; and as a business man his integrity was admitted by all. Mr. Cole's age was 60 years.

Mr. Cole was the father of E. D. Cole, traveler for H. A. Osgood & Son, Lewiston, Me.


# EBONY!

**WE were first to introduce it.**
**WE carry the most complete line.**
**WE have the largest stock.**
**WE handle but one quality—the best.**
**WE make all our Silver Ornamentations.**

**What Representative Jewelers write us of**

# EBONY:

ONE WRITES:

"The country is full of Ebony rubbish, more than ever, but are pleased to state that we still have customers who appreciate something good."

ANOTHER WRITES:

"Will never buy Ebony goods of anyone but Deitsch Bros. hereafter."

STILL ANOTHER SAYS:

"We handle no other Ebony goods but yours, and so long as you give us quality will continue to do so."

# DEITSCH BROS.

MANUFACTURERS

EBONY, IVORY,
TORTOISE SHELL,
LEATHER GOODS,
STERLING MESH BAGS.

14 EAST 17th STREET, NEW YORK.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

### Jewelry Travelers Express Regret at the Death of D. V. P. Cadmus.

A special meeting of the executive committee of the Brotherhood of Traveling Jewelers was held Nov. 7, C. A. Boynton, Archibald Rutherford and C. E. Settle, chairman, being present. The following resolution was adopted and recorded in the minutes of the Brotherhood, on a page set aside for the purpose:

The Executive Committee representing the Brotherhood of Traveling Jewelers have, with deep sorrow, to record the death of our dear brother, D. V. P. Cadmus.

He was for two years president of our organization and four years a member of its executive committee, a position which he filled at the time of his death.

Possessed of most wonderful energy and enthusiasm, he was ever an earnest worker for the welfare of the Brotherhood. Sympathy quickly aroused and a keen sense of duty fitted him most admirably for the work of visiting the sick and needy, and ministering to their necessities.

He had often expressed a wish to "die in the harness" when his time should come. Such was his end.

His strong friendship and faithfulness won for him a place in the hearts of his fellow members of the Brotherhood, which shall remain with them forever.

C. E. SETTLE,
Chairman Executive Committee.

### The Fine New Establishment of R. Harris & Co.

WASHINGTON, D. C., Nov. 15.—Two of the happiest men in this city on Wednesday evening were R. Harris and A. D. Prince, comprising the jewelry firm of R. Harris & Co. The past Summer they have been occupying temporarily a small store on 7th St. while a new building was being erected for them on the old stand, 7th and D Sts., N. W., and it was the formal opening of the new store that was made an occasion of general rejoicing.

The building, of which the firm occupy the ground floor, is five-story, with cream pressed brick, and is one of the most substantial structures in the city. The width of the store proper is 22 feet, the depth 100. The color scheme throughout the decorations is turquoise blue, white and aluminium, and is carried out charmingly. The ceiling is of stamped metal delicately traced, and the walls are edged with relief fresco. The floor is of mosaic tiling in light colors.

The cases are of mahogany, arranged in the shape of a horseshoe, and extend entirely around the store. Along the sides of the store are mahogany wall cases with plate glass fronts. At the rear of the store, reached by a graceful flight of steps, is a mezzanine gallery, in which is located the optical department. A dark room and all the latest optical appliances serve to make this department complete in every respect. A noted departure in the new store is the introduction of a cut glass room, located below the mezzanine gallery. This apartment is entirely lined, top and sides, with plate glass mirrors, and is lighted by numerous incandescent electric lights. The cut glass articles are the very best in design and quality, are arranged on glass shelves, and the iridescent effect when the electric lights are turned on may be better imagined than described. Also located on the ground floor is the bric-à-brac department, the diamond room and a room for the small repairs department. All the fixtures throughout the store are of solid mahogany and present an unusually rich appearance. The store is magnificently lighted by electric lights.

Recognizing the importance of good window displays, the firm gave special instructions to the architect of the building when the plans were drawn, and the result is that on either side of the entrance the windows are wide and deep and will lend themselves readily to the window dresser's art. The side windows reach entirely to the ceiling in order to give daylight for the examination of precious stones.

### Jewelers' Gold Bars Withdrawn and Exchanged.

*Week Ended Nov. 17, 1900.*

The U. S. Assay Office report:

| | |
|---|---|
| Gold bars exchanged for gold coin | $244,157 60 |
| Gold bars paid depositors | 181,715 29 |
| Total | $425,872 89 |

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

| | |
|---|---|
| Nov. 12 | $38,053 |
| " 13 | 60,060 |
| " 14 | 37,339 |
| " 15 | 47,464 |
| " 16 | 40,702 |
| " 17 | 20,529 |
| Total | $244,147 |

An attempt was made to rob J. W. Ware's jewelry store, Dunkirk, N. Y., early Saturday morning. The burglars pried up one of the windows and were about to crawl through when the night watchman, who slept in the store, fired upon them. The bullet, however, flew wide of the mark and the robbers made good their escape in the darkness.

The Leader ...IN... HIGH-GRADE WATCHES —IS THE—

VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, SOLE AGENT, New York.

# TO MEET ALL DEMANDS

IF there is any doubt in your mind as to your present stock of

## *GORHAM SILVER*

filling all requirements for the HOLIDAYS, now is the time to make the necessary additions. We have made provision for meeting the most exacting demands, and for satisfying the widest diversity in taste. The range is from the simplest article of personal adornment or utility to the unequalled MASTERPIECES of the SILVERSMITH'S ART, similar in character to those recently awarded the GRAND PRIX at PARIS.

TRADE MARK

STERLING

GORHAM M'F'G CO., *Silversmiths*

Broadway and Nineteenth Street, New York

BRANCHES

NEW YORK 21-23 Maiden Lane

CHICAGO 131-137 Wabash Avenue

SAN FRANCISCO 118-120 Sutter Street

WORKS: Providence and New York

STERLING
925 FINE

Jno. W. Reddall & Co.,

SALABLE WARES IN STERLING SILVER.

TOILET WARE,
HOLLOW WARE,
MOUNTED CUT GLASS,
MOUNTED LEATHER GOODS,
MOUNTED STEEL GOODS,
NOVELTIES, ETC., ETC.

Samples at New York Salesroom,
41 UNION SQUARE.

TRADE-MARK.

THIS TRADE-MARK REPRESENTS:
STERLING SILVER ONLY.
WARES WELL PROPORTIONED IN WEIGHT AND OUTLINE.
PRODUCTS OF SKILLED SILVERSMITHS.
UNIFORMLY HIGH FINISH.
PRICES CONSISTENT WITH YOUR PROFIT AND OURS.
PROMPT AND COURTEOUS SERVICE.

J. B. & S. M. KNOWLES CO.,
91 SABIN STREET,
PROVIDENCE, R. I.

ESTABLISHED 1852.
INCORPORATED 1891.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE, NEW YORK.

ESTABLISHED 1879.

FOR THE JEWELRY TRADE.

Louis W. Hraba,

Manufacturer of

Artistic Leather Goods,

29 East 19th Street,

New York.

### The Imitation Pearls Consigned to Francois Bock Sold by the Government.

PROVIDENCE, R. I., Nov. 17.—A large quantity of imitation pearls which was received at this port more than a year ago, consigned to Francois Bock, was sold at auction at the Appraiser's Stores building of the Providence Custom House, Wednesday. Bock's arrest for smuggling, by the New York customs officials and his subsequent release on bail have not been forgotten. It is said that it was largely through the instrumentality of one of the leading stone dealers in this city that the Providence customs officials learned that Bock was about to sail from France with a large quantity of pearls and imitation pearls, and in accordance with the information received gave the warning to the New York officials, which resulted in the apprehension of Bock upon his disembarking from the steamer in New York.

It will also be remembered that Bock had a place of business on Burnett St., in this city, where he claimed to be carrying on the manufacture of imitation pearls under some process which permitted his selling his product at prices much lower than those asked by his competitors. His prices were so much lower, however, that other stone dealers became suspicious. A sharp lookout for him was kept in Paris, and finally there arose reason to believe that he was buying abroad the goods he pretended to manufacture here and that the reason he could sell them so cheaply was that he was getting them into this country without paying the duty required by law. Information was given to the customs officials, as related, and Bock's arrest followed.

Some time before Bock was arrested in New York a lot of 275,500 imitation half pearls was received at the local Custom House, shipped by Bock from abroad and consigned to himself in this city. He never called to pay the duty and claim the goods. According to the rule provided for such cases the customs officials waited a year. The time limit having expired, the pearls were advertised to be sold, and the auction took place Wednesday, at the Appraiser's Stores, on S. Main St., with United States Shipping Commissioner James Freeman as the auctioneer.

Bock did not appear at the sale nor was he very confidently expected. The appraised value of the imitation pearls was $400. Few were present at the sale and the bidding was not brisk. William F. Leeder, of Leeder & Bernkopf, was the principal bidder, and he obtained the lot for $120.

### Death of Charles E. Stockder.

NEW HAVEN, Conn., Nov. 19.—Charles E. Stockder died at his home, in Meriden, to-day. He was born in Germany and removed to Meriden 40 years ago. Mr. Stockder was a good citizen in every sense and had a very wide circle of friends, who regret his death and extend sympathy to the family. He leaves a widow and five sons—Charles E., Jr., C. H. and Henry H. Stockder, of the International Silver Co.; George A. Stockder, traveling salesman for the J. D. Bergen Co., and Frank Stockder. Mr. Stockder for many years conducted a leather business in Meriden.

# To the Jewelers and Silversmiths of America.

**Hollow Ware, Ounce Goods** and **Fancy Flat Ware** do not concern some members of the **Trade** at this season as much as **Toilet Ware** and **Manicure Pieces.**

For the benefit of this class we have strengthened our line of a year ago by adding many pieces to the quite complete assortment of each pattern then shown. In addition to this we have the "Imperial," which is now being illustrated for the first time and is made in all **Toilet** and **Manicure Requisites.** This design is of that character which appeals to patrons of the legitimate jeweler, or that part of the purchasing public whose decision is guided by true worth.

Our energy is now being bent to the end that unusual service in the delivery of articles intended for Personal, Birthday and Holiday Gifts be attained. Anticipating an increased demand from the Trade we have prepared to meet it.

This will not interfere with our designers, whose duty it is to increase and in every way improve our line of Hollow Ware, Ounce Goods and Fancy Flat Ware. The results of their labor will be in readiness for the early buyers of the New Year.

As our product approaches perfection in detail we shall increase its variety in all branches, and in every instance replace with more desirable goods any article which may be discontinued from any cause.

The Trade will experience no inconvenience from Dry Goods Stores when wares made by the Howard Sterling Company are placed on sale and properly displayed. Our patrons are assured of as complete an assortment of the varied lines which we manufacture as the support of the Trade will warrant our presenting.

TRADE MARK.

**Howard Sterling Co.,** Providence and New York.

*112 Kearny Street, San Francisco, Cal.*

**A telegram to our home office in Providence will bring you any desired assortment from our representative nearest your city.**

**Sample Lines at all commercial centres at regular intervals.**

**Initials, Monograms, Ebony Goods.**
SEND FOR CATALOGUE.
**FREEMAN J. FINLEY,**
866 Broadway, - - NEW YORK.

Bookhout Bros
Engravers on Wood
48 Maiden Lane and 35 Liberty St. New York

### Death of Daniel Buchanan.

RICHMOND, Va., Nov. 17.—Daniel Buchanan died yesterday afternoon at his late home, 1612 Hanover St. Mr. Buchanan was 73 years of age, having been born in Scotland in 1827. For the past three years he had been in feeble health, and a short time ago visited his old home, in Scotland, and other parts of Europe, hoping to regain his health. He was benefited by the change and was improved for a time.

He came to America for the first time in 1871, and resided in Lunenburg county until 1878, when he moved to Petersburg, where he was in business until 1885. He came to Richmond then, and had since been at the head of one of the largest jewelry establishments in the city. Mr. Buchanan is survived by his wife, who was, prior to her marriage, Miss Agnes McSymon, and 10 children—Robert, who resides in Scotland; John McS., of Petersburg; Daniel, Jr., of Lunenburg; James C., of Washington; Rev. William C. and Rev. Walter McS., now in Japan; Mrs. E. D. Newton, of Denver, Col.; Mrs. Thomas Houston, of Ireland; Mrs. M. C. Hardy and David A., of this city.

### The American Optical Co. and Their Army of Employes.

Regarding the report in THE CIRCULAR-WEEKLY, last week, of a strike of four or five men in the factory of the American Optical Co., Southbridge, Mass., it is desirable to give the following facts in the case:

The foreman of one of the large departments found that one of his bench foremen, Mr. Peck, had allowed some of his men to turn in work that was not properly done. In the case in question it was 12 dozens of goods out of which 1½ dozens became unsoldered entirely on account of poor workmanship; and, as is the uniform custom in shops, the hands who did the work were required to repair the same, which they refused to do, and three of the men left. Two of these three men are now imploring the company to take them back, as they fully appreciate they were in the wrong, as indicated by the opinion of their fellow-workmen. These three were out of a total of an average of 45 men employed in that department, which certainly does not indicate much of a strike. All but three of the balance of the help in this department, outside of the bench foreman, agreed to the justice of the company's position, and these three severed their connection with the company Saturday night.

So far as the bench foreman, Mr. Peck, is concerned he was unqualifiedly and absolutely discharged for cause and did not leave on his own volition at all. The company say they had ample reason for discharging him.

It is a matter of common knowledge that there is not a concern in New England employing the number of help the American Optical Co. do that has had less trouble with employes than that company, who have had comparatively none.

### A Suit Recalling Failure of the Campbell-Metcalf Silver Co.

PROVIDENCE, R. I., Nov. 17.—A suit has been begun in the Common Pleas Court which recalls the failure and succeeding complications of the Campbell-Metcalf Silver Co., which excited some interest in this city, something more than a year and one-half or so ago. The case is an action for alleged deceit brought by Horace Remington & Son, gold and silver refiners, against T. Sherman Foote, who was treasurer of the Campbell-Metcalf Co. previous to the winding up of that concern's affairs.

The plaintiffs claim that they, depending upon certain representations made by Mr. Foote, sold to the Campbell-Metcalf Silver Co., in February, 1898, goods to the value of $2,750, the representations made by Mr. Foote being to the effect that the silver company had sufficient property and assets to pay any indebtedness contracted. The plaintiffs also assert that when they presented their bill for the first time they were told by Mr. Foote that the company of which he was treasurer were preparing to increase their capital stock by some $50,000 and otherwise enlarge their business, and that by reason of this statement further credit was given. It was not very long after this that the Campbell-Metcalf Silver Co. failed. The refining firm claim that Mr. Foote knew that the statement and representations he made were not true

**BOTTLE OPENERS,** In Sterling Silver, Silver Plate, Buck Horn, etc. The convenience and cleanliness of this form of bottling having brought it into general use, these Openers will be appreciated for the table. Send for catalogue.

Made by **GOODNOW & JENKS,** Silversmiths, Stanhope and Morgan Sts. - - BOSTON, Who have obtained the sole right from patentees to manufacture this article.

# Library and Desk Goods.

Our assortments of Sterling Silver Library and Desk Goods require no "booming."

The cut illustrates some of the patterns. The jeweler who desires to enliven his novelty stock, here has his opportunity.

*Prices on application.*

TRADE MARK

*"Watch Our Ads."*

## The Mauser Mfg. Co.,

...SILVERSMITHS...

CHICAGO:
126 State Street.
Jack Stanley, Representative.

15th Street, between Broadway and 5th Avenue, NEW YORK.

# The Strongest Combination

of desirable qualifications which any goods can possess are those for which OUR DIAMOND JEWELRY IS FAMOUS. Perfect Selling Qualities—Perfect in Designs—Perfect in Make—Prices Perfectly Remarkable for their Lowness.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

# The Bodice Buckle

IS NOW THE STYLE

**and in active demand. These are worn with tinsel and other belts.**

**We make a nice variety of them to**

**Retail for 25c., 50c. and 75c.**

YOU WANT THEM—A POSTAL WILL BRING SAMPLES.

We also make everything in **Chatelaine Bags** and **Purses**, including the popular **Fish-Scale Mesh** and **Crochet Bags. Silver Novelties, Chains** and **Indian Spoons.**

**CODDING & HEILBORN CO.,** NORTH ATTLEBORO, MASS. N. Y. Office, 11 Maiden Lane. Chas. Van Ness. (Samples Only.)

at the time he made them, and suit, therefore, is now brought for alleged deceit, with damages laid at $4,000. It is understood that Mr. Foote, who is now connected with a silver ware concern in New Haven, has engaged counsel to defend his interests when the case shall come to trial in this city.

### The Store of S. Loeb Burglarized of Considerable Goods.

ERIE, Pa., Nov. 19.—Thieves looted the show window of S. Loeb, jeweler, 927 State St., between 4 and 5 o'clock Saturday morning, and $1,600 worth of ladies' watches and diamonds was secured. The thieves gained entrance through the basement window in the rear of the store, got under the show window and cut a hole large enough to let the hand through. The jewelry was then easily carried off. A watchman near by heard the noise in the window, but didn't investigate.

Mr. Loeb has offered a reward of $300 for the apprehension of the guilty parties and the recovery of the goods. The police are hard at work on the case, as they consider it one of the boldest of its kind. The goods stolen are:

One pair diamond earrings, 7⅛ karats to the pair; 1 diamond pendant, wreath shape, with oscillating center, containing 55 diamonds; 1 solitaire belcher (gent's) ring, weighing about 1⅞ karats; 1 pendant, containing about 6 diamonds and many half pearls; 1 opal ring, surrounded by diamonds; 1 marquise ring, one emerald in center, containing 29 diamonds; 1 solitaire Tiffany diamond ring, about 1½ karats; 1 crescent scarf pin, containing about 7 diamonds; 1 ruby scarf pin, surrounded by 10 diamonds; 1 ladies' watch, small 0 size, closed case, set with about 15 diamonds, 14 karat case, No. 44,098; 1 ladies' watch, small 0 size, set with diamonds in crescent and star shape, No. 13,212—both of these contain Elgin movements; 1 green enameled watch, open face, green dial and back, Swiss movement, No. 30,224; also seven or eight other ladies' watches.

### Pawnbroker Wiesenberger on Trial on Charge of Receiving Stolen Jewelry.

Wm. Wiesenberger, 528 Sixth Ave., New York, was placed on trial Monday before Judge Newberger, in Part II., of the Court of General Sessions, on four charges of receiving stolen goods. Wiesenberger, it will be remembered, was indicted on June 12, on allegations that he had purchased from Harry Hess, a burglar, the proceeds of numerous robberies. He was indicted on Hess's confession, and his case has been on the calendar seven times since June, but was not tried until Monday.

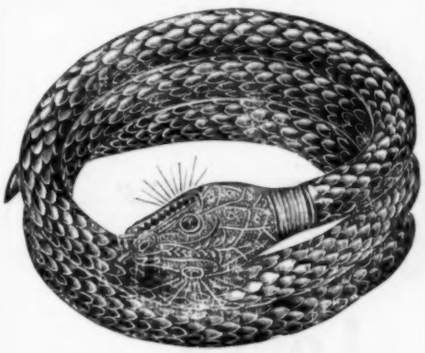
Wiesenberger alleges that he is the victim of spite on the part of the police, to whose funds, he said, he refused to contribute. It is also contended that the confession of Hess was inspired by the fact that Wiesenberger refused to pay the former's lawyer's fees. Wiesenberger has purchased a quantity of jewelry and diamonds from various merchants in the trade and has always been considered by them honest. Monday was taken up in impaneling a jury to try the case, and the trial was still on when THE CIRCULAR-WEEKLY went to press.

# Silver Chain Chatelaine Bags and Purses,

Made in COAT of MAIL, RING, DOT and FLEUR-DE-LIS MESH.
The Largest and Finest Variety in the Market.
Fall Lines Now Complete.

**We are the only makers who back all frames.**

**Our Mesh is the heaviest and strongest made.**



**The "Alice Neilson" Serpent Bracelet.**

THE LATEST NOVELTY OUT.

Made in Sterling Silver, with or without Enamel Finish.

COAT OF MAIL MESH, MADE IN BOTH ROUND AND SPIRAL BAGS. ALL SIZES.

OUR MESH IS FINISHED IN THE CORRECT STEEL FINISH AND IS VERY FLEXIBLE.

OUR MESH IS SMOOTHER AND OF A BETTER COLOR THAN ANY OTHER MADE.

WE SHOW THE LARGEST VARIETY OF MOUNTINGS, ALL HANDSOME AND ORIGINAL DESIGNS.

**Whiting & Davis,** Manufacturers. { New York, 14 John Street. Factory, Plainville, Mass.

## Last Week's New York Arrivals.

**THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.**

AUBURN, N. Y., W. C. Crosman, Herald Square.
BOSTON, MASS., S. T. Pierce (R. H. White Co.), Imperial.
CANTON, O., J. B. Rose, Hoffman.
CHESTER, PA., A. N. Peoples, New Amsterdam.
CINCINNATI, O., E. Frohman (Frohman & Co.), Murray Hill.
HAGERSTOWN, MD., W. H. Reisner, Astor.
HAVERHILL, MASS., J. H. McGovern, Broadway Central.
LOWELL, MASS., G. H. Wood, Navarre.
MONTREAL, CAN., W. M. Birks (Henry Birks & Sons), New Amsterdam.
MONTROSE, PA., E. H. True, Astor.
NEW HAVEN, CONN., T. B. Todd (Gamble-Desmond Co.), Continental.
POTTSTOWN, PA., E. Kerper, St. Denis.
PROVIDENCE, R. I., G. E. Bixby (Bixby Silver Co.), Cadillac.
SPRINGFIELD, MASS., F. A. Bobbins, New Amsterdam.
SYRACUSE, N. Y., S. Kopelowich, Sinclair.
TOLEDO, O., Wm. Walcott, Westminster.
WASHINGTON, D. C., H. C. Karr, St. Denis.

George E. Hooper, jewelers' auctioneer, 22 Hanover St., Boston, Mass., has purchased the jewelry stock and fixtures of G. W. Hoff, Utica, N. Y., who will retire from the jewelry business. Mr. Hooper will sell the stock by auction.


# Loose Diamonds.

Our stock of loose Diamonds, always large and varied, is being increased by new goods now in process of cutting, in order to meet the large demand for Holiday business which is sure to come.

In addition, we have a good stock of

PEARLS,
RUBIES AND SAPPHIRES,

all of which make it worth your while to send here when in need of such goods.

**HAYDEN W. WHEELER & CO.,**

**TWO MAIDEN LANE, N. Y.**

**Telephone, 8 Cortlandt.**

**50 HOLBORN VIADUCT, LONDON.**


## Tariff Decisions & Regulations.

DUTY ON BOTTLES.

The Board of Classification of the United States General Appraisers last week handed down the following decision:

E. Martinoni imported empty glass bottles in various fancy shapes and designs, such as the bust of a woman and the trunk of a tree, which were assessed for duty at 60 per cent, under Par. 100 of the Tariff Act of 1897, as glass bottles ornamented or decorated. The importer claimed that they were plain glass bottles, dutiable under Par. 99, of the same act, according to capacity or value. The protest was sustained and the decision of the Collector reversed, on the ground that the bottles were made in a mold without subsequent decoration or ornamentation.

REAPPRAISEMENTS.

Among the reappraisements of merchandise made by the Board of General Appraisers, last week, were the following:

Steel pinion wire, from W. D. Houghton, Warrington, Oct. 8, 1900. Nos. 1, 2, 3, 4, to patterns 6s. 51 47½, etc., entered at 4½d. per foot, less 50 per cent. No advance.

Cut glass and jewelry, from Gebr. Mahla, Gablonz, July 14, 1900. Bonnet pins, entered at 11 crowns per gross; bottles, entered at 3.80 crowns per gross; bottles, entered at 6 crowns per gross. Similar goods, similar values. Discount, 2 per cent. Add cases. All no advance.

Jewelry and cut glass ware, from Schindler & Co., Gablonz, Aug. 25, 1900. Necklaces, entered at 13.50 crowns per gross; bottles, entered at 7.60 crowns per gross; bottles, entered at 8.80 crowns per gross. Discount, 2 per cent. Add cases. All no advance.

Manufactures of metal, from —— Bapmada, June 12, 1900. One cigarette tube machine, with bronze box and attachment for printing one color; entered at 170, advanced to 330 roubles.

### Litigation Over Output of Nine Turquoise Mines.

Negotiations are now on looking to a settlement of the action brought by Lippman Tannenbaum against R. A. Johnson and Phillip A. Schoer which, as told in full in THE CIRCULAR-WEEKLY of Oct. 24, was originally brought in the New York Supreme Court and thence transferred to the United States Circuit Court, in New York. As already published, this action is to compel the defendants to carry out a contract with Tannenbaum to give him the exclusive output of nine turquoise mines which they own, and to restrain them from selling the product to anyone else. The motion for a preliminary injunction pending the suit was denied by Judge Lacombe. A stipulation was filed, Monday, in the United States Circuit Court, signed by the attorneys for all parties to the effect that the defendant, Johnson, have until Dec. 15 in which to move for leave to file a cross bill and that he have the same time in which to file an amended answer. It was stated that the stipulation was made in view of negotiations for a settlement of the suit.

### Diamond Setter Alex. J. Hubbard Bound and Robbed.

BALTIMORE, Md., Nov. 20.—Alex. J. Hubbard, an old diamond setter, of 216 N. Charles St., was sandbagged, bound, gagged and robbed of a large quantity of goods at midday by two men. Everything of value in the place was taken. No arrests have been made.

# Ivory Miniatures. Limoges Enamels

(COPPER.)

**A Fine New Assortment of Carvings in Ivories.**

CLOCK SETS AND REGULATORS.

PARIS NOVELTIES. FRENCH BRONZES.

OBJETS D'ART ET DE FANTAISIE.

MARBLE STATUARY.

The Products of the European Royal Potteries and of a Thousand Others as Well.

## STRAUS CUT GLASS.

**RICH GLASS EFFECTS IN METALLIC LUSTRE COLORINGS.**

These and countless other articles, too numerous to mention, are timely for the HOLIDAY TRADE.

Our assortments are complete and they are constantly replenished by the arrival of novelties on every incoming steamer which will reach this port up to December 15th.

Discretionary sample orders in any of the above lines or an assortment of any one of them will receive our careful and prompt attention.

## L. Straus & Sons,

IMPORTERS AND MANUFACTURERS,

42 to 46 WARREN STREET, - - NEW YORK.

**FACTORIES AND PURCHASING OFFICES:**

Limoges, France Carlsbad, Bohemia. Rudolstadt, Thuringia.
Steinschoenau, Bohemia. Paris, 21 Rue de l'Echiquier.

Cut Glass Works, 59th St. and North River, New York City.

# WALTHAM WATCHES ARE CARRIED ALL OVER THE WORLD.

## FROM GREENLAND'S ICY MOUNTAINS

WASHINGTON, D. C., March 20, 1900.

AMERICAN WALTHAM WATCH CO.,
WALTHAM, MASS.

DEAR SIRS:—It may interest you to know that each of the nine members of the Wellman Polar Expedition of 1898-9 carried one of your famous watches. For more than a year we had opportunity to test the accuracy and endurance of your time-keepers amid the most trying conditions.

My watch was carried, while on our sledge journey toward the North Pole in the midst of the Arctic winter, in a pocket of my under jacket. I often found it so embedded in ice formed from the exhalations of my body that it was literally frozen in my pocket, and it was extremely difficult to get it out for purposes of observation or winding. The watch itself continued to go right along.

After a year of such exposure in temperatures varying from that of the body to 49 degrees Fahr. below zero, our steamer arrived, and on comparison with the ship's chronometer, after correction for rating, we found it had lost 34 seconds in the twelve-month A subsequent comparison was made with observatory time after our return to Norway, and the net loss was reduced to 23 seconds.

I regard this as a wonderful performance, considering the circumstances. The other watches, all Walthams, like mine gave similar results.

Permit me to congratulate you upon the extraordinary showing made by your time-keepers during our expedition.

Sincerely yours,
(Signed) WALTER WELLMAN.

**INSPECTING ENGINEER'S FORM.**

ad to,—
General of Stores,
India Office,
Westminster,
S. W.

India Office,
Westminster, S. W.
3rd January 1880

I am directed by the Secretary of State for India in Council to acquaint you that your Tender of the date and for the articles mentioned below has been this day accepted, subject to the Conditions and Specification on which you tendered.

Your claim must be preferred in duplicate on the forms provided by this office, and you are requested to quote on them the date of this letter and the following reference 2/438. —

I request that you will acknowledge the receipt of this letter, and that you will not commence the work until you have received full instructions from the Inspecting Engineer

I am,
Your obedient Servant,
Director-General of Stores.

The American Watch Co.

| Date of Tender | Nature of Articles | For what Service | Rate per Each | Gross Amount |
|---|---|---|---|---|
| | | | £ s. d. | £ s. d. |
| 2nd Dec. 1879 modified by letters of 4th & 22nd Dec. 1879 | 379 Guards' Watches with open parts | Indian State Railways | 3. 3. 6. | 1181. 2. 0. |

## TO INDIA'S CORAL STRAND

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
**THE JEWELERS' CIRCULAR PUB'G CO.,**
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLI. Nov. 21, 1900. No. 17.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTROPLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

**Member of the American Trade Press Association.**

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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**Terms of Subscription, Postage Prepaid.**

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| England and Colonies, | 16s. |
| France and Switzerland, | 20 fr. |
| Germany, | 16 marks |
| Single Copies, | .10 |

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Pay money only to authorized collectors having proper credentials.

**Returning Copies.** Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

**Changing Address.** In changing address always give the old as well as the new one. Your name cannot be found on our books unless this is done.

**Discontinuances.** We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at or after the expiration of the subscription. All such orders will be promptly acknowledged by mail.

**Liability.** The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

**THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.**

**Among the places in Europe where it is on file are the following:**

**LONDON**—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
**PARIS**—Hotel de L'Athene, Rue Scribe.
**LEIPZIG**—Handels-Zeitung für die gesamte Uhren Industrie.
**BERLIN**—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
**GENEVA**—Journal Suisse D'Horlogerie.
**AMSTERDAM**—Continental Club, Hotel Amstel.
**ANTWERP**—Diamond Club, Rue de Pelican.

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## *ESSAY COMPETITION NO. 3.*

THE current essay competition series in THE JEWELERS' CIRCULAR-WEEKLY has aroused much interest throughout the trade. With this issue the subject for competition No. 3 is announced, the preceding subjects being "A System of Stock Registration" and "How to Treat Customers—How to Sell." The subject for cogitation now before the readers of this journal is "How to Foster Spring Trade," a subject that opens a wide field for speculation. The competing essays deemed worthy of publication will not be printed before Feb. 15, 1901, so that the trade at large will benefit in proper season by the practical suggestions offered by the essayists.

**Ohio Railroads Exempt from Risk.**

A CASE of great importance to jewelers was decided by the highest tribunal of the State of Ohio, last week. The Bowler & Burdick Co., wholesale jewelers, of Cleveland, brought suit against the Toledo & Ohio Central Railroad Co. to recover for the loss of a sample trunk worth several thousands of dollars in a wreck on that railroad near Lexington. The jewelry firm were awarded judgment in the lower courts, but the case was carried on error to the Supreme Court, and now the decision is in favor of the railroad company. This decision throws all risk of loss of goods in transit, as far as Ohio is concerned, upon the owner of the goods. This seems scarcely just, and it is not surprising that business men who have been in the habit of entrusting samples to the care of the railroad companies for safe transportation are shocked when they learn the import of the decision.

**Lasar's Conviction of Smuggling.**

THE sentencing of Max J. Lasar to jail for six months and to pay $500 fine is the first important criminal punishment for smuggling inflicted upon a member of the jewelry trade within the memory of the present generation of jewelers. The sensational incidents connected with the case are familiar to the trade at large, the developments being treated in full in the columns of THE CIRCULAR-WEEKLY. The Customs officials, as well as many diamond importers, know that suspicion attaches to other members of the diamond trade; that with even so low a duty as 10 per cent on cut precious stones there are some persons who are willing to risk detection and bring diamonds into this country surreptitiously. The experience of Max J. Lasar will undoubtedly serve as a warning to these gentry.

The regular monthly meeting of the New England Association of Opticians was held last evening at Young's Hotel, Boston. The speaker for the occasion was Prof. S. I. Bailey, associate professor of astronomy at Harvard University, and his topic was "Recent Developments in Astronomy."

**"Emperor Maximilian's Diamonds" of Comparatively Little Value.**

The examination of Valino Preza and Alejandro Marcuci, the Mexicans accused of smuggling a diamond pendant and diamond rings said to have belonged to Emperor Maximilian of Mexico, which was to have come before United States Commissioner Shields, in New York, Monday, was postponed until to-morrow.

As told in full in THE CIRCULAR-WEEKLY last week, Preza and Marcuci were arrested by Special Treasury Agent W. H. Theobald in New York, and the diamonds found in their possession. It was first said that these goods were worth about $60,000, but an official appraisement by Jewelry Examiner G. W. Mindil showed that none of the stones was worth more than $50 a karat and that the total value of the gems would not amount to more than $2,760. The large diamond is a yellow stone of 33 karats, of poor color and with many flaws. The story that the diamonds had ever been part of the crown jewels of Mexico was not credited by experts nor did an inspection of the stones themselves bear out any such statement. On the prisoners was found a bill of sale of the pendant with the large diamond from Guadelupe G. Gay, of the City of Mexico.

A despatch from Mexico, Nov. 14, states: "The widow of Peter Gray, the proprietor of several establishments here, is the real owner of the diamonds seized by the United States customs officials in New York. She gave them into the hands of Señor Preza for sale in the United States, and says he never meditated fraud against the American customs regulations. The total value of the jewels is said to be not over $6,000, and they never belonged to Emperor Maximilian or Empress Carlotta."

**Seizure of Precious Stones from Returning Transatlantic Tourist.**

When the SS. *New York* arrived at her pier Sunday several special agents of the Treasury Department and some Secret Service men hurried on board and asked to be shown to the cabin which had been occupied by Miss M. Dorrance. Miss Dorrance had left her room when the special agents reached it and had succeeded in having two trunks and a large portmanteau passed. Deputy Surveyor Dowling ordered Miss Dorrance's baggage to be again overhauled. Miss Dorrance was examined, but nothing out of the way was found on her. In one of her trunks, however, unset diamonds worth about $5,000 were found. Miss Dorrance had an invoice showing that the diamonds had been sold to her by a firm of jewelers in Paris. The stones were sent to the Appraiser's stores. Miss Dorrance was allowed to depart. She refused to speak about the seizure, and the Treasury agents were equally reticent.

A Dr. Kelley, from whom a large gold tooth had been seized on his landing from the *New York*, called at the Custom House, Monday, and showed that the diamonds seized from Miss Dorrance were goods used by him in his exhibition of diamond filled teeth at the Paris Exposition. He showed affidavits and certificates to prove this, and it is said that the goods will be released to him. Miss Dorrance, he said was his assistant.

# THE "DUKE OF YORK."

TRADE MARK STERLING

## WHITING M'F'G CO.

**Silversmiths,**

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR NEW PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

ALL OUR LINES FOR THIS SEASON HAVE BEEN GREATLY ENRICHED, THEREBY ENABLING US TO PRESENT ALTOGETHER THE FINEST STOCK OF DESIRABLE GOODS EVER OFFERED.

## New York Notes.

The annual meeting of Peter A. Frasse & Co. will be held at their office, 94 Fulton St., Dec. 3, at 3 o'clock P. M.

It is reported that the Watch Case Engravers' Union have adopted a label by which all union-made watches can be distinguished. The label has been indorsed by the American Federation of Labor.

Tiffany & Co. have entered a judgment for costs amounting to $114.40 against Jacob Lubliner as a result of his unsuccessful suit to recover damages for false arrest, a full account of which was published last week.

The judgment against Conrad Schickerling for $454.54 in favor of W. Miller, docketed on the 12th inst. and published last week, was taken by default and has been vacated by the Municipal Court, on Mr. Schickerling's application.

Alphonse Major, 461 Pearl St., who has advertised to the jewelry trade, in connection with his cement business, filed a petition in bankruptcy Thursday, with liabilities of $4,901, largely for advertising. The value of the assets is unknown.

A dispatch from Wilmington, Del., Nov. 15, stated that the American Chronograph Co., of New York, had been chartered at Dover, to make and deal in time registers and time mechanism, with a capital of $25,000. The names of the incorporators were not given.

The second banquet of the Optical Society of the City of New York was held last night at the Hotel Marlborough, 36th St. and Broadway, and though in attendance it was lighter than its predecessor, in the mênu, wines and speeches it was an occasion as fully enjoyable as the former, to the 75 members and guests assembled. The toastmaster of the evening was L. L. Ferguson, who acquitted himself with credit, and the speakers were all from the optical trade. A fuller account of the banquet and the speeches will appear in the next issue of THE CIRCULAR-WEEKLY.

A fire of unknown origin started shortly before 7 o'clock Friday evening on the floor of the building at 47 John St., occupied by H. & E. O. Belais, jewelers, as a factory. Because of the failure to work of the alarm box at John and Nassau Sts. the flames had time to spread all over the loft before the firemen arrived. A second alarm was turned in, and, after half an hour's work, the fire was under control. The damage by fire, estimated at $5,000, was done mainly to the machinery and fixtures of H. & E. O. Belais. The machinery of Blancard & Co., manufacturers of settings, galleries, etc., in the loft above and the place of H. & E. O. Belais, at No. 45, as well as 47 John St., were seriously damaged by water.

It was reported last week that the estate of the late John Parks, for many years a diamond dealer in the Palmer House, Chicago, who died some months ago, will have to wait settlement until the return of Samuel G. Stutt, a seaman last heard from when in the Government service on board the United States cruiser *Brooklyn*. A brother of this seaman, Alex. Stutt, of 173 Euclid Ave., Brooklyn, has been trying in vain, through the Navy Department, in letters addressed to his brother, to communicate with the missing man, but has so far been unsuccessful. Alex. Stutt says that he and his brother are nephews of the late John Parks, but that he has foolishly signed away rights for an insignificant sum and wishes to communicate with his brother before the latter can be induced to do the same.

On the complaint of Jas. Bergman, an instalment dealer in jewelry, at 37 Maiden Lane, Mrs. Grace M. Stacy, of 335 9th St., Brooklyn, was arraigned in the Adams St. Police Court, Thursday, to answer the charge of grand larceny. Bergman claimed that the woman withheld from him a pair of diamond earrings for which she had agreed to pay $200. He says she first purchased a pair of earrings for $100 and made all the payments and then decided to exchange them for a $200 pair. She paid $15 more and then stopped meeting her instalments. After Bergman had sold the first pair she offered to return the second pair if he would give her back the pair he had sold and the $15. This, he said, he could not do. Mrs. Stacy claimed she had had the earrings valued and found them to be worth less than she was to pay Bergman. Magistrate Brenner discharged her and advised the parties to go to a civil court.

The Optical Society of the City of New York held their regular monthly meeting, Wednesday last, in parlor DR of the Fifth Avenue Hotel. The subjects of the lectures at the scientific session were "Distortion of Spherical and Cylindrical Lenses," by Prof. Fox, and "Decentration," by L. L. Ferguson. In the absence of Secretary Harris, due to his marriage, his place was taken by Mr. Rosenstrasse. Nathan Cohen, of Gold St., was proposed for membership. The chairman of the banquet committee made a favorable report, and the chairman of the "merging" committee reported a plan for affiliating the Society with the Optical Society of the State of New York. This plan necessitates a change in the by-laws, raising the dues of each member in good standing and providing for a delegate to look after the city society's interest at the meetings of the State Society. These by-laws will be acted upon at the January session.

The first meeting of the creditors of Morris J. Davidow, formerly a jobber in cheap jewelry at 510 Broadway, who was adjudicated a bankrupt, Oct. 27, will be held at the office of Seaman Miller, referee in

HOLIDAY GLASS.

WE HAVE ON HAND A FINE ASSORTMENT OF BEAUTIFUL AND ARTISTIC PIECES, SUITABLE FOR HOLIDAY GIFTS.

C. DORFLINGER & SONS,

915 Broadway, NEW YORK. 36 Murray Street,

1851. 1900.

THE CHATHAM NATIONAL BANK, NEW YORK.

*CAPITAL STOCK, - - - $450,000*
*UNDIVIDED PROFITS, - - - 974,518*

*GEO. M. HARD, President.*

*H. P. DOREMUS, Cashier.* *W. H. STRAWN, Ass't Cashier.*

bankruptcy, 346 Broadway, Nov. 28, at 12 o'clock noon. At this meeting the creditors will prove their claims, examine the bankrupt and elect a trustee.

Maiden Lane, between Broadway and Nassau St., was closed to the traffic of trucks, Monday, while the asphalt was being repaired.

In consequence of the fire in their factory, 47 John St., Friday night, H. & E. O. Belais have established a temporary factory at 57 Maiden Lane.

Joseph B. Bowden, of J. B. Bowden & Co., who has been ill at his home in Brooklyn for the past two weeks, is now convalescent and on the high road to recovery.

Secretary DeLoid Safford, of the Jewelers' Association and Board of Trade, returned Monday from a week's trip to Chicago, where he attended the convention of the Commercial Law League.

The action brought in the City Court some time ago by L. Tannenbaum & Co. against Wm. E. Hidden was discontinued Saturday without costs to either party by an order of Judge Conlan.

From Moritz Hoffman, a passenger on the *Pretoria*, customs inspector Timothy Donohue seized a jewel case containing two diamonds, which he claimed the passenger had not declared. Hoffman was permitted to go, but the diamonds were sent to the seizure room.

Adolph Duckler, a watchmaker, living at 308 Broadway, Brooklyn, Nov. 17, filed with the clerk of the United States District Court his petition as a voluntary bankrupt. He schedules 15 unsecured creditors with claims amounting to $5,911.39 and assets valued at $80.

James J. Fogarty, who publishes a jewelers' directory at 176 Broadway, filed a petition in bankruptcy, Friday, in the United States District Court, in New York. His schedules show no assets and he has liabilities of $7,270, contracted during the past 10 years.

Albert Burnett, who said he was a jeweler and came from Elgin, Ill., was fined $10 in the Ewen St. Police Court, Brooklyn, last week, on the charge of carrying a revolver, and was held for examination on charges of assault and disorderly conduct. The complainant was Max Krause, a conductor on a Myrtle Ave. trolley car, who claimed that the revolver had been drawn by Burnett during an altercation with him over a transfer.

Richard Wilson, who is said by the police to be a professional crook, was held for trial in the Essex Market Court, Wednesday, on the charge of larceny. Wilson had attempted to steal a tray of jewelry from the store of Morris Forgotston, 178 Bowery, while the clerk's back was turned. He was captured while crossing the Bowery, after being tripped up by a horse shoe in the cable slot.

An order of Judge Andrews, of the Supreme Court, last week, vacated an attachment obtained Nov. 4, 1896, by Joseph Fahys & Co. against S. F. Myers & Co. about the time this concern went into the hands of a receiver. The sureties on the undertaking given at the time were by this order released from liability. The attachment in question was against the property formerly owned by the defendants, 48-50 Maiden Lane and 33 Liberty St. Jos. Fahys & Co., Jan. 3, 1898, recovered a judgment against the defendants for $28,856.81.

Arthur Rifenberg, an optician of Pittsfield, Mass., who was formerly for a number of years in business in Brooklyn, died Sunday, at Pittsfield. Mr. Rifenberg was originally employed by J. T. Scott & Co. and started in business for himself in Brooklyn, in 1892. He was for some time at 417 Bedford Ave., and finally, in July, 1899, moved to Pittsfield, where he opened a store at 251 North St. Funeral services were held yesterday afternoon, at 112 East St., Pittsfield, and the remains were taken to Hudson for interment.

On Friday, Judge Kirkpatrick, of the United States Circuit Court in Trenton, issued a temporary injunction restraining Thomas Jacob, editor and publisher of *The Jewelers' Review*, and his employes and agents from distributing a list of names issued by the defendant under the name of "Where to Buy." The injunction was granted on the ground that the list was bodily copied without change of type, form, spelling or arrangement from "The Jewelers' Circular-Weekly Vest Pocket Directory," published by The Jewelers' Circular Publishing Co. Argument will be heard by the Judge next Monday on the question of continuing the injunction until the trial of the suit.

The funeral of James Leonard Snow, whose death from typhoid fever at Ithaca, N. Y., Nov. 12, was chronicled in the last issue of THE CIRCULAR-WEEKLY, took place Thursday afternoon from his late home, 213 West Jersey St., Elizabeth, N. J. As already published in these columns the deceased was the son of James P. Snow, of Snow & Westcott, 21 Maiden Lane, and traveled through New York and New England in the interest of his father's house. He was born in Elizabeth, March 18, 1877, and was educated at the New York Military Academy, Cornwall, N. Y., and the Pingrey School of Elizabeth. When about 18 years old he went with Sweetser, Pembrook & Co., and remained there until two years ago, when he entered the business of his father. While on the road he made many friends and was universally popular. The services Thursday were attended by many members of the New York jewelry trade.

Henry W. Oliver, who, with R. A. and F. F. Oliver, was formerly in the jewelry business under the style of Oliver Bros., filed a voluntary petition in bankruptcy, in the United States District Court, in New York, last week. According to this petition Mr. Oliver at present lives at 101 E. 116th St., and is in business at 15 Maiden Lane. His schedules show no assets, and his liabilities of $13,883.69 are debts of the old firm, who failed in 1888. Among these are judgments for the following amounts: Henry Dreyfus and M. Block, $2,601; Leopold and Isador Stern, $1,119; L. Strasburger's Son & Co., $403; John Wolf, $313; H. C. Hardy & Co., $1,432; D. H. Wickham & Co., $1,111; Hodenpyl & Sons, $816; Fox & Co., $228; D. L. Van Moppes, $766; Maurice Weil,

(Continued on page 45.)


ELECTION'S OVER—

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

## Providence.

S. H. Manchester, of Fessenden & Co., was awarded a number of prizes in the annual Fall exhibition of the Rhode Island Horticultural Society, last week.

E. Merle Bixby, secretary and treasurer of the Bixby Silver Co., was elected principal sojourner at the election of officers of Providence Royal Arch Chapter, Friday evening.

Sarah J. G. Bampton, widow of John H. Bampton, manufacturer of metal ornaments, 67 Friendship St., who died last month, has been appointed administratrix of her late husband's estate.

At the annual meeting of the Mercantile Trust Co., of this city, last week, Michael Fitzgerald, owner of the Fitzgerald building, was elected a member of the board of directors of the corporation.

In the suit of Starkweather & Williams against Catlow Bros. for $34.50 on book account, in the Sixth District Court, Thursday, on motion judgment was for the plaintiffs for $34.50 and costs.

T. Breese & Son have started in business again as enamelers and have located in the building at 77 Page St. They were formerly in the same business at 151 Pine St., but discontinued about two years ago.

The Ostby & Barton Co. obtained a *nil dicit* decision for $448.24 in the Common Pleas Court, last week, in their book account suit against John Nelson, who formerly operated a retail store on N. Main St.

William K. Potter, Jr., who is associated with his father in the manufacture of shell goods, at 346 Westminster St., was married, Wednesday last, to Miss Grace Bromley, daughter of Rev. Edwin Bromley, pastor of the Stewart Street Baptist Church.

The annual boiler inspection in the Amasa Mason building, in which the Waterbury Brass Co. occupy the store on the lower floor, at 125 Eddy St., necessitated the shutting down of the jewelry factories of the several tenants of the building. These included Crossin & Co., G. N. Babington, S. E. Budlong & Co., T. D. Pratt, J. M. Fraser & Co., all makers of jewelry, and W. F. Quarters, electroplater.

Henry E. Tiepke, Commissioner of Industrial Statistics, has received from the French Government a communication stating that a silver medal had been awarded the exhibit made by him of reports of the State Bureau of Industrial Statistics. This exhibit included a report of the special inquiry made by Mr. Tiepke into the jewelry and allied trades in Rhode Island, the result of which was published in considerable detail by THE CIRCULAR-WEEKLY at the time it was announced.

The old jewelry firm of George A. Dean & Co. have been incorporated under the laws of the State of Rhode Island, under the name of the G. A. Dean Co. Articles of association were filed at the office of the Secretary of State, in this city, Saturday, with Willard A. Engley, Henry B. Richardson and N. Justin Smith as incorporators. The charter states that the capital stock of the new corporation is $60,000. Both Mr. Richardson and Mr. Smith were associated with Mr. Dean for many years previous to his death, Mr. Richardson having charge of the office management and Mr. Smith being superintendent of the factory. Mr. Engley was for some years the senior member of the firms of Engley, Wetherell & Co. and Engley, Freeman & Co., Chartley, Mass., withdrawing from the latter concern when they were succeeded by Freeman, Daughaday & Co., and becoming interested in the manufacture of aluminium goods with E. A. Fargo & Co., of Attleboro. Not long ago Mr. Engley withdrew from E. A. Fargo & Co., and he has now become one of the owners of the old established business of G. A. Dean & Co., as described.

## The Attleboros.

The land and big group of jewelry factories owned by B. Stanley Freeman, at Attleboro Falls, are advertised for sale for persistent failure on the part of the owner to pay the taxes.

The Attleboro fire department gave its grand annual ball last week. Chief Engineer Hiram R. Packard, of the Daggett & Clap Co.; Assistant Engineer Orlando W. Hawkins, of O. W. Hawkins & Co., and Frank Young, of O. W. Hawkins & Co., were on the committee in charge. Numerous jewelry houses bought blocks of tickets and presented them to their operatives, and the attendance was enormous. R. F. Simmons Co. gave $50 outright to the fund.

Edgar L. Hixon, of R. F. Simmons Co., is advertising for sale the factory equip-

**Solid Gold Jewelry:**

**Brooches,**
**Bracelets,**
**Scarf Pins,**
**Dumbbell Links,**
**Lockets,**
**Rings of all kinds.**

**Gold-Filled Jewelry.**

**Sterling Novelties.**

**Pocket Books.**

**Direct Importers of French Ebony.**

**MATTER O' MONEY.**

The jeweler who has not seen our lines or has none in stock is his own enemy. He is robbing himself, throwing away his profit. The possibilities of a profitable business with our goods are a foregone conclusion.

The old saw: "What is a home without a clock?" was answered, "Pretty slow and behind the times."

It describes a jewelry store without our goods. Resolve this Fall—now—to put in a new, up-to-date line. No before-the-civil-war prices. Only old thing about us is our experience.

Our prices are right. We give you quality, quantity and honest dealing.

If you want a clear view, send for our catalogue, or, better still, come to New York—look us up first. The best arranged sample rooms in Maiden Lane.

**M. J. AVERBECK,**

**19 MAIDEN LANE, MANUFACTURER.**

ment of Fred I. Gorton, late engaged in manufacturing jewelry in North Attleboro. The sale will take place Dec. 5.

The Horton, Angell Co. made very extensive improvements about their factory grounds, last week.

Sparks from a forge set fire to the jewelry shop of Robert Harrington, Attleboro, last week. The department prevented serious damage.

C. D. Waite, of Waite, Thresher Co., Providence, who is much interested in Christian work, led evangelical services in Attleboro, last week.

Edward Elliot, boss colorer for W. A. Sturdy Mfg. Co., the Chartley manufacturers, returned last week from the gold fields at Cape Nome. He did not make the sudden fortune he expected and has returned to jewelry making as a means of livelihood.

The Bay State Optical Co., Attleboro, were incorporated last week, under the laws of Maine. They retain their same name and have a paid-in capital of $60,000. Mace B. Short is president and Peter Nerney, treasurer. These two gentlemen, with the late James J. Horton, were the founders of the house.

William Freeman, alias William Francis, of Providence, who robbed David E. Makepeace, Attleboro, of $1,600 worth of precious metal scraps while in his employ as janitor, was, last week, sentenced by the Bristol County Superior Court to a term of two and a half years in the House of Correction, at New Bedford.

The Attleboro Steam & Electric Co. have completed the improvements at their plant, which make it now complete in duplicate, and is regarded by competent engineers as the second most modernly equipped plant in the country. It is run by a corporation of a dozen big jewelry manufacturers and supplies light and power to their factories.

George Gardner, of the B. K. Company, Attleboro, has severed his connection with the house and entered the employ of the Codding & Heilborn Co., North Attleboro. John Semple, another member of the firm, has also left them and is contemplating the opening up of the old factory of the late firm of Meyers, McNary & Co., with Sidney O. Bigney, of S. O. Bigney & Co., associated with him. The B. K. Company is continued by the two remaining partners.

This week sees great activity in the shops of George W. Dover, Providence, and C. H. Allen & Co., Attleboro. The collar button branch of the Dover establishment has been denied the attention it deserved, owing to the growth and increase of Mr. Dover's regular business of making jewelers' findings. He was at last constrained to dispose of it and the Attleboro house were the purchasers. The whole plant is being brought to Attleboro and set up in the Allen factory. Two expert men accustomed to the special machinery used, it being made directly from Mr. Dover's own devices, will superintend the factory, and about 40 Attleboro operatives will be broken in for the work.

## Newark.

Thomas Bown, 30 years old, died in the City Hospital from pneumonia, a few days ago. He was born in England and came to this city when 14 years old. Mr. Bown was employed by Tiffany & Co. in their plant at Forest Hill.

The Jewelry Mfg. Co. have been incorporated by Cleveland C. Childs, James Mapletoft and H. N. Smith, to manufacture and deal in all sorts of jewelry, photographs, portraits and picture frames. The principal office is at 525 Main St., East Orange. The authorized capital stock is $50,000, of which $1,000 is paid up.

Howard Kirktel, alias Harry Kirkel, of Philadelphia, Pa., was arrested by Acting Detectives Sell and Welker, in that city, and committed to await a requisition by Magistrate Kochersperger as a fugitive from justice. He is charged with the larceny of a pair of diamond earrings from the store of C. Hartdegen & Co., this city, on Oct. 29, and the police authorities say he is also wanted for similar depredations in Philadelphia and elsewhere in the State.

## Trade Gossip.

A neat and useful souvenir presented with the compliments of Chester Billings & Son, diamond importers, Nassau St. and Maiden Lane, New York, comes in the form of a leather lined card case. It will, doubtless, be thoroughly appreciated by their patrons.

Jos. Noterman & Co., Cincinnati, O., have had an unusually large business in diamond mountings the past few weeks. They are turning out some magnificent holiday patterns in fine brooches and pendants with diamond and pearl mountings. Some of the most beautiful are the imported hand painted miniatures set in diamonds.

Geo. E. Thomas, chemist and expert electro-plater of 20 years' experience, has opened a laboratory at 96 Maiden Lane, New York, and will fill a long felt want among manufacturers and platers in the case of putting in order plating solutions or removing any difficulty from that department; also giving instruction in electro-plating from a practical and scientific standpoint.

One of the finest and most artistic voltro-plater of 20 years' experience, has Hall Clock catalogue of Frank Herschede, Cincinnati, O. It is printed on the finest paper, with an embossed cover in pure white. The cuts of the clock are fine. This elegant book may be had by the trade who are interested in this line of goods by applying for it. Of some 20 applications in the past several days there were eight sales.

The Rochester Case Co., 202 Court St., Rochester, N. Y., have issued a handsomely illustrated catalogue of spectacle and eye glass cases. The illustrations are in half tone, the exact size of the articles illustrated, and each one is followed by a description and price list. A useful feature of the catalogue consists of the illustrations of different kinds of leather, which are to be found on the opening page. The book, which contains 32 pages, will be found of considerable value to all dealers in optical goods.

**MERIT WINS**—We have received the medals at the Paris Exposition, 1900, for Optical Goods and Trial Cases. It is to your interest to purchase these SUPERIOR LINES.
We have just received from Paris our Fall Stock of Opera Glasses. Headquarters for the celebrated Audemair, superior quality.

**Audemair Trial Cases.**
None Better.
**Opera Glass Holders**
At Greatly Reduced Prices.

**OPERA GLASS HOLDERS.**

**SPENCER PATENT.**

**MACK PATENT.**

**HOLIDAY SPECIALTIES:**
Celluloid Reading Glasses, Lorgnettes in Silver, Silver Gilt, Solid Gold and Shell.

Agents for the Zeiss Stereo, B. L. Binoculars, Goerz Trieder at reduced prices. Send for booklets. 60 dozen pebble spectacles, nickel-plated, straight or riding bow; when 4 dozen are ordered at one time, will sell for $7.00 doz., subject to 6 per cent cash.

**THE SPENCER OPTICAL MFG. CO., 15 Maiden Lane, N. Y.** Works, Newark, N. J.
Foreign Office, 23 Passage Saulnier, Paris.

## New York Notes.

*(Continued from page 42.)*

$712; Sigmund Saeil, $1,311; Sig. Hirschberg, $266, and R. A. Breidenbach, $2,750.

The European Button Co. of New York have been incorporated with a capital of $1,000. William Reich, Hugo Reich and Jacob Jeiteles, New York, are the directors.

The ever-recurrent rumor that Tiffany & Co. were to change their location to that of the site of the old Stewart mansion was revived last week by the sale of the property, 34th St. and Fifth Ave., to the Barney-Sheldon Syndicate. It was said that the syndicate had purchased it for Tiffany & Co., but as usual, there appeared no foundation for the report.

On the complaint of Ralph M. Hyde, superintendent of Tiffany & Co., Frank Abraholl, of 2314 Broadway, and Thomas Gillen, of 201 E. 111th St., were arraigned before Magistrate Brann, in the Jefferson Market Police Court, Saturday. The charge was that Mr. Abraholl, who had been introduced to Tiffany & Co., had obtained from them two diamond rings and a pair of diamond earrings on memorandum some time ago, and the firm had recently learned that he and Gillen had pawned one or more of the articles. The prisoners denied any intention of dishonesty, made restitution and the charge against them was dropped.

A petition in involuntary bankruptcy was filed Monday against D. M. Williams & Co., dealers in dry goods, jewelry, fancy goods and other articles, 125th St. and Third Ave., on the claims of three creditors, amounting to $4,088. It was alleged that the proprietor, David M. Williams, was insolvent and had transferred merchandise and accounts to the amount of $10,000. The petition was filed by Myers, Goldsmith & Bronner, lawyers, who said the firm's liabilities were estimated at $190,000, that the nominal assets were about $200,000 and the actual assets about $135,000. Of the liabilities but a small proportion is due the jewelry trade.

## Pittsburgh.

A. G. Boggs, with E. P. Roberts & Sons, is on the sick list.

E. S. McLeod, Washington, Pa., has refitted his store handsomely.

Jacob Grafner, of Grafner Bros., is on a pleasure trip to Richmond, Va.

Mr. Phillippi is again with Kaufmann Bros., in charge of their optical department.

J. R. Thorn, of McFarland & Thorn, Burgettstown, Pa., is ill with typhoid fever.

James R. Brown, formerly for Geo. B. Barrett & Co. but now in the interests of Riley, French & Heffron, was in the city, last week.

Charles Kennerdell, who has charge of the Salem, O., store, is seriously ill at St. Francis Hospital, this city, with nervous prostration.

E. P. Staunton, representing the Barbour Silver Co., was in town, last week, and reported to THE CIRCULAR-WEEKLY correspondent that business generally is excellent.

Harry Koessler, formerly in business with E. H. Schaefer, Beaver, Pa., has gone into partnership with his brother, at New Kensington, Pa. The new firm are known as Koessler Bros.

Dealers from nearby towns in the city, last week, were: J. W. Caler, Beaver, Pa.; C. E. Hart, Sharon, Pa.; John Linnenbrink, Rochester, Pa.; Frank Weylman, Kittanning, Pa.; George S. Brown, Perryopolis, Pa.; Mr. Brownfield, Fairmount, W. Va.; J. McKean, Charleroi, Pa.; J. F. Murphy, Dawson, Pa.; William Hunt, Uniontown, Pa.; George Eckert, Jeannette, Pa.; W. F. Brehm, Rochester, Pa.; E. S. McLeod, Washington, Pa.; J. E. Miller, Glen Campbell, Pa.; Mr. and Mrs. R. A. Noble, Wellsville, O.; J. Z. Simpson, Blairsville, Pa.; W. H. Crawford, Belle Vernon, Pa.; A. A. McFarland, of McFarland & Thorn, Burgettstown, Pa.; J. W. Kerr, Rimersburg, Pa.


**3 OR 4 OZ.**

**TROUBLE**

**If you are in trouble**

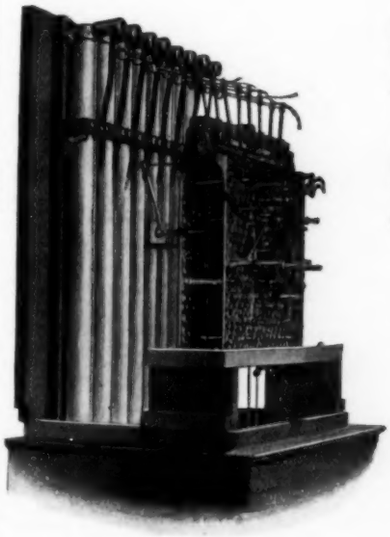
with your plating solutions send three or four ounces for analysis. I will inform you of ingredients needed to put them in perfect working condition, or give you information on any line of **ELECTRO-PLATING.** Charges moderate.

GEO. E. THOMAS,

**Chemist and Expert Electro-Plater,**

96 Maiden Lane, New York.





# Our Patents Granted.

The United States Patent Office has notifed us of the granting of our patents on Tubular Chiming Hall Clock Movements. Dealers will please take notice. This proves our claim that our Tubular Chiming Movements are of an entirely new construction. They are the best built, the largest and most solid chiming movements in the market to-day. They have brass plates 10¼ x 13 inches, 5-32 inch in thickness. Compare the size with others! Compare the mechanism with that of the small-sized movements, with old style gong strike, direct-action hammers now on the market. Come in and have a talk with our clock man. He knows what's what!

BAWO & DOTTER,

ELITE CLOCKS AND ELITE CHINA,

26 to 32 Barclay Street,

NEW YORK CITY.

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# Special Notices.

**Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.**

**Display cards on this page $2.00 per inch.**

**Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.**

**In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.**

## Situations Wanted.

EXPERIENCED SMELTER; can work on drop also. Address, J. W., care Jewelers' Circular-Weekly.

MODELER AND CHASER, with first-class experience, desires a steady position. Address, H. C. S., care Jewelers' Circular-Weekly.

WATCHMAKER, optician, jewelry repairer, plain engraver; good address and references. Address, "Watchmaker," care 118 Penn Ave., Scranton, Pa.

A YOUNG MAN, 21, with some experience in watch work, would like to work on small salary to finish trade. M. G. P., 402 Main St., La Porte, Ind.

WATCHMAKER, jeweler and engraver; 17 years' experience; own tools, fine work; good reference. Address, L. C., 444 Bloomfield Ave., Montclair, N. J.

WANTED—Position, by watchmaker with tools, at once; any city or town near Springfield, Mass., preferred. Address, "A. B. C.," 45 Charles St., Springfield, Mass.

SALESMAN, acquainted with the jobbing and department store trade in New York city and the west, desires position Jan. 1. C. H. L., care Jewelers' Circular-Weekly.

BY LIVE YOUNG MAN, who understands repairing complicated watches and clocks; any place if sure of steady position. "Watchmaker," 4 Grove St., Nicollet Island, Minn.

YOUNG MAN, 22, desires position in diamond or jewelry house as messenger, packer or office assistant; first-class references. A. Blanchard, 90 Stockholm St., Brooklyn, N. Y.

YOUNG WATCHMAKER, of 22, with complete tools, wishes a position with a first-class watchmaker, as he wants a little more experience. Call or write, 2231 First Ave., New York city.

AN EXPERIENCED bill and entry clerk desires a situation, either permanent or temporary; good writer and fast figurer; A1 reference. E. A. Hofmann, 248 Palisade Ave., Jersey City, N. J.

WANTED, POSITION—As traveling salesman, to carry a line of jewelry; can give best of references; a bond if required; state territory in first letter. Address W. H. R., care Jewelers' Circular-Weekly.

YOUNG MAN, with about 7 years' experience both in store and factory as jeweler and engraver, would like steady position with good house; best of references. Address, C. K. H., 614 Second Ave., Seattle, Wash.

SITUATION WANTED, by Jan. 1, 1901, as traveling salesman or New York representative, by a confidential employe of large jewelry manufacturer; thorough and experienced. C. C. Kaufer, Room 1231, 132 Nassau St., New York.

A SUCCESSFUL and experienced traveling salesman, visiting the retail jewelry trade of the middle and northwest, is open for an engagement with a watch, jewelry or kindred firm. Address, T. K., care Jewelers' Circular-Weekly.

WANTED—A position to finish trade; has one year's experience at bench; understands French and American clocks, and three years' experience as salesman; best of references; New York city preferred. Address, J. A. See, 145 Linden St., Yonkers, N. Y.

A YOUNG MAN, experienced in the manufacture of all kinds of sterling hollow ware, and who thoroughly understands the equipment and management of a shop, would like to make a change Jan. 1; all correspondence confidential. L., care Jewelers' Circular-Weekly.

## SITUATIONS WANTED-Continued.

A YOUNG MAN, energetic, ambitious and of high moral character, with three years' experience in retail store, would like position as traveling salesman for reliable house carrying watches and jewelry; good references; bond furnished if required. Address, I. C. Jones, Jackson, Tenn.

GENTLEMAN, with 19 years' experience with precious stones, desires to make a change; is well acquainted with the manufacturing and fine retail trade in this and principal cities of the west, and is competent to do the buying for a large establishment; references A1. "Reliable," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, 33 years of age, with acquaintance among the jobbing, department store and jewelry trade in New York city and suburbs, and also with trade in New York State and the east as far as Portland, Me., is desirous of making a change Jan. 1; would travel west if necessary; highest references; salary and commission. Address, "Jan. 1," care Jewelers' Circular-Weekly.

**A TRAVELING SALESMAN having an extensive trade of 10 years amongst the best houses of the Eastern States, desires to add a side line of gold jewelry, silver novelties, rings, etc.; gilt edged reference given. Address, "Gilt Edge," care Jewelers' Circular-Weekly.**

**A TRAVELING SALESMAN with unexceptional references desires to make a change Jan. 1st; has an extensive acquaintance among the best houses in the Eastern States; solid silver house preferred. Address, "Sterling," care of Jewelers' Circular-Weekly.**

## Help Wanted.

WANTED—An A1 watchmaker and optician for permanent position. Address, with references, Herman S. Hewett & Co., Brockton, Mass.

FIRST-CLASS retail store wants young man of experience as salesman in silver ware department. Address, "Ability," care Jewelers' Circular-Weekly.

A FIRST-CLASS WATCHMAKER and engraver; only first-class help need apply; state full particulars in first letter. V. Bogaert, 57 E. Main St., Lexington, Ky.

A MANUFACTURER of a leading ring line wishes to engage an A1 salesman for New England, Jan. 1. Address, in strict confidence, "Mack," care Jewelers' Circular-Weekly.

EXPERIENCED watch and jewelry traveler wanted for the Middle and New England States; very liberal salary; state full particulars. N. & M., care Jewelers' Circular-Weekly.

WANTED—One first class watchmaker and engraver, two manufacturing jewelers; best of references required; steady employment to right men. Geo. Wettstein, Cedar Rapids, Iowa.

WANTED—Bright young man with considerable business ability and a knowledge of optics, in our optical department; call personally between 8.30 and 10.30. R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED—By a wholesale house, a first-class watch, diamond and jewelry salesman; experienced and capable of doing a large business; good place for the right man. Address, P. O. Box 881, New York.

WANTED—A salesman of ability and experience to sell diamonds and precious stones to the best retail city trade and Newark manufacturers; salary and commission. "Importers," care Jewelers' Circular-Weekly.

LISSAUER & CO., 12 Maiden Lane, New York, have a position open from Jan. 1, 1901, for an A1 experienced traveler; territory, Michigan, Illinois, Indiana, Ohio; parties only who are thoroughly qualified will address, with full particulars, P. O. Box 2516, New York.

BY 1ST OF DECEMBER—Good watchmaker, engraver and optician; single man with experience preferred; $18 a week, steady employment, living cheap; send engraving sample, reference, photo and particulars in first letter; will wire reply. Nuse, Titusville, Pa.

WANTED—From Jan. 1, 1901, a traveling salesman with an established trade in New York city and suburbs to sell watches, diamonds and jewelry; salary, $35 to $50 per week; state full particulars, experience, references, etc. "Good Trade," care Jewelers' Circular-Weekly.

WANTED, JAN. 1, 1901—An A1 experienced traveler to sell jewelry and silver novelties; territory, Michigan, Illinois, Iowa, Minnesota, Nebraska, Wisconsin; salary or commission; only experienced traveler with an established trade need apply. Fred. Kaufman, 565 Broadway, New York.

TRAVELING SALESMAN to cover the middle west and south, with a line of high-grade diamond jewelry; must give the very highest references and must be well acquainted with the trade; this is a good position with large salary and a permanent one if results are satisfactory. Address D. J., care Jewelers' Circular-Weekly.

A NEW YORK jobbing house require, on Jan. 1, 1901, the services of a western traveler to sell a general line of watches and jewelry, also loose diamonds and diamond jewelry; only experienced traveler with an established trade need apply; salary, $50 per week and expenses; state full particulars. "Experience," care Jewelers' Circular-Weekly.

WANTED, TWO SALESMEN—Live, energetic, successful watch salesmen, thoroughly experienced and with established trade, to represent factory selling better class of retail jewelers direct; one for western and one for eastern trade; unless first-class with established trade, it is useless to reply; liberal salary will be paid; state nationality, experience, amount of annual sales, territory and salary expected; replies will be treated confidentially if requested. Address Bell Watch Co., Champlain Building, Chicago, Ill.

WANTED, Jan. 1, 1901, an experienced traveler in the northwest for jewelry line, by established house; must be energetic and have established trade; highest character and references necessary; salary, $1,800 per annum and commission, expenses paid; state experience, age and nationality; all communications strictly confidential. "G.," care Jewelers' Circular-Weekly.

**JOSEPH H. FINK & CO., manufacturers of rings, 65 Nassau St., New York, wish to engage a salesman for Ohio, Indiana, Michigan, Illinois and Iowa from January 1. Only first-class men need apply. All communications treated confidentially.**

**WANTED—An experienced salesman with established trade in New York State, Pennsylvania and Virginia to sell solid gold jewelry, high-grade gold-filled jewelry and silver novelties; good salary. Address, giving references and experience, Cooper, care Jewelers' Circular-Weekly.**

**WANTED – First-class salesman, thoroughly acquainted in the large western cities, to sell a line of fancy goods to the jewelry, china and department store trade; salary, $3,000; only men of highest character and experience need apply; all communications will be treated in strict confidence. Address, FANCY, care of Jewelers' Circular-Weekly.**

## Business Opportunities.

I BUY JEWELRY STOCKS.—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

$250 WILL buy good-paying watch repairing business; store with double windows and five living rooms, $25; reason, sickness. Address, D. A., care Jewelers' Circular-Weekly.

## For Sale.

FOR SALE CHEAP for cash, a '98 model De Zeng's refractometer in good condition. J. W. Stitt, 1060 4th St., San Diego, Cal.

FOR SALE, CHEAP—Fine oak showcase, adjustable trays, for displaying small articles to best advantage. Apply, Hammacher, Delius & Co., 429 Greenwich St., New York.

FOR SALE—A bargain, a complete set of jewelers' fixtures, consisting of wall and counter cases, tables, brackets, safe, etc. For particulars write to Blocher Bros., Frederick, Md.

FOR SALE—A Kohlbusch balance scale; little used; on walnut box, with drawer; for gold and silver; seven-inch pans, also weights, complete in block. Address, Chas. N. Swift & Co., 115 E 13th St., New York city.

FOR SALE—Two 12-ft. rosewood showcases, all polished plate glass; the top glass, 12x2 ft.; sides and ends, 16 in. high; slide-down doors, with mirrors; also one circular front case to match above, with fine, very elaborately carved tables for same of cherry; they were saved from our fire; were carried out and slightly damaged; have all been refinished and now look as good as new; we will sell very cheap; $275 for the lot; cost $600. Mercereau & Connell, Scranton, Pa.

## Wanted to Purchase.

JEWELER'S SAFE—Wanted to purchase a good-sized jeweler's safe, in New York city only; give full description, height, width, depth (outside measurements), make, age, inside fittings and lowest price. Address, "Safe," care Jewelers' Circular-Weekly.

## Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Illinois, Wisconsin, Minnesota, Dakotas, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," Room 19, No. 11 Waverly Place, New York.

# LOFT TO LET

**with or without power.**

Very desirable for Jewelers or Silversmiths.

## DEITSCH BROS.,

**14 E. 17th St., New York.**

## CASH OFFERS.

**If at any time you have offered to you by your customers any Jewelry, containing diamonds, pearls or other precious stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.**

**CHARLES S. CROSSMAN & CO.,**
**3 Maiden Lane, New York.**

## S. GOLDNER,

MANUFACTURER OF

**Fine Diamond Mountings.**

*Goldner's New Snake Tiffany Ring, 14 kt., $1 per dwt.; all sizes....*

Patent applied for.

**85 NASSAU ST., NEW YORK.**

Third floor, rear.

## 1900

## Vest Pocket Directory.

NOW READY.

**Price, 25 Cents.**

**Published by The Jewelers' Circular Pub. Co.**

# One Month

and a few days is all the time you have before Christmas, and while you are thinking of holiday goods, don't overlook **BELL GOLD-FILLED WATCH CASES.** They are about the best sellers you could have. The special engraving (emblems, monograms, portraits, etc.) makes them especially desirable for presents. No other filled watch case will allow of this. If you haven't a line in stock, or if your line is depleted, get a hustle on and send in your order at once. Remember, all the profit is yours; we sell to you direct.

Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

We have a special proposition to offer which is for the greatest interest of the retail jeweler. Write for full particulars.

BUY OF THE MAKER.

**The Bell Watch Case Co.**

**Factory, Mansfield, O.**

GENERAL OFFICES,

Champlain Bldg., CHICAGO, ILL.

IMPORTERS OF
Leatherette and Velvet
**JEWELRY BOXES.**
HUGO WOLFF & CO.,
57 Maiden Lane, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.


## The Gotham Meanderer.

Hardwood cuckoo clocks seem to be still in good demand. Retailers have stocked up with them for the holiday trade.

Mrs. Simon, Brooklyn, sells a boy's nickel watch for $1.95, and says she will keep it in repair for five years free of charge.

Shaded Old English is the style of type for engraved visiting cards this season. It costs more to engrave this style than the plain script.

Young Theodore R. Stentzel is considered an expert clock repairer, although he is only 19 years of age. He graduated from the Boys' High School, Brooklyn, last year.

Mr. Goldberg, of the Frank T. May Co., is showing some very beautiful chatelaine bags in new and modern designs in gold and silver. Mr. Goldberg is proud of these rich designs.

S. J. Manby, the importer of European art novelties, does not issue any catalogue, because not an article in his establishment can be duplicated. That is the strength of his wonderful display.

Lambert Bros.' retail jewelry store, Third Ave., seems to be always filled with customers. Thousands of dollars are annually spent in judicious advertising that attracts customers to the establishment.

Two very large Rocky Mountain goat hides have been worked up by Kraus & Jantzen into pocketbooks, and it is said that friends will present Governor Roosevelt with one of these pocketbooks, mounted in sterling silver, the design of the latter depicting a cowboy and an Indian chasing buffalos.

One of the handsomest friendship tokens seen recently was the solid gold badge presented to E. Perugini, past master of the Italian Lodge of Freemasons, a few days ago. The badge, which is 14 karats gold and contains one diamond, was made by Caesar Ponzoni, Maiden Lane, and cost about $125. Although the badge bears the date "1899" it was presented only a fortnight ago. The year denotes when Mr. Perugini was master of the lodge.

MASONIC JEWEL MADE BY CAESAR PONZONI.

## Drinking to the Peg.

W. L. BROWN, a member of the Educational Institute for Scotland, in a paper contributed to the literature of the Society for the Study of Inebriety, London, deals with the subject of "Inebriety and Its Cures Among the Ancients." He mentions among other things that prohibition was first tried in Britain by the Saxon King Edgar (959—971), who reduced the number of ale houses in the villages and instituted the custom of pegging the huge drinking cups then in use. He made it a penal offense for anyone to drink beyond the peg. This "drinking to the peg" was not, however, anything that could be desired by the rigid prohibitionists of that time, and was so unsuccessful in the case of the priests that St. Anselm (who died in 1079) took a stand,


The
# Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
**Solicits Accounts from the Jewelry Trade.**

and forbade priests either to go to "drinking bouts" or to "drink to pegs." Early closing was first tried in Edward I.'s reign, to prevent "excessive drinking and its noxious effects." Laws were passed to secure good ale for the public, and the punishment of those who sold inferior or adulterated liquors. Ale conners or tasters were appointed by many corporations to see that the ale was good, and the brewer had to swear on the blessed evangelists to "brew good ale and wholesome, so far as ability and human frailty permits."

### St. Louis.

C. A. Wilmes, watches and jewelers' supplies, has removed from 411-412 Holland building to 404, 405 and 406 same building.

S. T. Schneider, a jeweler of Bonne Terre, Mo., and Miss Sophia Merz were married here on the 12th inst. The bride's father, Fred Merz, is a jeweler in England.

The Diamond Palace, 814 Olive St., filed a deed of trust Nov. 15, E. H. Oppenheim being named as trustee. The concern dea's in "Transvaal gems." Failure was caused by poor business. The stock has been invoiced and a trustee started a sale on Nov. 19. It is expected the assets will cover the liabilities.

An appeal was taken Nov. 16, in the case versus Witt and others, brought by Dr. W. C. Richardson, Public Administrator, covering the estate of the late Eugene J. Cuendet. It will be remembered that Judge Henderson, of the Probate Court, recently ordered the removal of Eugene R. Cuendet as administrator and appointed Albert J. Aiple.

Jewelers in town last week were: T. J. Dye, Duquoin, Ill.; E. Rowland, Louisville, Ill.; J. H. Booth, Alton, Ill.; Jos. Knapp, Knapp Bros., Belleville, Ill.; W. E. Baum, Mt. Olive, Ill.; M. G. Wolff, Chester, Ill.; O. E. Harvick, Vienna, Ill.; A. L. Brown, Brown Bros., Hannibal, Mo.; J. E. Lottes, Altenburg, Mo.; B. L. Baley, Monett, Mo.; M. Murphy, Higbee, Mo.

### Trans-Atlantic Voyagers.

TO EUROPE.

S. M. Schiele, of Wallach & Schiele, New York, accompanied by his wife; Frank P. Abbot, of Gérard, Dufraisseix & Abbot, New York, with his family, sailed Saturday on the *Lucania*.

FROM EUROPE.

M. Dreicer, of Jacob Dreicer & Son, New York, returned last week on the *Majestic*.

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark.
23 MAIDEN LANE,
NEW YORK.

New ARTISTIC Trade CATALOGUE
IN BEAUTIFUL COLORS.
THE NEW ENGLAND WATCH CO.,
JULES H. LACROIX, Selling Agent,
37 & 39 Maiden Lane, NEW YORK.
SEND FOR ONE.

MANUFACTURERS OF
LARGEST and LATEST ASSORTMENT IN PEARL PENDANT & Scarf-Pin Mountings
L. ADLER & SON,
49 Maiden Lane, New York.

The Bowden Rings
ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.
J. B. BOWDEN & CO.,
1 Maiden Lane, NEW YORK.

**Sterling-Mounted Glass Ware.**

NOVELTIES FOR THE JEWELRY TRADE.

A sterling-mounted bottle in three compartments, two for liquors and one for cigars, together with a place for matches, striker and drinking cup.

S. RHEINAUER & CO.,
Manufacturers,
585-587 Hudson St., New York.

**SEA SHELLS.** I make a specialty of small sea shells for wire workers. Sample of 30 different kinds for 25c. by mail. Also showy sea shells for dealers put up in $5.00 and $10.00 lots or more.

J. F. POWELL, - Waukegan, Ill.

E. H. JACKSON, Pres. & Treas. A. D. JACKSON, Mgr
JOHN J. JACKSON CO.,
MANUFACTURERS OF
GOLD PLATED METAL
For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and Sterling Silver for Silversmiths
Government assay: silver bars, 999-1000 fine.
19 Mechanic Street, - - NEWARK, N. J.

## Connecticut.

E. L. Terrell, Beacon Falls, has greatly improved his store.

George Rockwell, secretary of the International Silver Co., Meriden, with his family, has moved to Waterbury to spend the Winter there.

Jeweler Charles R. Hansel, Hartford, has been chosen a member of the board of directors of the Hartford Business Men's Association.

Frank S. Grant, aged 45 years, a well known optician of Waterbury, committed suicide Nov. 15, at the residence of Asa C. Peck, by taking morphine.

The watch industry of the Seth Thomas Clock Co., Thomaston, has reached such proportions that the company are laying plans for quite an addition to the present large plant. Business is exceptionally good in the clock department also.

Nov. 16 the jewelry firm of G. W. Fairchild & Son, Bridgeport, began the 36th year of the business established by G. W. Fairchild, Nov. 16, 1865. Mr. Fairchild, Sr., began business in a small way, but the firm is now one of the largest in Connecticut. The opening was well attended.

## Baltimore.

David Wilson and James Stewart were each fined $25 and costs by Justice Ross, at the Eastern Police Station, on Nov. 16, for peddling jewelry on the street without a license.

Jacobi & Jenkins, silversmiths, have remodeled and enlarged their salesroom. A number of handsome cabinets have been installed, in which is displayed a beautiful assortment of cut glass pieces, of which the firm intend to make a feature.

Gilson H. Metcalfe, a well known optician of South Baltimore, and Miss Anna C. Baumgartner, daughter of Andrew Baumgartner, were married Nov. 14, at Christ English Lutheran Church, by Rev. L. M. Zimmerman.

The jewelers who sustained loss through the Gay St. gas explosion, Nov. 12, were: John G. Gehring & Son, 440 N. Gay St., one large plate glass and several small windows, value, $125, and August Steman, 556 N. Gay St., large glass window and one gold watch injured, valued at $10. The accident was caused by illuminating gas in the conduits coming in contact with fire, and the explosion which followed tore up the thoroughfare for several blocks, sent the caps of the manholes flying into the air and did several thousand dollars' damage to property in the immediate vicinity. No one was seriously injured.

Mayer Nebensohl, aged 25 years, who was arrested in Washington, Nov. 17, by Detective Coughlin, of this city, and Detective Helan, of Washington, on the charge of obtaining two pairs of diamond earrings valued at $550 from Samuel Seff, jeweler, 824 E. Baltimore St., this city, by means of false pretences, last July, was given a hearing and dismissed by Justice Fechtig, at the Central Police Station, Nov. 18. The evidence showed that Nebensohl's arrest was the result of a mistake.

S. Janowitz & Son were awarded a contract by the Board of Managers of the Maryland Institute, Nov. 12, to keep the clock in the steeple of the Institute in repair and running for a year. The clock has been out of order for several months and an ordinance was recently introduced in the City Council, appropriating $75 to keep the clock in repair, as it is of great benefit to the public. The ordinance was quashed, as the city authorities claimed there was no money. The Board of Managers then decided to have the clock fixed at their own expense.

At the meeting of the Municipal Board of Awards, Nov. 14, three bids were received and opened for setting the City Hall clock in motion again. Two were for an entirely new apparatus and one was for repairing the present one and keeping it in good running order for five years. The last named bid was from H. Huber, watchmaker and jeweler, 226 S. Broadway, who offered to do the work for $1,200, which is $200 less than the appropriation for the clock. The bids for the new clock were: S. Janowitz & Son, $1,400, or $1,350 for 29 secondary clocks—those used in the different offices about the City Hall; Standard Electric Co., Waterbury, Conn., an entirely new clock and striking apparatus, $1,350. The bids were referred to Superintendent of Public Buildings Hellman and Frank G. Boyd, superintendent of the fire alarm telegraph system, for a report at the next meeting.

**Stella Music Boxes**

are the only music boxes with smooth steel tune sheets. . . .

**No Pins to Bend and Break.**

WRITE FOR NEW CATALOGUE AND PRICE-LIST.

JACOT MUSIC BOX CO.,
39 Union Square, New York.

## Philadelphia.

Noal C. Kennedy, watchmaker and jeweler, has opened an establishment at 29 S. 11th St.

Friday the Pennsylvania State Optical Society will hold an informal conference at the Lafayette Hotel.

Michele Biello, an Italian jeweler, at 750 S. 7th St., was married, last week, to Eleanor De Amelio.

John A. Ross, diamond broker, has opened an attractive store at 125 N. 9th St., for the exclusive sale of diamonds.

Miss Hoffman, of Strawbridge & Clothier's jewelry department and formerly of H. Muhr's Sons, is to be married this week.

L. P. White, Geo. W. Read and Joseph Cadwallader, all members of the Jewelers' Club, made a pleasure trip to Boston, last week.

Wm. Wilson, formerly in charge of Wanamaker's optical department, is now in charge of Simons, Bro. & Co.'s optical department.

Joseph K. Davison, manufacturing jeweler, 718 Sansom St., has enlarged his factory capacity, remodeled the establishment and put in a new 400 ton press.

A wagon belonging to Bates & Co., clockmakers, Ridge Ave. and Wallace St., was demolished in a collision with a trolley car, last week, and the driver injured.

The condition of James D. Hughes, bankrupt jobber, 111 S. 8th St., is said to be no better, and fears are entertained by his friends in the trade that he may never fully recover.

Charles W. Bailey, vice-president of Bailey, Banks & Biddle Co., returned Monday from New York, where he was recently married to Mrs. Kerr. Mr. Bailey will reside with his bride in this city.

The S. S. White Dental Mfg. Co., who deal extensively in pure gold and silver and who are represented in the board of governors of the Jewelers' Club by Wm. F. Parry, Jr., will hold an election soon to vote on a proposed increase of indebtedness of the company from $60,000 to $300,000.

The first meeting of the creditors of Joshua N. Litchfield, bankrupt jeweler, late co-partner of Matthew Baylinson, trading as Baylinson & Litchfield, 723 Sansom St., manufacturing jewelers, will be held, Nov. 27 next, at the offices of the referee, Joseph Mason, 1324-25 Stephen Girard building. Litchfield was adjudged a voluntary bankrupt, Oct. 5, with assets at $1,653.77 and liabilities $7,652.63.

Harry Dale, who achieved notoriety a short time since by attempting to steal a tray of diamond rings from the store of Theodore Smith, trading as Smith & Dreer, 938 Arch St., was sentenced to jail for two years, by Judge Finletter, Nov. 14. The indictment charged the larceny of 24 diamonds. When called to plead Dale answered earnestly: "I am guilty beyond a doubt." No testimony whatever was heard, merely the prisoner's criminal record being submitted to the Court. This record showed that, under the names "Henry Grives," "George Chandler" and "William H. Chandler," Dale had served


WINDOW ADVERTISING PAYS.

**BARLOW MFG. CO.,**

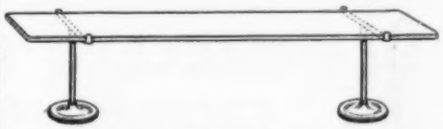
**HOLYOKE, MASS.,**

publish a little book of 176 pages on the subject, with price-list of

**DISPLAY FIXTURES.**

**SEND FOR IT.**

THEY PAY POSTAGE.



BARLOW FIXTURE No. 375.

**Adorn** your home and business with Netschert's everlasting natural prepared plants. **Sell with 300% Profit.**

No. 2210, Areca Plant.

| No. | In. high. | Leaves. | Each. |
|---|---|---|---|
| 2210b | 24 | 3 | $0.22 |
| 2210 | 40 | 5 | 1.00 |
| 2210a | 50 | 10 | 2.10 |
| Ft. high. | | | |
| 2211 | 6 | 10 | 3.60 |
| 2211a | 10 | 12 | 6.75 |

No. 2229a, Dracina.

| No. | In. high. | Leaves. | Each. |
|---|---|---|---|
| 2227a | 26 | 30 | $0.20 |
| 2228a | 36 | 50 | .60 |
| 2229a | 48 | 60 | 1.00 |

No. 2201, Palm Plant.

| No. | In. high. | Leaves. | Each. |
|---|---|---|---|
| 2204 | 24 | 3 | $0.20 |
| 2205 | 36 | 3 | .40 |
| 2200 | 36 | 5 | .60 |
| 2201 | 40 | 6 | .75 |
| 2201a | 50 | 10 | 1.80 |
| Ft. high. | | | |
| 2206 | 7 | 12 | 3.75 |
| 2208 | 12 | 16 | 5.00 |
| 2209 | 15 | 24 | 6.75 |

No. 546b.
Holly Plant, Pot and Tissue Holder.
Per Doz., $1.50.

No. 2143, American Beauty.

| No. | In. high. | Each. |
|---|---|---|
| 2143 | 24 | $1.12 |
| 2143b | 36 | 2.75 |

No. 2536, Rosespray.

| No. | In. long. | Per doz. |
|---|---|---|
| 2530 | 12 | $0.80 |
| 2531 | 14 | 1.35 |
| 2536 | 14 | 1.75 |
| 2533 | 14 | 2.00 |

Any color.

No. 2150, Fern Dish.

| No. | In. diameter. | Each. |
|---|---|---|
| 2150 | 6 | $0.90 |
| 2150 | 7 | 1.25 |
| 2150 | 8 | 1.75 |

Netschert's flowers and plants are made out of the best material, fastest colors, most skilled labor and improved wonderfully since last season. Don't delay your orders any longer.

No. 2280, Holly, per doz. yds., $1.35.

**Ask for Illustrated Catalogue, 2.**

No. 2251x, Jardiniere and pedestal, trimmed with Ferns, per doz., $4.00.

7 Barclay St., NEW YORK. **FRANK NETSCHERT,** 187 S. Clark St., CHICAGO, ILL.

# Who has an opening

**for a wide-awake hustler, a trade getter, a creator of business? A man who can make himself useful to any jobbing or manufacturing jewelry house.**

**Fifteen years of buying, selling and general management of a successful jewelry business is my record. Have made for the concern I am with as much as $25,000 a year. I have the ideas, the push and the energy to make money.**

**Would like to hear from some good, live concern or parties contemplating going in business with capital.**

**My correspondence, booklets, flyers, catalogues and trade paper advertising is the sort that makes trade.**

**Will entertain a proposition for 1901 from any concern who is willing to pay for a good, live man, in accordance with the money it can make through his efforts.**

**Address, X,**
**The Jewelers' Circular-Weekly,**
**Room 414, 134 Van Buren St., Chicago, Ill.**


separate sentences of two years and four months, six months, two years and four months, and one year, in New York State for thefts of a similar character.

H. E. Adams, jeweler, Tampa, Fla., last week, made purchases in this city.

John A. Lynch, southern salesman for D. V. Brown, wholesale optician, has returned from a six weeks' trip.

Among the retail jewelers here to buy, last week, were: Frank White, Weatherly, Pa.; B. C. Foster, Bristol; R. W. Quicksall, Mt. Holly, N. J.

Howard Fitzsimmons, West Chester, who has a hobby for thoroughbred dogs, is expected to make some entries at the dog show, next week.

Henry Kaiser, optician, 1612 Germantown Ave., lost his two year old son, last week. This is the second child of Mr. Kaiser who has died within a year.

John Lang and Jeremiah F. Neall, two Sansom St. jewelers, who represent the 24th Ward in Common Council, are canvassing their districts for re-election.

Simon Pfaelzer, of Pfaelzer Bros. & Co., wholesale and retail jewelers, has donated $5,000 to the Jewish Hospital to endow a free bed in memory of his wife, Mary Theobald Pfaelzer.

Queen & Co., Inc., opticians and scientific instrument makers, of this city, have made for the Japanese Government what is said to be the most powerful induction coil ever constructed. Naval officers of the Japanese Government are testing the apparatus in New York. The purpose of this huge coil, weighing one-half ton, is to increase the distance over which messages can be sent by wireless telegraphy.

The medal to be struck in commemoration of the hundredth anniversary of the day upon which the District of Columbia became the seat of the United States Government, which is now being made at the United States Mint, in this city, will be ready about Dec. 1. In point of workmanship as well as excellence of design it promises to be one of the most expensive of the sort ever issued. The bronze being used is of rich dark color. The medal is to be one and three-fourths inches in diameter. The medal was described in THE CIRCULAR-WEEKLY of Oct. 24.

### Serious Accident at the Factory of Unger Bros.

NEWARK, N. J., Nov. 19.—A tank containing 10,000 gallons of water near the roof of the jewelry factory of Unger Bros., 412 Halsey St., burst with the weight of the water, Saturday morning, causing a great commotion. Over 400 persons, most of them girls, are employed in the factory, and the plant was in full operation getting out Christmas goods. A few minutes before 9 o'clock a sound as of an explosion was heard, and then the water poured in a flood down a shaft beneath to the top floor, where about 80 persons were at work in the cut glass department. The floor was flooded, and as the operatives hurried down the stairs the water pursued them, and poured into the floors below, causing a panic among the girls. All, however, got out in safety.

The firm occupy two adjoining brick buildings, running from Halsey St. through to Beecher St., at 412 Halsey St. The north building is three stories in height, while the south one consists of three stories and a basement. The tank was 18 feet high and 12 feet in diameter. It was made of two-inch staves bound by three-inch iron hoops with straining screws. It extended from the fourth floor up through the roof and contained about 10,000 gallons of water when it burst. Much valuable machinery was damaged by the water.

**PITZELE & BASCHKOPF,**

Makers of..... FINE DIAMOND MOUNTINGS,

**12 Maiden Lane, - - - - - New York.**

**Our Styles and Prices Can't Be Beat.**

No. 202. CALL AND BE CONVINCED. No. 205.

**BLANCARD & CO.**

**Our line of SETTINGS, FOX-TAIL CHAINS, GALLERIES AND HOLLOW BALLS stand in the front ranks when QUALITY and finish are considered. Send for catalogue.**

**45-47 JOHN STREET, NEW YORK.**

**Eliassof Bros. & Co.**

IMPORTERS AND JOBBERS OF

DIAMONDS, WATCHES, JEWELRY,

ALBANY OFFICE: 62-64 STATE ST. 9-11-13 Maiden Lane, New York.

# H. & E. O. BELAIS,

**Manufacturers of Diamond Jewelry,**

whose factory was destroyed by fire last Friday evening, have secured a temporary factory at 57 Maiden Lane, so that all orders can be filled without delay. The office remains at 47 John Street.

The firm take this opportunity of thanking their many friends for their kind offers of aid.

*New York, Nov. 20, 1900.*

## Canada Notes.

TRADE CONDITIONS.

Trade has been active the last month and all indications point to a brisk holiday season. Already many orders for seasonable presents have been received, and there is a noticeable disposition among the public to begin purchasing early instead of waiting until close upon Christmas. Sterling silver goods are greatly in requisition, and diamonds are selling well. The general prosperity is reflected in freer expenditures in jewelry and a steady improvement in the quality of sales.

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In another disastrous fire in Renfrew, Ont., last week, W. H. Kearney's jewelry store suffered to some degree.

James M. Whitney, jeweler, Woodstock, Ont., has given a renewal chattel mortgage for $1,638 to J. McCulloch.

Richard Bramley, jeweler, and wife, Hamilton, Ont., have given a chattel mortgage to W. G. Meakings for $100.

E. C. Fitch, president of the American Waltham Watch Co., was in Toronto last week, accompanied by A. R. Harmon, their Canadian representative.

G. Rioch, father of George Rioch, jeweler, Rat Portage, Ont., and father-in-law of James S. Dalrymple, for many years in the employ of Edmund Scheuer, Toronto, died suddenly at Hamilton, on the 14th.

Out-of-town buyers visiting Toronto, last week, included: C. E. Hughan, Lindsay; Isaac Whitesmith, Manilla, Ont.; J. Britton, Lindsay; W. J. Chambers, Coldwater; W. S. Frost, Oshawa; W. A. Hare, Oshawa; George J. Vanstone, St. Mary's; E. Smith, Oakville; C. W. Papst, Seaforth; E. F. Davis, Mitchell.

Thomas F. Butcher, jeweler, Brandon, Man., where he had been for many years in business, died suddenly of apoplexy on the 12th inst. He lived only a few moments after receiving the stroke. He was well known to the trade in the east, having been in business in St. Mary's, Ont., before his removal to Manitoba.

Everett O. Felt, of Felt Bros., jewelers, Oshawa, died on the 15th inst. As an enterprising and popular business man his loss is deeply regretted by a wide circle of friends and acquaintances. Mr. Felt was prominent in the Masonic order, being a member of Cedar Lodge, No. 270, G. R. C., and Royal Arch Mason, and was buried with Masonic honors. He leaves a widow and three children.

Justice Tachereau, in the High Court of Justice, Montreal, last week, granted the petition of the executors to the estate of the late Mrs. Thomas H. Harrison, for the appointment of a liquidator to the firm of Hearn & Harrison. The liquidation was rendered necessary by the death of Mrs. Harrison, who was a partner, and is merely for the sake of settling her estate's interest in the concern. John Hyde, who was appointed the liquidator, will carry on the business, which is the oldest optical house in Canada.

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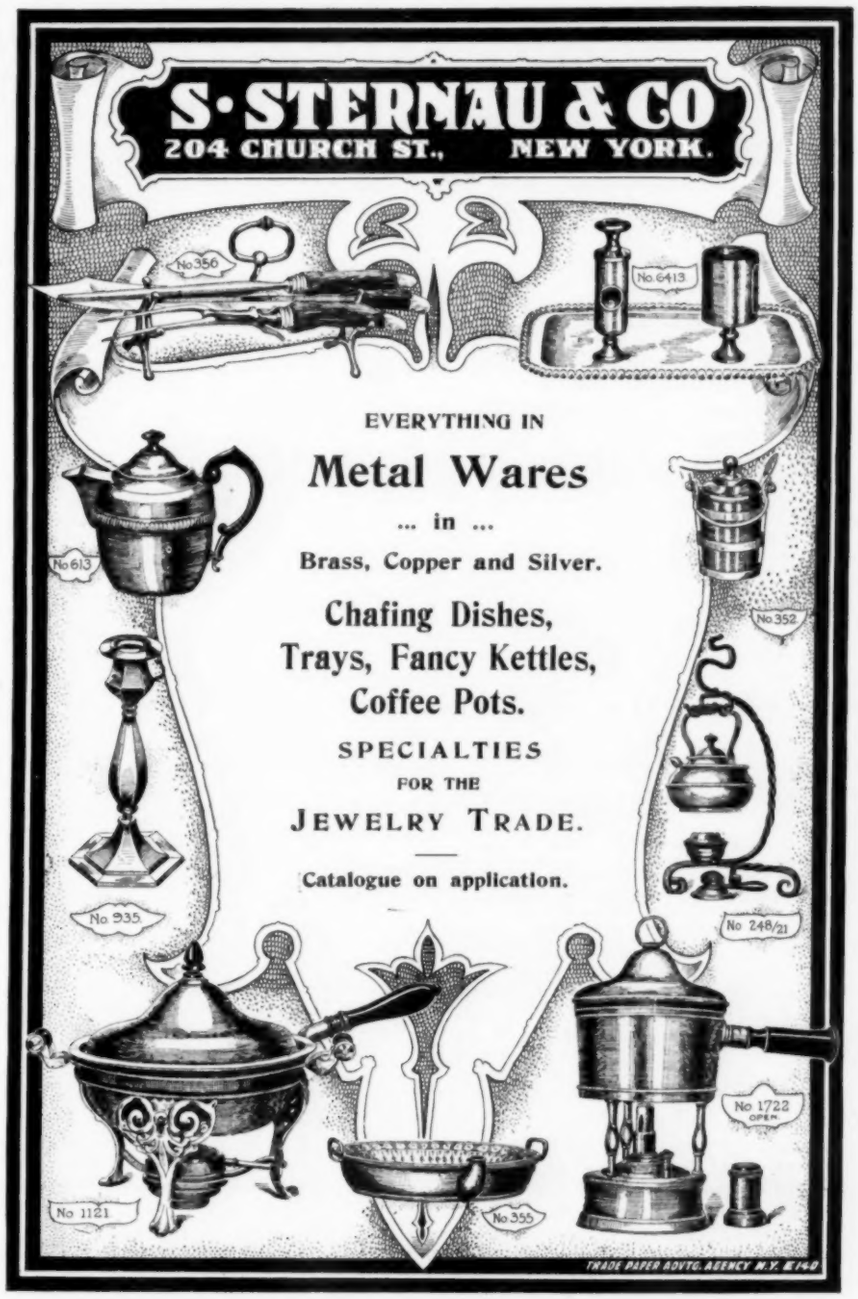
The wife of George N. Luckey, the well known optician of Baldwinsville, N. Y., died at their home, Saturday afternoon, Nov. 10, at 2 o'clock. Mrs. Luckey had been an invalid for two years, but had been confined to her bed only about a month. Besides her husband, there survive two daughters, also five sisters and one brother. Mr. Luckey and his family have the deepest sympathy of their many friends.

In Greatest Demand

OF ALL 10-YEAR GOLD-FILLED CASES IS

"THE REGAL."

IT IS THE FINEST FINISHED AND BEST WEARING CASE FOR THE MONEY ON THE MARKET.

ASK YOUR JOBBER FOR THEM.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

VOL. XLI. NEW YORK, WEDNESDAY, NOVEMBER 21, 1900. No. 17.

## Chicago Notes.

*All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.*

TRADE CONDITIONS.

Some of the jobbing houses say that trade could be better, but the consensus of opinion is that about the same business is being done as was done this month a year ago—if anything, it is somewhat improved. Dealers say fewer small bills are being sold, but there have been quite a number of stock orders filled, which, after all, is the most satisfactory kind of business.

Retail business since election has been very good. A number of fine weddings during the month took a great deal of silver.

Diamond sales are reported good among the better class of downtown retail houses.

Sterling silver houses report business shows an improvement over last year, and that the principal difficulty is in getting goods enough, especially in staple lines, to go around.

Plated ware houses report considerable trouble getting goods enough to fill orders satisfactorily, and that this is especially true of cut glass. They say business in their line is away ahead of the corresponding time last year.

H. A. Allen, for Barstow & Williams, is making the circle of Detroit, Indianapolis and other points.

Mr. Barstow, of Barstow & Phillips, Oshkosh, Wis., continued his buying into the present week.

Manager Boyd, Jules Racine & Co., is on a week's business visit to Detroit, Pittsburgh and other cities east of Chicago.

Mrs. K. C. Pedersen, Wausaw, Ill., was in last week on one of her regular buying trips for her husband, and showed a woman's tact in her selections.

Alfred G. Stein, of Patek, Philippe & Co., dropped into Chicago to call on his business friends, Saturday, leaving the same night for New York.

A. E. Thomason, of the watch department at Spaulding & Co.'s, has been called to the bedside of an only sister, who is very low at his old home in Kentucky.

John Bonar, manager for S. C. J. Peterson, Morris, Ill., reports his employer improving and that his chances are good for being seen at the store during the holidays.

I. D. Coryell, of Gordon, Neb., divided his time while here between jewelry and musical instruments, handling the latter in conjunction with jewelry at his Horton store.

E. A. Sigler, Crown Point, Ind., who recently started in business, was in town making additional purchases, and reports that business to date exceeds his earlier expectations.

DeLoid Safford, of the Jewelers' Association and Board of Trade, spent the entire week in Chicago on business connected with the organization and attended the sessions of the Commercial Law League, held in this city.

C. S. Dustin, Stillman Valley, Ill., was in the city last week, on a buying trip, accompanied by Mrs. Dustin and two of her friends, on a shopping expedition. Mr. Dustin but recently returned from an extended hunt for big game in the forests of northern Minnesota since last September.

The Boosters' Club, an organization for elevating men and things and harming no one, and in which a number of jewelers, especially travelers, are interested, held a chop sooy, Friday night, at the Victoria. Their policy of elevating drew the line on eatables and drinkables.

The Illinois Watch Case Co. factory at Elgin is running full time and full force, and by increased activity has kept fairly abreast of orders. George Gubbins left Saturday for a circuit of the western cities, Denver to Pittsburgh inclusive, his last trip of the season which has been a phenomenal one with this company.

Because of alleged reports which it is asserted were calculated to injure their credit, Harold W. Anderson and Edson B. Smith, jewel case makers, 208 State St., have begun suit in the Circuit Court for $10,000 damages from the Illinois Case Co., 63 Washington St., Howard H. Spalding, A. V. Eckman and Fred Wittiger. This concern must not be confounded with the Illinois Watch Case Co.

Miss Anna I. MacNaughton, general assistant in the office of the Chicago Jewelers' Association, was wedded Nov. 12, to Mr. Eehls, a North Side pharmacist, and severs her connection with the Association. The Association presented Miss MacNaughton with a handsome silver set of seven pieces, tray and tilting tea, as a recognition of her faithful service for a period of nearly eight years.

Herman Abraham, who asserts he was educated in one of the leading universities of Berlin, is under arrest, charged with swindling. He was taken into custody at his home and the officers believe that many complaints will be made against the prisoner. Abraham lives at 2284 Carroll Ave. and is a jeweler. During the past two months it is charged that he has swindled many German residents of the West Side through his ability to repair watches. According to the police Abraham would solicit patronage, and when he secured a watch to be repaired he would give a check for the same and promise to return it after he had put it in good running order. His agreement, it is asserted, was never carried out.

W. H. Friedman was arrested, last week, on the complaint of Campbell & Co., jewelers, 9211 Commercial Ave., for the alleged debt of $300. It is said that Friedman purchased jewelry amounting to that sum from the firm a week previous and was given credit, upon his promise to pay the bill at the expiration of the week. The time ended and his arrest followed. Friedman is the owner of two valuable race horses which were being trained at the Roby track. As soon as he was taken to the police station he sent a stable boy to the race track to bring the horses into South Chicago. The boy was accompanied by a constable, and as soon as the State line was crossed the constable served a writ of attachment on the horses for the debt and Friedman was released from custody.

Buyers were here in largely increased numbers last week. Among the more prominent were: R. E. Brackett, Lansing, Mich.; Mr. Plain, of Trask & Plain, Galesburg, Ill.; Joseph Dobbs, Geneseo, Ill.; E. J. Born, Ashland, Wis.; E. M. Howes, of Howes Bros., Clinton, Ia.; George Eustis, Minneapolis, Minn.; J. M. Bigwood, Terre Haute, Ind.; August Bruder, Fort Wayne, Ind.; Mr. Barstow, of Barstow & Phillips, Oshkosh, Wis.; George H. Thoma, Three Rivers, Mich.; F. P. Beswick, Racine, Wis.; Mr. Mills, of Mills & Hupp, Streator, Ill.; Mr. Wortham, of Wortham Bros., Tuscola, Ill.; A. W. Ford, Jr., Freeport, Ill.; H. W. Ellis, Muncie, Ind.; John F. Lindvall, Moline, Ill.; P. H. Boyson, Cedar Falls, Ia.; E. F. Douglass, Dysart, Ia.; I. D. Coryell, Gordon, Neb.; Mr. Austin, of Dauer & Austin, Saginaw, Mich.; M. Wollman, Council Bluffs, Ia.; R. L. Marshall, Elizabethtown, Ky.; Robert Luchsinger, Belleville, Wis.; A. McMichael, Vernon Center, Minn.; Mrs. K. C. Pedersen, Wausaw, Ill.; C. H. Watts, Augusta, Ill.; A. H. Retsloff, Manson, Ia.; O. C. Retsloff, Winnebago, Minn.; H. Wilson, Blue Earth, Minn.; N. F. Clark, St. Cloud, Minn.; B. L. Seybold, Seaton, Ill.; J. S. Owsley, Kenney, Ill.; A. C. Wortley, Kalamazoo, Mich.; A. E. Oyster, Alliance, O.; E. W. Clark, Tallahassee, Fla.; J. W. Meyers, Brookston, Ind.

## Cincinnati.

J. Dorst is entertaining P. C. Krouse and wife, Columbus, O.

The striking diamond cutters of the H. Keck Mfg. Co. have abandoned their places and returned east.

There is a movement or rather a crusade in Cincinnati for early shopping for Christmas, by the Woman's Club, which has been taken up by other organizations.

J. C. Miller, of The Miller Jewelry Co., went out on a trip through Ohio and Indiana, last week, carrying some of their holiday novelties in pearl pendants, brooches, etc.

S. C Citroen, diamond cutter, has been kept unusually busy the past month, improving stones for his customers. He has ordered a lot of rough from Amsterdam and will begin to cut for himself.

Sol Fox is in Europe and will not return before the latter part of December. He is buying diamonds, both rough and cut. I. N. Fox goes on the road this week. George Fox returns after a very successful trip.

Hugo Lindenberg, who has been in the jobbing business for a year or two, will form a partnership with Edgar Fox, son of Sol Fox, of Fox Bros. & Co., and they will open up the first of the year in quarters of their own.

The Union Savings Bank & Trust Co. have sued Abe Steinau, a former Cincinnati jeweler, to foreclose on a $10,000 note against himself and his wife. Their beautiful house on Woodburn Ave., Wa'nut Hills, is concerned in the suit.

Among the changes for the New Year will be the increase of capital of Thoma Bros., with a new partner in the concern. Robert Vaupel, who has been bookkeeper for A. G. Schwab & Bro. for many years, will become a member of the firm.

John McGarrigle and Fred Kramer, claiming Wilkes-Barre, Pa., as their home, were arrested in Covington, last week, for peddling jewelry without a license. As a trick lock was found in the street after they were arrested the police believe the men were using jewelry as a blind. They had lots of cheap goods.

Theodore Neuhaus & Co. sent on application about six samples of class pins for educational designs to a Michigan university. They were all gold and beautiful in design and workmanship. This house make gold work in badge and pin designs a specialty, and turn out the most exquisite and satisfactory work.

Robert Lakin, formerly with the old Duhme Co., but who has been in business for himself here and later in New York, sold out his business in New York last Summer and connected himself with the Gorham Mfg. Co. He spent five months in Paris and has returned to Cincinnati, having met Mr. Keck in Europe and engaged with him. He will now be with the Duhme Jewelry Co.

About three weeks ago, the John Holland Gold Pen Co., this city, abandoned the making of aluminium novelties, with the exception of a thermometer, and went out of that branch of the business. This fact induced the formation of an aluminium company at Doylestown, O., a village near Akron. James O'Connell has shipped the Holland Co.'s machinery to that town, where he has gone to take charge of the plant. For years Mr. O'Connell had charge of the Holland Co.'s aluminium goods plant.

## Detroit.

TRADE CONDITIONS.

Detroit jewelers anticipate a good holiday trade, and are buying freely. Country jewelers also expect to participate in the general prosperity and full dinner pail movement. Their stocks are in excellent condition, and local jobbers expect the volume of business done last year to be exceeded.

Max Jennings, St. Clair, Mich., purchased goods in Detroit last week.

Robbers last week got into the residence of jeweler Adolph Enggass, 74 Sproat St., and stole two overcoats valued at $35.

Louis Rosenberg, a member of E. H. Rosenberg & Co., jobbers, will shortly be married to Miss Lillian Minsky, of Fort Wayne, Ind.

Emeralds. Pearls.
All kinds of Jobbing Stones.
LAPIDARY WORK.
Packages sent for Selection.
HERMANN & CO.,
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
Opals. Topaz.

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Steam Lapidary.
DIAMOND CUTTING.
IMPORTERS OF
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Special attention given to repairing stones.
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DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

WE ARE FULLY PREPARED
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IMPERIAL

IMPERIAL MFG. CO.,
Masonic Temple, Chicago.

Arthur Cluett has taken the position made vacant at Roehm & Son's store by the removal of R. L. Owen to Traub Bros. & Co.'s uptown store.

## Cleveland, O.

J. M. Chandler, of Burt Ramsay & Co., has had two sick spells recently, but his many friends will be glad to hear that he is able to be at work again.

Ernest Wilcox, Akron, was in town the past week. He reported good prospects for the Fall trade in Akron. D. D. Clark, Norwalk, spent a few days in Cleveland last week.

J. T. Vansant, for many years connected with the retail jewelry business of Cleveland, has associated himself with the Barbour Silver Co., Meriden, Conn. Mr. Vansant was for seven years manager of The Cowell & Hubbard Co.'s store. About two years ago he went with The Bowler & Burdick Co., which position he left to accept the new one with the Barbour Silver Co.

The prosperity parade which occurred on the 3d, called out a full representation of the jewelry fraternity. R. E. Burdick, of The Bowler & Burdick Co., was chief marshal of the day. H. W. Burdick, Webb C. Ball and A. T. Hubbard headed the jewelers' section. They were followed by the employes and proprietors of many other stores. The Sigler Bros. Co., Arnstine Bros. & Mier, The Webb C. Ball Co., The Bowler & Burdick Co., The Cowell & Hubbard Co. were represented by full forces. The stores were closed at 12.30 o'clock, and the procession moved on time and was carried out to perfection, thanks to the perfect management of Mr. Burdick.

MIGHTY MEN O' THE HAMMER.

THE JEWELRY AUCTIONEERS.

The Trade obtains the services of two men at the cost of one. Send for book containing references all over America, not equaled by any other public salesmen.

BRIGGS & DODD,

ROOM 1230. 334 Dearborn St., CHICAGO, ILL.

## Indianapolis.

Fred H. Schmidt continues very ill at St. Vincent Hospital, this city.

E. C. Miller was called to Columbus, O., last week by the death of his brother.

On Jan. 1 Phil Diels, Marion, Ind., will move into a handsome room in the new Crystal Palace, being built on the principal street in the town.

Among the buyers in town last week were: Jos. Hummel, Jr., Muncie, Ind.; A. A. Garner, Lebanon, Ind.; J. A. Haymond, Waldron, Ind.; C. M. Arnkens, Frankfort, Ind.

A man giving his name as Iciendte De Lisle was arrested last week on the charge of petit larceny. He is a cook by profession, but has been posing as a clock repairer for several months. He had solicited much work but forgot to return the clocks.

## Denver.

E. E. Klund, formerly of this city, is starting up business in Boulder.

David Connor, San Francisco, was in Denver last week. He is about to open a store at Reno, Nev.

R. M. Beeman, formerly with the Swartz Jewelry Co., has assumed control of the jewelry department of the Denver Dry Goods Co.

T. J. Lewis, president of the Lewis Jewelers' Supply Co., started last week on a two weeks' trip through the southern part of the State and New Mexico.

R. Stronech, formerly with C. A. Whitehead, Raton, N. M., has bought out the stock of Geo. B. Beringer, that city, and has opened up under the name of Stronech & Co.

## Minneapolis and St. Paul.

Louis Pavian has resigned from the employ of A. I. Shapira, St. Paul.

J. L. Strauss, manager of the jewelry department of the Golden Rule Store, St. Paul, was down to Chicago last week.

Walter Fleck has resigned from L. J. Wilk & Co., to accept a position with R. B. Ackerman & Co., Minneapolis, as engraver.

Harry Aicher and F. J. Aicher, Minneapolis, are at home for Thanksgiving. They represent A. F. Towle & Son Co., Greenfield, Mass.

R. B. Ackerman & Co., manufacturing jewelers, Minneapolis, are fitting their store with arc electric lights preparatory to working nights through the holiday season.

Fred Banfield has resigned as watchmaker for the jewelry department of the S. F. Olson Co., Minneapolis. He is succeeded by F. B. Stark, formerly with Sischo & Beard, St. Paul.

A. M. Bright, Duluth, has been in the Twin Cities, buying stock. He has been a peddler through the lumber camps, but thinks of opening a store at Duluth if he can find a location to suit.

An eastern party who has just returned from Paris proposes to start an art jewelry store in Minneapolis as soon as he can secure a satisfactory location. He will handle all kinds of curiosities and novelties.

Robert F. Reed has resigned from Wm. M. Stone, Minneapolis, to accept a position in the material department of the Reed-Bennett Co. The firm's business has grown so that another man is a necessity in the department.

Among the dealers in the Twin Cities buying stock the past week were: J. H. Reiner, Glencoe, Minn.; F. L. Grace, of Stillwater, Minn.; Julius Anderson, Mora, Minn.; E. L. Overjorde, Northwood, Ia.; W. M. Weed, Lake Mills, Ia.; Wm. Krohn, Annandale, Minn.; Mr. Muus, of Steenstrup & Muus, Kenyon, Minn.; C. H. Todd, New Richmond, Wis.; L. Diacon, Chaska, Minn.; L. H. Bruns, Anoka, Minn., and the Barsch Drug Co., Dickinson, N. D.

THREE-COLORED ENGRAVINGS IN ONE COMBINATION

PRODUCE A MOST

ARTISTIC AND UNIQUE EFFECT.

Something Entirely New on

Commander 14 K. Gold-Filled Watch Cases.

Guaranteed to wear for 25 years. Made in all sizes. Ask your Jobber to show you samples.

Illinois Watch Case Co.,

Manufacturers of Solid Gold, Gold-Filled, Sterling Silver, Gun Metal and Nickel Watch Cases.

*FACTORY AND MAIN OFFICE, ELGIN, ILL.*

CHICAGO OFFICE, Silversmiths' Bldg., No. 133 Wabash Ave.

NEW YORK OFFICE, Gill Bldg., No. 9 Maiden Lane.

## Pacific Northwest.

TRADE CONDITIONS.

The Portland, Ore., jewelry trade was slightly unsettled during the election, and since it is over everybody feels happy and very hopeful. The several stores show signs of great preparation, new goods coming in daily, everybody busy unpacking, checking and putting the goods in stock. We may look for some fine window displays during the next few weeks.

W. Friedlander says business is very satisfactory, and he expects a big holiday trade, which may start up any day now.

A. & C. Feldenheimer are busy getting their new goods into shape. They have an elegant lot of high-class novelties for the holidays.

The L. C. Henrichsen Co. are busy getting ready for the holiday rush, and will have a fine display of elegant goods.

The G. Heitkemper Co.'s elegant store will put on its holiday look very shortly.

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The Everett Jewelry Co., Everett, Wash., will have a grand opening of holiday goods this week.

A. C. Liphardt, jeweler, Fernie, B. C., has just received the first shipment of his Christmas goods, which consist of sterling silver and plated goods.

W. O. Hadley, jeweler and watchmaker, Moro, Ore., has decided to open a branch store at Antelope, Ore., and run it in conjunction with his Moro store.

Louis Belfis, a pioneer jeweler and watchmaker, who formerly resided at Jacksonville, Ore., died suddenly from apoplexy at Grant's Pass, Ore., last week. He was in his 74th year.

There is now on exhibition in watchmaker T. Gifford's window, New Westminster, B. C., a handsome silver cup, which will shortly be presented to the Sapperton lacrosse team, in recognition of their splendid record last season. The cup, which is about 14 inches high, is suitably ornamented with sticks, balls, flags, and other insignia of the game, while on the reverse side of the bowl is a well cut scene of the players. The inscription is a brief one, containing the names of the donors, the club and the season.

## Pacific Coast Notes.

J. Amann, Sisson, Cal., moved into new quarters in that town recently.

Thomas Walmsley and his son will open a watchmaking shop on Main St., Santa Ana, Cal., under the firm name of Walmsley & Son.

The disappearance of Tony Regent, a manufacturer of plated wire monograms and brooches, has been reported to the police department of Los Angeles, Cal., by his wife. A detective has been put on the case, but has so far been unable to find any trace of the missing man.

## Omaha.

C. L. Shook, of the Shook Mfg. Co., is in Colorado on business.

O. W. Halstead has accepted a position in Everett, Wash.

H. P. Johnson is now engaged by Max J. Egge, Grand Island, Neb.

Aloe & Penfold Co., optical goods dealers, have subscribed $200 to the auditorium fund.

George P. Tanner will establish himself in the jewelry and watchmaking business in Plainview, Neb.

HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns FROM $67.00, less 5%, upward.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

Georgian STERLING SILVER. In Complete Table Service— French Gray Finish.

COFFEE SPOON.

TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

THE VICTORY LAPEL BUTTON BACKS

Sample and New Price-List on application.

A B

Sample and New Price-List on application.

Manufactured and sold by... ADOLPH MUEHLMATT, Lion Bldg., 5th and Elm Sts., CINCINNATI, OHIO.

High-Grade Metallic Work. Monarch Engraving Blocks. Maker of Fine Tools and Dies for the trade.

THE GUSTAVE FOX CO.,

Importers of Diamonds. Artistic Diamond Setters.

Makers of the Standard Patented B. P. O. Elks Jewelry, horns reading B. P. O. E. Popular throughout the United States. . . .

THE GUSTAVE FOX CO., 14 and 16 E. 4th Street, CINCINNATI, OHIO.

THEODORE NEUHAUS & CO.,

LION BUILDING, 5TH AND ELM STREETS, CINCINNATI, OHIO.

Gold and Silversmiths,

MEDALS, BADGES, CLASS PINS, JEWELS OF EVERY DESCRIPTION.

Special Attention to Repairing. Gilding and Plating.

American and Swiss Watches.

Diamonds and Precious Stones.

Silver Novelties.

Sterling Silverware.

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ROTHSCHILD & MADENFELDT MANUFACTURERS IMPORTERS AND WHOLESALE JEWELERS

207 Sutter St., San Francisco, Cal.

California Jewelry Factory.

Quartz Jewelry.

Jewelry of every description.

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Providence, R. I.

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Opals.

F. E. TREIBS,

Oberstein, Germany.

ESTABLISHED 1842.

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EMIL TREIBS.

D. C. DE LARA

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DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing
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101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.

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We buy Rough. Cut and Polish for
One Per Cent Commission.

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CORRESPONDENCE SOLICITED.

Write for our Weekly Letter.

ESTABLISHED 1879.

WILLIAM BARDEL,

Diamonds and
Diamond Jewelry.

FINE DIAMOND MOUNTINGS.

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AMERICAN PEARLS.

Telephone Call, 4588 Cortlandt. 22 Maiden Lane, NEW YORK.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

## San Francisco.

TRADE CONDITIONS.

The wholesale and jewelry lines are looking up well, particularly since the election, which has put aside all doubts in the minds of the people. The re-election of McKinley is looked upon by the business world as a great triumph and a sure sign of continued prosperity. Everybody appears to be satisfied, and the result was taken as a matter of course.

Haskell & Muegge report a fine jobbing trade, and their traveler, W. R. Landran, sends good reports and orders from Oregon and Washington.

Travelers for A. Eisenberg report good trade along their routes. On Dec. 1 A. Eisenberg, Jr., will enter his father's employ as a member of the firm.

Mrs. J. B. Whitney, wife of the well known local agent for the International Silver Co. and the E. Ingraham Co., died in this city last week, after an extended illness. Mr. Whitney has the sympathy of the trade in his bereavement.

The Klondike Jewel Co. have been incorporated in this city. The directors are: R. J. Kerr, O. H. Smyth, G. D. Phillips, F. M. Garrison and J. J. Lerman, San Francisco; J. M. Carson, Los Angeles, Cal., and M. G. Aguirre, Marin county, Cal. The capital stock is placed at $100,000, of which $35,000 has been subscribed.

Christmas goods are coming in and attractive window displays in the retail district will soon be the order of the day. Several coast jewelers have been seen in town the last few days on visits to the trade, among them the following: E. I. McManus, San Luis Obispo, Cal.; Charles Daunt, Modesto, Cal.; San Dixon, Fortuna, Cal., and P. M. Canepa, Petrolia, Cal.

Kreiss & Bush have opened a watchmaking and retail jewelry business at 206 Kearny St., Room 501. The members of the firm are D. H. Bush, who has been with Shreve & Co. for some time, and H. L. Kreiss, who has been in business for himself for some time past. This new enterprise is connected with the Pacific Coast Jewelry Mfg. Co., who do a general jobbing business for the trade in the western States.

D. Glickman, jeweler, 1825 Devisadero St., this city, has been accused of appropriating articles left with him for repairs. J. Peters and Mrs. Minnie Rubin have secured search warrants to recover possession of articles they had placed with Glickman to be repaired and which he had pledged in the Columbia Loan Office, 9 Grant Ave. Peters gave him a gold watch valued at $200 and Mrs. Rubin a diamond lace pin and solitaire diamond ring, both valued at $100. It is probable that the proprietor of the loan office will prosecute Glickman unless he is reimbursed for the money advanced on the articles.

## Kansas City.

L. J. Marks announces that he is going out of business.

The Meyer Jewelry Co. are now employing 45 people and are looking for more.

H. B. Carswell expects to move into the new home he has been building at 2741 Holmes St., this week.

Frank H. Wahlenmeiner has opened elegant new optical parlors in the Post Office building, Kansas City, Kan.

C. N. Gleason, who has been the optician with the Streicher Watch & Jewelry Co., has resigned his position with that firm.

S. J. Phillips, formerly with Theodore B. Starr, New York, has accepted a position in the watch department of the Jaccard Jewelry Co.

The office force of the Edwards & Sloane Jewelry Co. gave a very enjoyable dinner, last Saturday, at the home of Miss Maud Livers.

Dr. H. A. Hirsh, president of the Hirsh Ophthalmic College, has fitted up new offices in Suite No. 6, Pennock building, 12th and Main streets.

The Jaccard Jewelry Co. made the bridemaids' pins for the weddings of Miss Christie and Miss Holmes. The pins were hair ornaments of unique design.

W. F. Kirkpatrick, St. Joseph, has been making numerous changes and improvements in his store, adding new double show cases with slanting trays, and putting in a very fine stock of cut glass, etc.

Fred H. Smith, secretary of the Geneva Optical Co., Chicago, has just returned after spending a month in Des Moines, Ia., making the final arrangements for opening their new branch at that point.

W. H. Fitzsimmons has returned to Kansas City from Pottstown, Pa., after an absence of several years. Mr. Fitzsimmons was formerly with Cady & Olmstead, this city, and he has accepted a position with that firm as engraver.

F. W. Meyer is making the medals and the trophy for the Interstate Belgian Hare Club, of Kansas City, U. S. A., which holds its meeting here on the 22d. The trophy is quite large and elaborate and has a picture of a Belgian hare engraved on the side.

H. B. Carswell will engrave the names of the firemen and the committee who accompanied them to the Paris Exposition on the prize trophy which the Kansas City Fire Department won there. The trophy is very handsome and elaborate and was made by Chas. Shepland, 207 High Holbern, London, and is a fine piece of workmanship. There will be some 40 names to be engraved on the sides.

Porter D. Haller, an engraver for the Jaccard Jewelry Co., died at his home, at 1844 E. 9th St., Wednesday, Nov. 7. Mr. Haller was taken ill with typhoid fever early last Spring. As he was recovering he suffered a relapse and pneumonia set in, and, although he spent some time in Colorado this Summer, he was never able to regain his health. He was 21 years of age and a brother of A. B. Haller, who is with Cady & Olmstead.

Among merchants from the surrounding territory in the city last week were: S. J. Huey and wife, Excelsior Springs; Isadore Eller, Richmond, Mo.; E. W. S. Pratt, Mound City, Mo.; A. W. Thistlewaithe, Tonganoxie, Kan.; H. A. Tibbals, Oskaloosa, Kan.; Mr. Liebenstadt, Louisiana, Mo.; G. N. Huntwell, Jamestown, Kan.; Dr. Boyle, of Boyle Bros., Louisburg, Kan.; W. H. Meyer, Lawson, Mo.; C. C. Pettingill, Mound City, Kan.; A. L. Liggett, Slater, Mo.; W. E. Crellin, Chillicothe, Mo.; T. S. Lidstone, Dearborn, Mo.; C. C. Hayes, Columbia, Mo.; J. B. Sheets, Blackwell, O. T., and W. H. Hudson, Winfield, Kan.

**Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.**

H. B. Crawford, representing S. Sternau & Co., New York, was in Toronto, Ont., last week.

J. H. White, representing Factory L, of the International Silver Co., has returned to his Chicago home, through for the season. He reports the year an exceptionally successful one.

J. E. Simonson, of A. J. Hedges & Co., New York, who recently suffered internal injuries in a rear-end collision at Kansas City, Mo., reached Chicago Nov. 20 on his regular trip. His friends are pleased to learn that he has so far recovered as to resume his duties.

The following traveling men have visited Columbus, O., jewelers within the past week: Henry Fein, L. H. Keller & Co.; W. L. Miller, The Herman Keck Mfg. Co.; H. A. Tibbals, Wilcox Silver Plate Co.; J. R. Goodwin, Carter, Hastings & Howe; E. C. Stone, Battin & Co.; Fred. J. Foster, Unger Bros.; F. C. Staudinger, Sansbury & Nellis; M. Klipper, Hipp. Didisheim & Bro.; A. L. Fuller, Towle Mfg. Co.

Recent travelers in Omaha, Neb., were: F. J. Wirtz, F. A. Hardy & Co.; Adolph Weiss, for J. J. Cohn; N. F. Thornton, Edward Todd & Co.; John O. Slemmons, J. B. Bowden & Co.; Wm. T. Smith, Wilcox Silver Plate Co.; Charles Lochner, Hayes Bros.; W. F. Adams, Simpson, Hall, Miller & Co.; Wm. Barker, R. Wallace & Sons Mfg. Co.; A. R. Katz, A. R. Katz & Co.

Quite a number of eastern men were in Cincinnati, O., last week, returning from their western trips. Among them were: Mike Lampert, Henry Zimmern & Co.; E. L. Mumford, Waite, Thresher Co.; Harry Scofield, Scofield, Melcher & Scofield; Mr. Chisholm, Bugbee & Niles Co.; Harry Kennion, Parks Bros. & Rogers; Mr. Wightman, H. D. Merritt & Co.; Ed. Luther, Smith & Crosby; Herbert Bliss, Bliss Bros.; Mr. Willemin, Hayden Mfg. Co.; Fred. Kennon, John T. Mauran Mfg. Co.; Mr. Williams, Arnold & Steere; C. C. Offerman, Wm. Smith & Co.

Among travelers who visited Kansas City, Mo., last week were: Leon Sichel, C. P. Goldsmith & Co.; W. H. Gregory, Strobell & Crane; Leo Goldsmith; John O. Slemmons, J. B. Bowden & Co.; Wm. J. McQuillin, Hodenpyl & Sons; Frank E. Wallis, Thos. W. Adams & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; C. A. Garlick, Schrader-Wittstein Co.; David R. Geary, Hermann & Co.; A. J. Sherrard, Enos Richardson & Co.; S. W. Abbey, E. Ira Richards & Co.; Fred. J. Foster, Unger Bros.; F. H. Ryland, LaPierre Mfg. Co.; and K. H. Clarke, Towle Mfg. Co.

Among the representatives of wholesale jewelers recently in Detroit, Mich., were: Frank L. Wood, Ludwig Nissen & Co.; Jack Thompson, Bioren Bros.; Leroy C. Fairchild, The Hartford Sterling Co.; J. C. Cook, Bergstein & Co.; George T. Howard, Towle Mfg. Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; M. H. Kling, M. H. Kling & Co.; F. D. Newberger, R. Blackinton & Co.; A. O. Waterman, The Fairpoint Corporation; W. C. Barry, Larter, Elcox & Co.; Oscar W. Kohn, Kohn & Co.; S. C. Howard, Dominick & Haff; J. S. Frank, Sussfeld, Lorsch & Co.; Robt. B. Steele, J. B. Bowden & Co.; Walter Shute, Day, Clark & Co.

The following travelers were in Minneapolis and St. Paul, Minn., the past week: C. A. Garlick, Schrader-Wittstein Co.; Mr. Wilkins, Ostby & Barton Co.; Mr. Dorrance, Simons, Bro. & Co.; W. L. Wilkinson, F. H. Noble & Co.; L. E. Smith, M. B. Bryant Co.; F. Thompson, Derby Silver Co.; Fred. Pettee, The Waterbury Clock Co.; Mr. Wolf, Deitsch Bros.; J. A. Limbach, Theodore W. Foster & Bro. Co.; Mr. Potter, J. M. Fisher & Co.; G. W. Bleecker, Martin, Copeland & Co.; F. C. Somes, S. O. Bigney & Co.; M. C. Adler, Byron L. Strasburger & Co.; Mr. Marsh, C. A. Marsh & Co.; W. C. Wood, Meriden Britannia Co.

Among traveling men who called upon the trade in Indianapolis, Ind., last week were: R. H. Shailer, E. N. Welch Mfg. Co.; J. G. Fuller, Fuller, Carpenter & Co.; F. C. Somes, S. O. Bigney & Co.; Geo. C. Booth, Hutchison & Huestis; H. C. Rowbotham, C. P. Goldsmith & Co.; Frank S. Goff, Bennett & Bradford; John S. Cunningham, F. H. Cutler & Co.; Mr. Kennedy, Albro & Co.; G. V. Dickenson, Elgin National Watch Co.; J. Sommer, Sommer & Mills Co.; Jas. R. Brown, Riley, French & Heffron; Ellis W. McAllister, Irons & Russell; Richard Robinson, T. G. Frothingham & Co.; Geo. H. Remington, Waite, Mathewson & Co.; Harry B. Kennion, Parks Bros. & Rogers; Gus Rodenberg, S. & B. Lederer Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; H. E. Cobb, Daggett & Clap Co.; A. H. Oakley, Thornton Bros.; H. E. Vincent, Simpson, Hall, Miller & Co.; and representatives of Jos. Fahys & Co., Engelfried, Braun & Weidmann, and Bay State Optical Co.

Calling on Syracuse, N. Y., jewelers the past week were: Frank H. Dana, The H. A. Kirby Co.; Mr. Browne, Reeves & Browne; E. C. McCarter, for Wilcox & Wagner, Wm. Link and Ziruth & Moore; J. C. Cook, Bergstein & Son; C. W. Edwards, Charles E. Hancock Co.; C. C. Rosenberg, W. H. Terhune & Co.; Wm. Goldsmith, for L. H. Cohen; W. H. Pullman, E. A. Lehmann & Co.; Alfred Goldsmith, Adolph Goldsmith & Son; H. C. Schwartz, Larter, Elcox & Co.; G. H. Allen, Codding & Heilborn Co.; Alex. W. Rothschild, Rothschild Bros.; F. G. Burgess, for C. P. Goerz; V. L. Burgesser, Krementz & Co.; Lawrence H. Smith, Bippart & Co.; S. Cohn, Oppenheimer Bros. & Veith; W. A. Wightman, H. D. Merritt & Co.; F. L. Avery, Quaker City Watch Co.; William Lewis; H. S. Hefele, LaPierre Mfg. Co.; Mr. Shiman, Shiman Bros.; T. Freundlich; Max M. Tannenbaum, L. Tannenbaum & Co.; W. S. Gardner, The Bassett Jewelry Co.; Sam. Mathez, for Edmond E. Robert.

Among the traveling men in Philadelphia, Pa., last week were: James Barclay, Mauser Mfg. Co.; Wm. Carey, D. J. Stone & Co.; Mr. Halsted, Barbour Silver Co.; Jack Pettingill, Derby Silver Co.; H. Beach, Silver City Plate Co.; Mr. Cook, Middletown Plate Co.; A. J. Peck, Hammel, Riglander & Co.; Edward Pick, O. W. Bullock & Co.; Charles F. Duffy, Enos Richardson & Co.; Ludwig Nissen, Ludwig Nissen & Co.; C. Cuppia, Redlich & Co.; J. E. Simonson, A. J. Hedges & Co.; A. Alexander, Ferd. Fuchs & Bros.; Herman Friese, Fred. W. Lewis & Co.; F. W. Hoyt, Hoyt & Geiger; F. Stanborough, Carter, Hastings & Howe; H. Ingraham, Howard Sterling Co.; Harry Hamilton, W. B. Durgin Co.

Travelers in Pittsburgh, Pa., recently were: W. M. Price, Bates Bros. Co.; F. C. Staudinger, Sansbury & Nellis; F. R. Krugler, The H. A. Kirby Co.; Fred. Clarkson, Albert Lorsch & Co.; Mr. Bishop, Block & Bergfels; H. G. Nye, C. Rogers & Bros.; C. N. Perley, Alling & Co.; Fred. J. Foster, Unger Bros.; Wm. Matschke, A. Joralemon & Son; Mr. Parker, Osmun-Parker Mfg. Co.; Wm. Matschke, F. & F. Felger; Charles C. Orcutt, Chester Billings & Son; Mr. Washbourne, Graff, Washbourne & Dunn; Arthur A. Wheeler, for Louis W. Hraba; Leo Henle, Sussfeld, Lorsch & Co.; Herbert W. Van Houten, for C. Sydney Smith; Frank F. Gibson, for William Kinscherf; D. P. Mygatt, Ferd. Fuchs & Bros.; Mr. Sideman, Redlich & Co.; William J. McQuillin, Hodenpyl & Sons; F. D. Smith, N. E. Whiteside & Co.; E. A. Reed, Reed & Barton; G. E. Tinker, W. B. Durgin Co.; W. S. Dudley, Rogers, Smith & Co.; L. J. Roehr, The Bassett Jewelry Co.; Wm. Rosenberger, A. Wallach & Co.; George C. Booth, Hutchison & Huestis; Mr. Platt, Theodore W. Foster & Bro. Co.; F. R. Sheridan, Horton & Angell Co.; S. E. Bolles, David Kaiser & Co.; J. B. Richardson, Payton & Kelley Co.; Frank C. Beckwith, Joseph Fahys & Co.; C. H. Higbee, H. F. Barrows & Co.; Charles W. Hempel, Sandland, Capron & Co.; Julius Wodiska; W. A. Wightman, H. D. Merritt & Co.; James O. Otis, Harvey & Otis; Richard Everett, W. H. Bell & Co.; M. Baum, Rothschild Bros.; Edwin L. Mumford, Waite, Thresher Co.; Gus Hofmann, The Ansonia Clock Co.; J. G. Fuller, Fuller, Carpenter & Co.; John Bracher, Bracher, Becker & Barnett; C. W. Edwards, Charles E. Hancock Co.; Mr. Jones, C. A. Marsh & Co.; Mr. Steere, George L. Brown & Co.; Mr. Weisz, for Adolphe Schwob; D. Skutch, New Haven Clock Co.; representative for Jules Racine & Co.; Gus W. Strandberg, Sykes & Strandberg; C. C. Offerman, Wm. Smith & Co.

Follmer Clogg & Co
makers of
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for Jewelry Trade
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IMPORTED NOVELTIES IN GUN METAL, PEARL, IVORY, AGATES, ETC.

**THE BASSETT JEWELRY CO.,**
**Fine Gold-Filled Chains, Lockets and Gold Jewelry,**
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**W. H. BEDFORD,**
**22 Holborn Viaduct, London, England,**
for many years buyer for RANDEL, BAREMORE & BILLINGS, is prepared to purchase and ship goods on commission, giving his clients the benefit of his twenty years' experience in buying Pearls, Diamonds and Precious Stones.

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**A Pen Carbon Letter Copying Book Free.** No press required. Notes, Bills, Business and Society Correspondence copied while you write. We make this offer **for a short time** to introduce **Blair's Ink-Making Gold Fountain Pens** for writing and manifolding. In these pens **we give a year's supply of the best water proof ink free.** Produced by their ink-making cartridge and merely filling the holder with water. Either $1.75 and $2.00 and upward or all for a short time same price. A liberal discount by the dozen to the trade.
**BLAIR'S FOUNTAIN PEN CO. (W), 163 Broadway, New York.**

**ROLLED PLATED GOODS**
OF EXTRA QUALITY.
SILK-MOUNTED VESTS, FOBS, BUTTONS.
WALTER E. HAYWARD, Attleboro, Mass.

FANS

Especially made for the Jewelry Trade in our various factories:
MOTHER OF PEARL,
IVORY, TORTOISE SHELL,
ENGRAVED EBONY and BONE,
WITH
ARTISTIC PAINTINGS by the Best Artists.
Mounted with fine Hand-made Lace.

IGNAZ STRAUSS & CO.

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FOUNDER IN
Gold, Silver
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FINE CASTINGS

For Silversmiths and Jewelers.
Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

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Bell Telephone, No. 6542.

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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 35c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

Rings
WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made.
Pearls damaged by setting restored.
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3.

Diamond Band Rings and Mountings
A Specialty.

GEBHARDT & PARKER
41 & 43 Maiden Lane,
New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

## News Gleanings.

The death is reported of U. Tessot, Hartshorne, I. T.

George B. Beringer has disposed of his jewelry business in Raton, N. M.

Edward Eisfelder has opened a new stock of jewelry in Lamont, Okla.

E. H. Abbott has moved his jewelry store in Owatonna, Minn., to new quarters.

W. S. Cole has sold his jewelry store in Beatrice, Neb., to Wadsworth & Archer.

A clock is to be put in the tower of the county court house at Jefferson City, Mo.

E. E. Griffin has bought out the jewelry business of J. G. Rawls, Greenville, N. C.

Frank Cruikshank has succeeded to the jewelry business of J. N. Nelson, Buffalo, Minn.

W. O. McMahan will open a jewelry business at 611 Madison St., Toledo, O., on Dec. 1.

A. A. Preston, Rose Hill, Ia., has given a chattel mortgage for $93 as part purchase money.

J. R. Lucas, Rockwell City, Ia., has sold a half interest in his jewelry business to Cecil Dixon.

H. M. Seaman, St. Joseph, Mo., has given a chattel mortgage on fixtures and tools for $25.

Nov. 23 and 24 will be holiday opening days at the store of A. E. Wuesteman, Champaign, Ill.

G. A. Vandermeullen, Pella, Ia., died recently. A widow, two daughters and three sons survive him.

E. V. Crawford, formerly in the jewelry business at Kanawha, Ia., is now located at Dougherty, Ia.

John J. Nygaard, Brownton, Minn., will remain permanently at Buffalo Lake, Minn., hereafter.

Carl Toft, who was formerly in the jewelry business at Graceville, Minn., is now located in Stanley, Wis.

In a fire in Stafford, Kan., a few days ago, A. H. Roby, drugs and jewelry, was among the heavier losers.

Franklin Wells, Jr., Yankton, S. D., will open a jewelry business in connection with his stationery department.

A fire gutted the building, last week, occupied in part by Weed's jewelry store, 239 Chenango St., Binghamton, N. Y.

Warren De Camp, Moorhead, Minn., has returned from Chicago, after taking a course at the McCormick Optical College.

John J. Allen, jewelry clerk for Baumbach & Holverson, Alexandria, Minn., recently returned from London, Ont., with a bride.

G. L. Marsh has moved his jewelry store in Plattsmouth, Mo., to new quarters. Mr. Marsh was married recently at Kansas City, Mo., to Miss Florence Dodge.

Frank Walworth, of Richland Center, Wis., pleaded guilty to the charge of burglarizing the jewelry store of Barnes & Toms and was sentenced to one year in the State penitentiary.

Mr. Frederitce, Inverness, Fla., is about to remove to Lakeland, Fla., where he will open a jewelry store. He has been in the jewelry business at Inverness for the past 15 to 20 years.

A man attempted to lift a pair of $80 diamond earrings from Haynes Bros.' jewelry store, Newark, O., a few days ago, but was intercepted by J. T. Haynes, who locked the door and refused to permit the man to leave until the valuables were restored.

The jewelry firm of Will & Hill, Brunswick, Me., will dissolve on the first day of January, Percy P. Hill, the junior member, being obliged to retire from business, owing to ill health. He will probably go into northern Maine until he recovers. E. A. Will, the senior member, has not yet fully decided as to his future plans.

Walter Powell, Cumberland, Md., is about to add another department to his store. In the rear of his storeroom there is a vacancy of 48 by 10 feet, on which Mr. Powell will erect an addition to his building for the purpose of adding an optical department. The department will be in charge of A. C. Kintner, an experienced optician.

R. Parks White, the oculist and aurist of the Pennsylvania Railroad, is making trips over the system in locomotive cabs for the purpose of investigating defects of sight and hearing on the part of the trainmen and the reasons therefor. The Pennsylvania Co. will endeavor to apply a scientific remedy to such defects by making such improvements as are possible in conditions.

NEW STYLES FOR FALL TRADE.

The "Bryant" Rings.

are the result of fifty years of careful ring making. No retailer can afford to neglect their purchase. Our trade-mark guarantees quality, style and finish. Selection packages sent any responsible jeweler.

M. B. BRYANT & CO., 7 Maiden Lane, NEW YORK.

An auction is in progress at Bevillard's jewelry store, Rome, N. Y.

The jewelry store of F. H. Coolidge, Eldon, Ia., is being improved.

H. M. Higginbotham, Arcadia, Ia., has moved into other quarters in that town.

Charles Waite will shortly open a nickel plating establishment in Whittenton, Mass.

A new optical store has been opened at 372 Main St., Worcester, Mass., by the Engel Optical Co.

Joseph Bitterly, Goldfield, Col., has moved from the postoffice building to the Niebergall building.

Selden L. Harding, jeweler, Camden, N. Y., has been confined to his home with illness the past week.

E. E. Starr, Toledo, O., has moved his jewelry store from the St. Paul building to Summit St. near Adams St.

J. F. Safford & Son, Farmington, N. H., have leased a store in McDuffee block, Concord, and will conduct business in both towns.

J. G. Alexander & Co. will be the firm name of a new jewelry and china store to be opened in a few days on Main St., Middletown, O.

Eugene F. Benson, of Easton, Md., has taken charge of the optical department of J. H. Sides's jewelry establishment, Chestertown, Md.

Jacob Saylor has purchased the property of A. H. Baker, jeweler, Red Lion, Pa., for $2,000, and will move his household goods there by April.

Louis Volk, who six months ago went to Germany to receive an inheritance, is home again at Ocala, Fla., and will resume the jewelry business.

The American Chronograph Co., of New York, were chartered at Dover, Del., Nov. 15, to make and deal in time registers and time mechanism. Capital, $25,000.

After 17 months a watch belonging to Charles Earl and stolen from the jewelry store of Roy K. Higgins, Oswego, N. Y., has been recovered. When one John Alton was arrested he confessed that he and his partner sold the watch, worth $125, to an Arabian peddler in Rochester for $2. The police of Rochester were notified and they found the watch.

At Weedsport, N. Y., Nov. 8, by the Rev. A. R. Hewitt, Geo. H. Follette, Fremont, Ind., was united in marriage to Miss Viola A. Russell, of Weedsport. Mr. Follette was formerly in the jewelry business at Fremont. He sold out and now opens a new store at Dwight, Ill. Miss Russell is a graduate optician and has had two years' experience and been very successful.

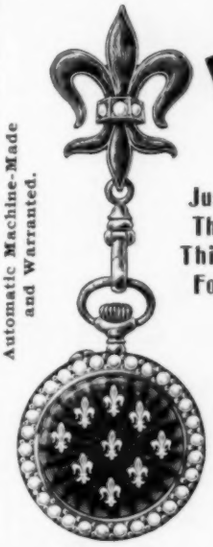
On the night of Nov. 9 the jewelry store of Schwartz & Resh, Coplay, Pa., was burglarized and robbed of jewelry to the amount of $175. Entrance was effected by forcing open the rear door leading into the store. The jewelry stolen consisted mostly of rings, earrings, breastpins, etc. All the watches were in the safe. Schwartz & Resh carried a burglary insurance in the American Protective Insurance Co., of Reading, and the loss was promptly adjusted at the above figure, by the officers of the company.

Frank Ackerman, Gloucester, N. J., has


# LADY RACINE

Automatic Machine-Made and Warranted.

Just The Thing For



No. 144.

Open face, 10 line, silver, gold plated, full jeweled, nameless movement, transparent enamel, inlaid fleur-de-lis, imitation pearl border, back and front, with enameled filled pin to match; complete, in silk plush box.

Jobbers' List Price,

**$17.20.**

No. 143.
Same as No. 137, in 11-line, complete.

Jobbers' List Price,

**$20.75.**

A Christmas or Birthday Gift.

Interchangeable Material On Hand.

No. 137.

Open face, 10-line "Lady Racine," gold-filled center and stem, beautiful transparent enamel, fancy inlaid, blue, green or red, with enameled filled pin to match; complete, in silk plush box.

Jobbers' List Price,

**$21.30.**

**FOR SALE BY ALL JOBBERS.**

*Our orders prove that some Jobbers are doing business.*

Do you handle our line? If not, why not?

There's money in it for the live, up-to-date Jobber.

We make Gold Rings, Brooches, Studs, Scarf Pins, Screw Ear-Drops, Charms, Baby Pins and Eyeglass Chains.

## E. L. SPENCER & CO.,

**53 Aborn Street,**

**PROVIDENCE, R. I.**

**New York Office:**
**9-11-13 Maiden Lane.**

# Our Hand-made Cases

are constructed in the old reliable way, which is a pride to the Manufacturer, Dealer and Wearer.

STAMPED. TRADE MARK 18 K.

ALL CASES BEARING THIS MARK, ARE HAND-MADE.

STAMPED. TRADE MARK 14 K.

Manufactured by **DUBOIS WATCH CASE CO.,**

Makers of SOLID GOLD CASES.

21 and 23 Maiden Lane, New York.

TRADE CAMM W.C.CO MARK.

**THE CAMM WATCH CASE CO.,** 23 Maiden Lane, New York City.

MAKERS OF

## Fine Solid Gold Watch Cases.

Our 14k. Solid Gold Watch Cases are equal in color to the richest 18k.

**No Bath, No Acid Coloring.** All Leading Watch Jobbers carry our goods in stock.

American Watch Case Co.'S

GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

## Fountain Pens for the Jewelry Trade.

THE "TRAVELER,"

warranted, with full size 14k. pen.

Retails at $1.00 Equal to other pens sold at a much higher price.

ALSO Manufacturers of:

THE "TRIUMPH,"
"PERICLES,"
"UNIVERSAL" and "PARAGON."

Retailing at $1.50, $2.00, $2.50, $3.50.

Silver Pencils and Penholders in Latest Designs.

Catalogue and Terms on Application.

EDWARD TODD & CO., Mfrs., 9 E. 16th St., New York.

**FREUDENHEIM BROS. & LEVY,**

Importers of Diamonds,
Manufacturing Jewelers,
Jobbers in American Watches,

54 Maiden Lane, New York.


removed his jewelry store from 402 Jersey Ave. to Hudson St. near King St.

C. F. Calhoun has accepted a position with H. B. Hobbs, Madison, Neb.

C. C. McKee, of Mound City, Mo., will open a jewelry store in South St. Joseph, Mo.

S. M. Snider, Durham, N. C., has recently been appointed watch inspector for the Seaboard Air Line R. R.

Frank Tyack, Reading, Pa., is making extensive improvements and alterations to his jewelry store at 760 Penn St., Reading, Pa.

The jewelry and stationery store of George S. Burnell, Gorham, Me., was entered by burglars last Sunday night. No clew to the thieves.

John Greiger, of the jewelry firm of Greiger & Caesar, Port Henry, N. Y., has returned with his bride, formerly Miss Snyder, of Schoharie.

Sylvester and Harry Keeler are remodeling the storeroom on Church St., Marion, O., occupied by them with a stock of millinery. They will move their jewelry business into the room and will use the two rooms adjoining for their bicycle business.

The Bay State Optical Co. have been organized at Saco, Me., for the purpose of making and selling optical goods and jewelry, with $60,000 capital stock, of which $500 is paid in. The officers are: President, Mace B. Short, Attleboro, Mass.; treasurer, Peter Nerney, Attleboro, Mass. Certificate approved Nov. 9, 1900.

An elaborate social function was the beautiful wedding at Worcester, Mass., on the evening of Nov. 9, at which Harvey Richardson Payne and Miss Julia Feree Greenleaf were married by the Rev. Alexander Vinton, rector of All Saints' Episcopal Church, of that city. The ceremony was solemnized at the home of the bride's brother-in-law, Dr. Douglas. Many relatives and friends were present. The bride is the daughter of the late Damon Greenleaf, of Greenleaf & Crosby, Jacksonville, Fla. The groom has for years been identified with Greenleaf & Crosby. He is manager of the firm at their branch store at Hot Springs, Va.

### Lancaster, Pa.

George H. Walton, formerly a prominent jeweler of this city, at one time in the employ of the late E. J. Zahm, has returned to his former home in this city from Dawson City. In the Klondike Mr. Walton engaged in his business and invested the proceeds in mining claims.

A well dressed colored man, representing himself as a waiter at the American House, this city, stole a valuable diamond locket from a tray of jewelry, Monday last, at the jewelry store of Louis Weber. The fellow, while examining the lockets displayed by Mr. Weber in person, closed his left hand in a suspicious manner. Mr. Weber noted his actions but did not accuse him of stealing. The man left the store without making a purchase, and after his departure Mr. Weber noticed the loss of the locket. The authorities were notified but the thief has not been located.

C. A. Kester has opened for business at Earlham, Ia.

# Trade-Mark Information.

**Note.**—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

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PARIS, Ky., Nov. 11, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Please let us know whose mark we found on a sterling silver purse: sword through a B, and oblige.

A. J. WINTERS & Co.

ANSWER:—This is the mark of R. Blackinton & Co., North Attleboro, Mass. See page 39 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

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NEW YORK, Nov. 10, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Mrs. I. Sanders, Haverhill, Mass., will be greatly obliged for any information concerning firm of Gregg, Hayden & Co. Trade-mark also copied. Mrs. Sanders has a curious piece of old silver which she wishes to identify.

Yours truly,

M. L. T.

ANSWER:—The trade-mark referred to was used by Gale & Hayden, who succeeded Gale, Wood & Hughes, New York, in the Winter of 1844-5. Dominick & Haff, 860 Broadway, New York, is the present name of this old established house.

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ALLENTOWN, Pa., Nov. 15, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly advise me who makes sterling silver with trade-mark as enclosed design.

Yours,

E. J. FAUST.

ANSWER:—This is the mark of Simons, Bro. & Co., 618 Chestnut St., Philadelphia, Pa. See page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

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NEW YORK, Nov. 2, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Please let me know who is the maker of watch box stamped as below:

**STERLING B.**

Yours very truly,

W. B.

ANSWER:—This box was made by Battin & Co., Ogden St. and Third Ave., Newark, N. J. The mark is reproduced on page 39 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

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NEW YORK, Nov. 7, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

Kindly let us know whose trade-mark the acorn is. Stamped on 14k. gold links.

Yours truly,

E. & J. BASS.

ANSWER:—This is the trade-mark of Eckfeldt & Ackley, 49 Chestnut St., Newark, N. J. See page 11, "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

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SCOTTDALE, Pa., Nov. 9, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

We have in stock a filled watch case with the letters,

**GEM**

inside of the back case. It has no other marks of any kind. Can you tell us who made the case and oblige.

Yours truly,

BYGATE & Co.

ANSWER:—Bates & Bacon, Attleboro, Mass., made this case, but it was discontinued about 10 years ago. See page 73, "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

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MOBILE, Ala., Oct. 25, 1900.

*Editor of* THE JEWELERS' CIRCULAR-WEEKLY:

I enclose a trade-mark,

**R & F**

on swivel of rolled plate fob, from one of your subscribers. It is not in your book.

R. S.

ANSWER:—There is no manufacturing firm we know of who bears the initials R. & F. These letters are undoubtedly the initials of some jobbing house.

**CROWN 14k.**

TRADE-MARK.

GUARANTEED FOR TWENTY-FIVE YEARS.

**LION 10k.**

TRADE-MARK.

GUARANTEED FOR TWENTY YEARS.

YOUR present profit will prove a future loss if you sell inferior watch cases. Do not be blinded as to the future when your reputation will be your best friend. There is maximum profit and a lasting security in handling the celebrated

**CROWN 14k.**

**and LION 10k.**

filled cases. For intrinsic value, strength of construction, attractiveness of style and elegance of finish these cases are unequaled, **AND** there is the guarantee of unquestioned reliability.

**For Sale by ALL LEADING JOBBERS.**

..THE..
SWAN FOUNTAIN PEN.
Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.
W. W. STEWART, Inventor and Patentee.
*A variety of Styles and Prices.*
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.
MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.

CHRONOMETERS.

A large stock of new Chronometers always on hand. Second-hand chronometers made up equal to new and readjusted, for sale or rent.
Repairing and readjusting Marine Chronometers for the trade a specialty.
CHARLES A. GEISSLER,
Successor to H. H. HEINRICH,
REMOVED TO 26 South St., New York.

CROUCH & FITZGERALD,

Jewelry Trunks and Cases,
161 Broadway,
Bet. Cortlandt and Liberty Sts.
688 B'way,
723 6th Av.
NEW YORK.

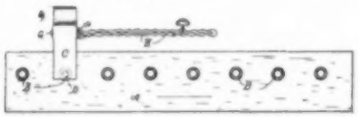
## The Latest Patents.

ISSUE OF NOVEMBER 13, 1900.

**661,667.** COMBINED MATCH-BOX AND CIGAR-TIP CUTTER. FRANK MCINTYRE, New York, N. Y., assignor to William Schimper & Co., Hoboken, N. J. Filed Aug. 11, 1900. Serial No. 26,557. (No model.)

The combination with a match-box comprising a body portion and a cover hinged thereto, of a cigar-tip-cutting blade hinged in the cover in position to sever the cigar between it and the cover, the said cutting-blade being roughened to form a sharp abrasive match-ignition surface.

**661,692.** CUFF-HOLDER. WILLIAM H. GRAEBNER, Milwaukee, Wis. Filed Dec. 22, 1899. Renewed Sept. 26, 1900. Serial No. 31,135. (No model.)



A cuff-holder, comprising a twisted-wire shank; a button interlaced therein near one end, and a suitable clasp secured to the other end of said shank, and adapted to engage at one or more points of support on the sleeve of the user.

**661,916.** COMBINED BUTTON AND CUFF-HOLDER. HORATIO N. LIPHARD, Lafayette, Ind. Filed April 19, 1900. Serial No. 13,540. (No model.)

A combined cuff-holder and button comprising two separate and independent socketed members, and a connecting-pin provided with an intermediate flange against which the ends of the sockets of the respective members are adapted to abut when all the parts are connected.

DESIGN **33,536.** BADGE. MARY MARGARETE

GORDON, Washington, D. C. Filed Oct. 13, 1900. Serial No. 33,014. Term of patent seven years.

DESIGN **33,539.** MATCH-SAFE. JOSEPH M.

KAISER, Chicago, Ill. Filed Sept. 17, 1900. Serial No. 30,362. Term of patent 3½ years.

TRADE-MARK **35,376.** SPECTACLES OR EYE-GLASSES. AMERICAN OPTICAL CO., Southbridge, Mass. Filed July 16, 1900.

### PLATINOID.

*Essential feature.*—The word "PLATINOID." Used since March, 1899.

TRADE-MARK **35,377.** WATCH-MOVEMENTS. HAMPDEN WATCH CO., Canton, O. Filed Oct. 15, 1900.

### NORTH AMERICAN RAILWAY.

*Essential feature.*—The words "NORTH AMERICAN RAILWAY." Used since Sept. 1, 1900.

TRADE-MARK **35,378.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

*Essential feature.*—The representation of curved and straight panels and the symbol of a keystone. Used since September, 1892.

TRADE-MARK **35,379.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

### PAN-AMERICA.

*Essential feature.*—The word "PAN-AMERICA." Used since Oct. 12, 1900.

TRADE-MARK **35,380.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

*Essential feature.*—The symbol of a keystone. Used since January, 1886.

TRADE-MARK **35,381.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

### CYCLONE.

*Essential feature.*—The word "CYCLONE." Used since February, 1890.

TRADE-MARK **35,382.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

### BOSS.

*Essential feature.*—The word "BOSS." Used since 1859.

TRADE-MARK **35,383.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

### BEE HIVE

*Essential feature.*—The words "BEE HIVE," or the representation of a beehive. Used since August, 1898.

TRADE-MARK **35,384.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. THE KEYSTONE WATCH CASE CO., Philadelphia, Pa. Filed Oct. 17, 1900.

### KEYSTONE.

*Essential feature.*—The word "KEYSTONE." Used since July, 1880.

TRADE-MARK **35,385.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. PHILADELPHIA WATCH CASE CO., Riverside, N. J. Filed Oct. 17, 1900.

CROWN

*Essential feature.*—The word "CROWN," or the representation of a crown. Used since May, 1882.

TRADE-MARK **35,386.** WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. PHILADELPHIA WATCH CASE CO., Riverside, N. J. Filed Oct. 17, 1900.

LION

*Essential feature.*—The word "LION," or the representation of a lion. Used since 1885.

TRADE-MARK **35,387**. WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. PHILADELPHIA WATCH CASE CO., Riverside, N. J. Filed Oct. 17, 1900.

*Essential feature.*—The representation of a buckled band or garter inclosing or surrounding the representation of a crown and a panel below the same. Used since Oct. 12, 1900.

TRADE-MARK **35,388**. WATCHES, CLOCKS, CUTLERY, AND GOLD AND FOUNTAIN PENS. CORNELIUS A. KIGER, Kansas City, Mo. Filed April 14, 1900.

*Essential feature.*—The representation of a circle and a dark segmental band crossing the circle obliquely. Used since July 1, 1897.

TRADE-MARK **35,389**. CERTAIN NAMED CUTLERY AND SURGICAL INSTRUMENTS. C. LUTTERS & CIE., Solingen, Germany. Filed Aug. 27, 1900.

*Essential feature.*—The representation of a resting lion with upstanding mane. Used since 1870.

## EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

*Issued Nov. 13, 1883.*

**288,210**. CIGAR-PERFORATOR. R. M. COLLARD, New York, N. Y., assignor to Le Roy W. Fairchild, same place.

**288,233**. MECHANISM FOR TIMING WATCH-BALANCES. E. J. HALL, Waltham, Mass.

**288,290**. FOUNTAIN-PEN. P. E. WIRT, Bloomsburg, Pa.

**288,293**. STUD. P. F. ALLEN, London, England.

**288,392**. BAR FOR JEWELRY-CHAINS. G. E. ADAMS, Providence, R. I.

**288,490**. BREAST-PIN. H. P. PRUIM, Grand Haven, Mich.

**288,495**. BAG OR SATCHEL. LOUIS SANDERS, New York, N. Y., assignor to Eliza Sanders, same place.

**288,496**. ELECTRIC CLOCK. J. P. A. SCHLAEFLI, Soleure, Switzerland.

**288,534**. COMBINED COMB AND BRUSH. B. M. WILKERSON, New York, N. Y.

**288,539**. PURSE. G. P. ADAMS, Newark, N. J., assignor of one-half to James Hardman, Jr., Belleville, N. J.

*Design issued May 11, 1897, for 3½ years.*

**27,035**. HOLDER FOR GREEN CORN. SAMUEL FRANK, Philadelphia, Pa.

For the past five years L. Thomas & Co., jewelers, have been occupying the lower half and Porter & Co., stationers, the upper half of the storeroom at 409 Market St., Wilmington, Del. Thomas & Co. have now purchased the stock of Porter & Co., which they will dispose of in order to have the use of the whole store for their jewelry and optical business.

GRAPHOSCOPES

....IN....

OAK AND MAHOGANY

ALL SIZES.

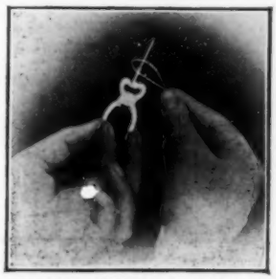
OPTICAL GOODS

OF EVERY DESCRIPTION

IMPORTED BY

SUSSFELD, LORSCH & CO.,

37 & 39 Maiden Lane, New York.



Press the Button to Thread the Needle.

PATENTED 1900.

Over One Hundred Per Cent Profit.

You can surely sell 100 of the **Automatic Needle Threaders**, no matter how small the place may be. Everybody wants them. Your customers want something new, and when they see this, it is a sure sale. They are made of German silver and silver-plated; guaranteed to work perfect. One dozen, postpaid, for **$2.75.** Sold only to jewelers. You sell them for no less than 50c. each.

A. M. FELSON & CO., Gouverneur, N. Y.

LORGNETTE

FRAMES IN GOLD AND SILVER TO FIT ANY HANDLE,

FURNISHED TO THE TRADE.

STEVENS & LEITHOFF,

Manufacturing Opticians,

61 Arlington St., NEWARK, N. J.

PENCILS & PENHOLDERS.

LEROY W FAIRCHILD. GOLD PENS.

COMPLETE LINES IN GOLD, SILVER AND PLATE.

FAIRCHILD & JOHNSON CO.,

220 FOURTH AVE., CORNER 18TH ST., NEW YORK CITY.

**That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.**

No. 3.

## PRIZE ESSAY COMPETITION.

**First Prize, $20.**
**Second Prize, $10.**

These prizes will be given to the writers of essays on the subject

### "How to Foster Spring Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a letter, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

*RULES:*

**Essays must be in this office by Feb. 15, 1901.**
**Essays must be written on one side of paper.**
**No limit to number of words, and specimens of records are admissible.**

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

## Interviews with Progressive Retail Jewelers.

*Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.*

C. HARTDEGEN, of C. Hartdegen & Co., Newark, N. J., accorded the representative of THE JEWELERS' CIRCULAR-WEEKLY, who called upon him recently, a very interesting interview. Consideration for the matter in hand induced him to see to it that there were few interruptions, although he was extremely busy, for the holiday season was just beginning and he had several pressing engagements for the final selection of important holiday goods.

A succinct history of the concern was followed by a description of some of the principles and methods which are observed in the conduct of the establishment. Said Mr. Hartdegen:

"The business was founded in the year 1868 by Mr. N. H. White, now the well known wholesale jeweler of 23 Maiden Lane, New York. He began in a small way, about half a mile from here and outside of the shopping district. I connected myself with him in 1874. We slowly grew in size, removed into larger quarters, and in 1887 changed the firm name into its present one, Mr. White retaining a half interest, which he withdrew in a few years. In 1893 I moved into this store, probably as good a stand as there is in town. The development since has been satisfactory, and to-day we have the largest retail jewelry business in the State of New Jersey. Next year we take the corner store a few doors from here, and shall then have show windows which will permit us to make a display from which we expect great results. Oh, I believe in show windows, and, in my judgment, a concern which has the advantages of central location and an ample front and cannot make a success, does not deserve to be successful."

"Regarding your store policy?"

"As far as possible we strive to combine an endeavor to catch the very best trade and to carry a general line which will bring us the large middle classes. It takes finesse and tact to keep the former, while you are trying also to cater to the latter. But we believe we have succeeded in doing this. You see we have built up a justly deserved reputation for carrying an extra fine stock of diamonds; we impress upon all that this line never contains anything but flawless stones and that prices cannot be beat anywhere. Then we've been pioneers in American watches. We began to carry these, and to show our faith in them, years before the world acknowledged their merit. Our foundation on these was 'The Waltham,' and later on we carried 'The Elgin,' and now we have added a few more, and several of the highest grades of Swiss, including chatelaines. So the line of demarcation between goods for the rich and the medium classes we make as vague as possible.

"But we carry a large general stock. This includes sterling silver ware, clocks, bronzes, statuettes, vases, terra cotta, leather goods, opera and other glasses, music boxes, umbrellas and canes. You see we feel that in Newark it is wise to make the store of greater latitude than if we were in New York."

"Repairing is quite a feature of your business?"

"Most decidedly. We have a force of eight, steadily at work, year in and year out. While this is an extremely profitable department, there is another reason which makes us regard it as very valuable. It brings and keeps us into such close and pleasant relations with almost all the members of our customers' families. It really makes them more dependent upon us, for it creates the feeling that nothing around the home is hopelessly broken or worn out until Hartdegen has pronounced that it is past mending."

"Regarding advertising, Mr. Hartdegen?"

"We have gathered an extremely valuable list of no less than 9,000 names from our 'repair' and 'sales' books and our ledger. For general circularizing we obtain very much larger lists from such sources as agency reports and directories. We send out to our full lists in Fall, and to smaller lists in Spring. Results from circularizing have been satisfactory. Of our two windows, one is devoted to jewelry, the other to general stock. The jewelry display we change every working day of the year; the other, three times a week. We are highly commended for our display, not only by townspeople, but by the representatives of the wholesalers who call on us. The rationale of the display is an artistic layout. I believe profusion in display can be overdone, and that then the value of the display is lost, because the attention has been diverted."

"How many are there in your sales force?"

"We have four men and four women—we do not count the boys. These are nearly all old and trusted employes. We believe it takes men to sell diamonds and watches. They seem to have a better grasp of larger questions. When it comes to bric-à-brac and the fancy stock, we incline to think women better. Besides, women often are necessary to wait on their own sex. Some female customers dislike very much to be waited on by men. Around the holidays we regularly require to add six or eight to our force. Their personnel we find to be inferior to our regulars, except in one instance, the widow of a jeweler, who comes to us year after year.

"We try to see to it that our employes are always busy. Nothing looks more demoralizing than to come into a store and find clerks skylarking or gossiping. My rule is, I am sure, a very beneficent one, and so I have little difficulty in keeping my clerks busy. They recognize that this is best for the development of character. You will never find the successful business men of the future among the idle clerks."

"Do you allow them to use judgment in selling?"

"To some extent. They have latitude to vary from the price to the extent of 5 per cent. And we find they never abuse this.

# ING and HINTS to JEWELERS

I show faith in them in another regard also. I do most of the buying, but in order to display my confidence, I turn over a litt e of it to some of my responsible clerks."

"Have you any individual methods of caring for your stock?"

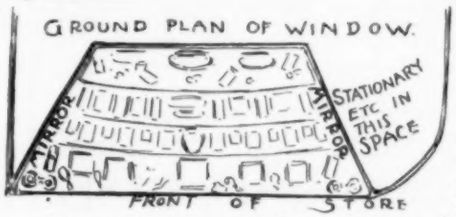
"None especially. But just look at that clerk. You see he has on white gloves. I am very strict that no silver ware shall be touched by bare hands—hence the gloves. I always take out a silk handkerchief when I have to handle a piece of silver; never touch it with my fingers."

"Are you much troubled by old stock?"

"No, we are fortunate in clearing it out. My policy is to offer clerks a premium to get rid of goods that we desire to be specially rid of, and that helps to prevent their becoming *passé*."

"How does your trade run by months?"

"December about equals in volume of sales any four of the remaining 11 months. January is about next, followed by June. That is because of June weddings and graduations."




"Do you discount your bills, Mr. Hartdegen?"

"I couldn't afford to carry on my business if I did not. It is my greatest source of profit—that and close buying. They go hand in hand, however. In these days of great intelligence it is the small things that count. And it is a number of small things which make up a large aggregate. Such are the profits which I make by discounts and by close buying."

## Best Dressed Windows Among the Retail Jewelers.

### Series II. No. XXVI.

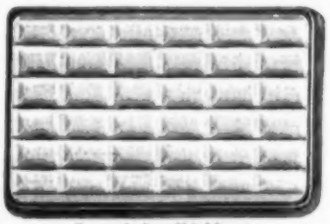
*NOTE. We inaugura'ed with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of 8 years. We desire any jeweler who th'nks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department*

THE REMARKABLE EFFECT ACHIEVED BY MIRRORS IN THE WINDOW OF CAMERDEN & FORSTER, NEW YORK.

A REMARKABLY effective jewelry show case for window display is the one used by Camerden & Forster, 273 Fifth Ave., New York, here pictured. The sides of the case are mirrors which, by reflecting the chatelaine bags, pearl necklaces, brooches, aigrettes, stick pins, watches, opera glasses and other jewelry, produce the effect of a large, round show win-

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are THE MOST ATTRACTIVE,
THE MOST DURABLE,
ALWAYS CLEAN, because washable.

OVER 35,000 SOLD DURING THE LAST FIVE YEARS.

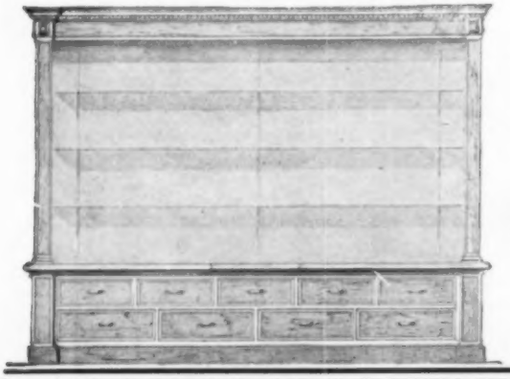
I will send (prepaid) Ebonized Trays as follows:

| | | | | |
|---|---|---|---|---|
| For | 42 or 48 rings, | size 11¾ x 7⅞, | - | $2.00 |
| | 28 | " " 11¾ x 5⅞, | - | 1.75 |
| | 30 | " " 8¾ x 5¾, | - | 1.75 |
| | 24 | " " 9¾ x 5⅞, | - | 1.75 |
| Bevel Frame | 12 | " " 8 x 5¾, | - | 1.25 |
| | 8 | " " 9⅜ x 1¾, | - | 1.00 |

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.), 85 NASSAU STREET, NEW YORK.



THE IMPROVED CABINET WALL CASE...



*Lifting door entirely concealed, insuring maximum space of display and beauty in design.*

PATENT PENDING.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.


## Retail Merchandising.

dow. By this means a comparatively small stock of jewelry makes a big display. By using this case the stationery, which occupies the rest of the window, does not interfere with the display of the jewelry.

### R. F. Simmons Co.'s Window Display Competition.

THREE judges have been chosen to award the prizes in the Window Display Competition conducted by R. F. Simmons Co., Attleboro, Mass. These judges are B. Thorpe, publisher *The Keystone;* B. F. Simmons, editor THE JEWELERS' CIRCULAR-WEEKLY, and Charles M. Connolly, editor *The Haberdasher*. The first two are considered to be men of experience in the jewelry field, having a wide acquaintance with the various points that must be considered in deciding the competition. Mr. Connolly, who was solicited by the others to serve as the third judge, is an expert in window display in general, and his opinion from that point of view will be invaluable.

Great interest is being shown by the retail jewelers in this competition, and indications point to a large number of photographs being submitted. Photographs of the winning displays will be published in *The Keystone* and THE JEWELERS' CIRCULAR-WEEKLY soon after Jan. 15, the date of the award.

Ralph M. Sawyer, Great Barrington, Mass., is ill with typhoid fever.

THE GENUINE ARE LABELED

FRANCE.

BEWARE OF IMITATIONS.

ASK YOUR JOBBER FOR THEM.

SUSSFELD, LORSCH & CO.,

LORSCH BUILDING,

37-39 MAIDEN LANE, NEW YORK.

21 RUE DE L'ECHIQUIER, PARIS.

The TRUE BLUE BEADED LABEL Watch Glasses.

HEADQUARTERS FOR JEWELERS' AND SILVERSMITHS'

MACHINERY

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MOSSBERG & GRANVILLE MFG. CO., PROVIDENCE, R. I.

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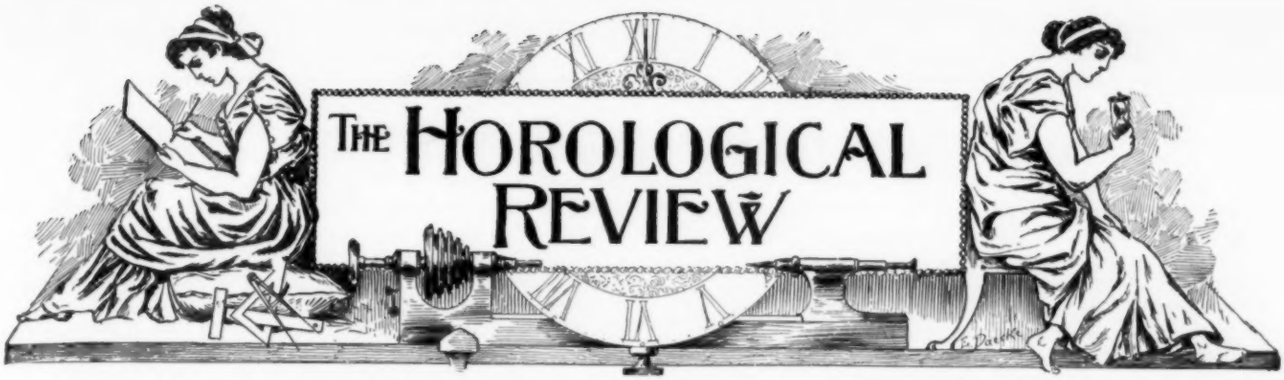


## PRACTICAL COURSE IN ADJUSTING.

**COMPRISING**

*a review of the laws governing the motion of the balance and balance spring in watches and chronometers, and application of the principles deduced therefrom in the correction of variations of rate arising from want of isochronism, change of position and variation of temperature.*

**ELUCIDATED AND DEMONSTRATED BY**

*original experimental researches in the actual problem, never before published, showing the causes that are operative in the variation of rate and leading to correct remedies.*

---

**BY THEO. CRIBI.**

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[COMMENCED IN ISSUE OF FEB. 1, 1899. PART XLVI.]

## CHAPTER V.

## HOW TO MAKE A BALANCE ARBOR WITH MODERN APPLIANCES.

[*Continued from page 70, Nov. 7, 1900.*]

We may now commence the upper pivot and reduce the upper staff to its finished length. To turn a conical pivot we must use a graver with a slightly rounded point. The T rest is set close to the work, and we turn the cone by moving the graver from the end of the staff toward the cone. We turn the cone into length and form as we

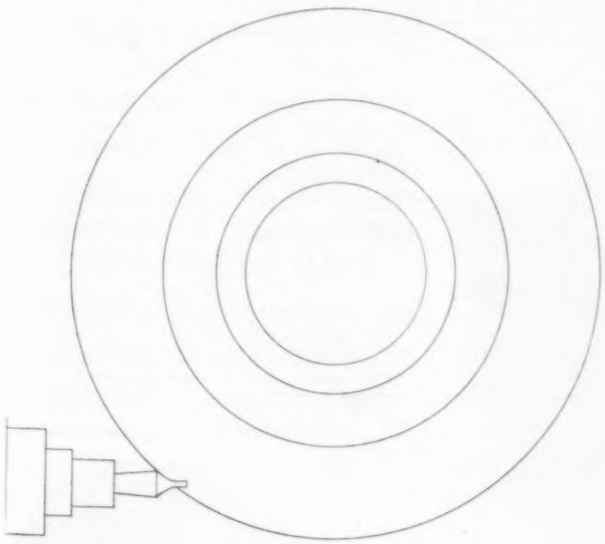


FIG. 12.

want it, and the straight part of the pivot to within 0.1 of a millimeter of its finished diameter, and then we reduce the upper staff to its finished length, measuring from the seat of the balance up. This is done with a smooth Arkansas oil stone slip, applying it as flat as we can guide it by hand and sight. We then finish the turning of the pivot and conical shoulder with the round pointed graver to its proper length and shape (see below), stopping when the diameter of the cylindrical part of the pivot is within 0.03 to 0.04 of a millimeter of the finished measure. It may now be polished with the lap and diamantine. For this purpose the spindle of the pivot polisher is set at right angles to the lathe spindle. Its center must be raised above the center of the lathe spindle, so that the circular corner of the lap will fit into the shape of the conical shoulder of the pivot, while the flat face, extending down below the center of the pivot, will polish the straight cylindrical portion of it, as shown in Fig. 12. The exact height at which the center of the lap ought to be above the center of the pivot is optional within narrow limits, depending somewhat on the diameter of the lap used. With a lap ten millimeters in diameter a good cone is obtained by placing the center of it about eight-tenths of the radius of the lap above the center of the pivot. This is the case in Fig. 12. It may require a little reflection on the part of some of my readers, who may never have seen the process, to perceive that that will do it, but an experiment will soon convince them that it does, and beautifully. Of course great care is necessary, and experience soon educates us up to what is required in that direction. It is not necessary to use the steel lap and carborundum first on pivots, the diamantine and bell metal lap works fast enough. It is necessary to exercise extreme vigilance lest our pivot is reduced too suddenly below the size required. In all cases of lap work the speed of the part to be ground should be considerably slower than that of the lap, and in polishing conical pivots it is well to reverse the motion occasionally during the process, as this will distribute the polishing medium better on the lap and the surface operated upon. Only a small quantity of the latter is required, which may be applied to the lap with a small spatula while the work is going on. A very slight pressure on the back of the lap spindle is necessary, which we may exert with the left hand, while the index finger of the right hand may operate the pad, giving the lap a very slight backward and forward motion longitudinally to the pivot. We may set the thimble on the rear of the spindle frame to form a stop, which will prevent our making the pivot too small suddenly, but a short experience will make this unnecessary. If the circular corner of the lap becomes rounded it must be taken off the spindle and refaced with the file across the face of the lap. The lap used for conical pivots need not be faced over its circumference, as that part never comes in contact with the pivot or the cone.

I have said that for polishing conical pivots the lap spindle should be set at right angles to the spindle of the lathe. I deviate a trifle from this by setting it about one-quarter to half a degree taper toward the end of the pivot, and for the following reasons: In filing up the face of the lap a good many times the latter unavoidably loses a trifle its perfect flatness, some portion of it will be a trifle higher than others; i. e., it will stand slightly inclined to a plane passing at right angles to and through the center of the spindle. This may be so slight that it is unnoticeable when the lap is in motion, and yet, if the

spindle stood exactly at right angles to the lathe spindle it would produce a pivot slightly conical in the reverse direction—*i. e.*, make it smaller near the cone. To avoid this, the above precaution is adopted; and, if it should be necessary to make the pivot slightly tapering towards the end, it will be invisible, and do no harm. When the pivot is polished down to its proper size, we may face the end of it with a stick of block tin, using a little diamantine. It should be made slightly rounding, as illustrated in Fig. 11, and care must be taken to smooth the sharp corner. For rounding and polishing the ends of pivots I use a pair of small jasper slips, cemented on a piece of brass wire, the sides of which are ground flat and of different smoothness, which answer the purpose of polishing sticks admirably without the use of any polishing medium. The pivot being now finished, the only thing remaining to be done is the undercutting back of it, as shown in Fig. 11, on the lower staff. It should be observed that this is not done for mere ornament's sake, as, indeed, it frequently appears to be intended, but for the purpose of preventing the oil from creeping up onto the larger parts of the arbor, and for that reason it should be made wider and deeper than we generally find it. Instead of this undercut, the whole of the upper staff is sometimes made tapering in the same direction. When this is done, the form of lap illustrated under Fig. 4, or even that of Fig. 3, may be used for polishing it.

*(To be continued.)*

## *WORKSHOP NOTES.*

**Amalgam for the Rubber of Electric Machines.**—Mercury, 100 grammes; zinc, 50 grammes; tin, 50 grammes. This amalgam reduced to powder and incorporated with grease can be applied to the rubber of electric machines.

**Alloys for Plates for Engraving.**—Lead 84 parts, antimony 16 parts; or, lead 86 parts, antimony 14 parts; or, lead 87 parts, antimony 12 parts, copper 1 part; or, lead 81 parts, antimony 14 parts, tin 5 parts; or, lead 73 parts, antimony 17 parts, zinc 10 parts; or, tin 53 parts, lead 43 parts, antimony 4 parts.

**Antimonizing.**—Carbonate of soda, 200 grammes; sulphide of antimony, 50 grammes; water, 1 liter. Heat the whole in a porcelain capsule for one hour, keeping constantly in ebullition; next, filter the solution, which, on cooling, leaves a precipitate, which boil again with the liquid for ½ hour, whereupon the bath is ready for use.

**Waterproof Glue.**—Take powdered slacked lime, 40 grammes; white of egg, 50 grammes, and powdered alum, 10 grammes. Triturate well the whole, so as to form a rather homogeneous paste; apply same to the parts to be glued and keep them squeezed together for 48 hours either by means of cords, presses or merely by driving nails into the wood upon which the glued piece is lying.

**Crayons to Write on Glass.**—Take sulphate of copper, 1 part, and whiting, 1 part. Reduce these two substances to a fine powder and mix with water; next roll this paste into the shape of crayons and let dry. When it is desired to write on the glass use one of these crayons and wipe the traced designs. To make them reappear breathe on the glass.

**To Pierce Glass.**—Put garlic, chopped in small pieces, into spirit of turpentine and agitate the mixture from time to time. Filter at the end of a fortnight, and when you desire to pierce the glass dip your bit or drill into this liquid, taking care to moisten it constantly to prevent the drill, etc., from becoming heated. It is understood that the glass must be placed plumb. Another recipe: Place a little alum in acetic acid, dip your drill into this and put a drop of it on the spot where the glass is to be pierced.

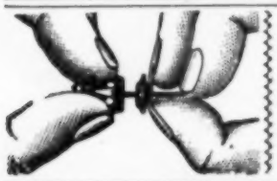
**To Copper Castings.**—For coppering cast-iron objects without a battery, it suffices to plunge them into the following solution: Hydrochloric acid, 40 parts; nitric acid, 5 parts; hydrochlorate of copper, 6 parts. Rub the articles in this bath with a woolen rag; next rinse with clean water and repeat the rubbing until the desired coat of copper is obtained. It is understood that the articles must be pickled before being placed in the bath. The pickling may be performed with hydrochloric acid, pure or diluted with water.

**To Nickel Iron or Steel.**—Iron and steel may be nickeled without the use of a battery by the following operation: Make a solution of about 10 per cent of chloride of zinc in distilled water. When done add 10 per cent of sulphate of nickel and plunge the articles into this bath. Same must be previously pickled. Leave them in the bath for about one-half an hour. Replace the water of the bath now and then, as it evaporates. The sulphate of nickel must be pure and free from copper; also, the objects must be fully covered by the bath.

**To Bleach Silver Ware.**—When a piece of silver ware has become blackened by acids or by having been exposed to a coal fire, it is difficult to clean it by the methods ordinarily employed for other metals; therefore it is necessary to blanch it. For this purpose the piece has to be annealed by fire, so as to destroy the copper vapors which are always mixed with the silver. When the piece has acquired a cherry-red shade it must be retired from the fire and left to cool; then it is plunged into water slightly acidulated with sulphuric acid. Leave it in this bath for an hour or two at most, rinse and dry in sawdust. The piece will come out matt.

E. V. Crawford has located in Dougherty, Ia.

H. P. Johnson will open a jewelry store in Audubon, Ia.

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MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
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12-16 John Street, New York.

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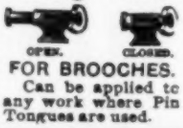

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Can be applied to any work where Pin Tongues are used.

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PEORIA, ILLINOIS.
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We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)
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Mathey Bros., Mathez & Co.
Manufacturers and Importers of
Superior, Plain and Complicated Watches.
Sole Agents for
CHAS. H. MEYLAN.
SMALL WATCHES A SPECIALTY.
Brassus, Switzerland. 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.

10 SIZE SPLITS.

# MERCANTILE FOUNTAIN PENS. NONE BETTER!

**AIKIN, LAMBERT & CO.,**
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Manufacturers and Exporters,
**GOLD PENS, PENCILS, Etc.**
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

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**Watches, Jewelry, Chains, Novelties, &c.**

LATEST DESIGNS. LOWEST PRICES.

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ESTABLISHED 1859.
**HERMAN KOHLBUSCH, Sr.,**
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ALL STANDARD AND FASHIONABLE LEATHERS.
Plain and Sterling Mounted.

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Fine Leather Goods.

Fifth and Cherry Streets, PHILADELPHIA.

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SPECIAL LINES FOR FINE JEWELRY TRADE.

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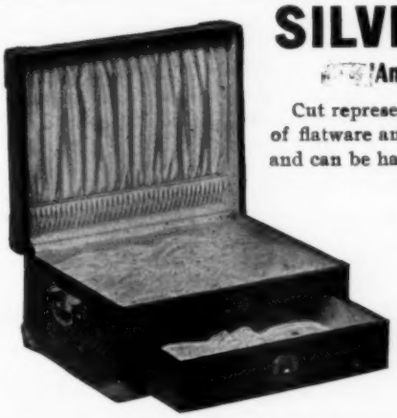
# SILVERWARE CHESTS

Another one of our SPECIALTIES.



Cut represents chest for 24 pieces of flatware or 12 pieces of flatware and 4 fancy pieces, both popular combinations, and can be had in any color wood.

Send for prices on special combinations.

S. VALFER. L. WEIL.

**S. VALFER & CO.,**
Manufacturers of
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# Christmas Lines for Jewelers.

## *In BRIC-À-BRAC.*

Royal Dresden, Royal Vienna, Royal Bonn, Royal Bavarian, Royal Teplitz and other makes.

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Large lines of French, Venetian, Austrian and German. Ornamental as well as useful. Beautiful collection of Römers and Punch Cups.

*LIMOGES AND CARLSBAD CHINA. Complete assortment always on hand.*

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## THE ORDINATING SLIDE

which forms one of the new and interesting features of the

**Eaton-Engle Engraving Machines**

is worth looking into. From a given model or type it varies the proportions of the engraved letter or design with wide limits. (The three (3) letters here shown were engraved from one piece of type.) It contracts or extends a line of engraving, so that you have no trouble to fit any odd-shaped space on the article to be engraved.

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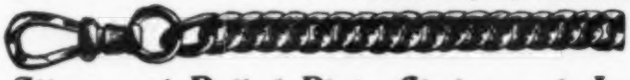
## WM. SMITH & CO.,

GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854. MANUFACTURERS 67



**Gold, Silver and Rolled Plate Chains and Jewelry.**

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

## ALOIS KOHN & CO.,

SOLID GOLD CHAINS,
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We call the attention of the Trade throughout the country to our line of

**LORGNETTE AND GUARD CHAINS.**

Will send Samples on Memorandum on receipt of satisfactory reference. **Correspondence Solicited.**

## JULES J. LINTZ,

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Diplomas and First Prizes for Scientific Workmanship.
BASLE, BIEL-ZURICH (Switzerland). 1892.

**Careful Repairing of all kinds of Watches.**

Fine Timepieces, Chronometers and Complicated Watches, also Making of all kinds of New Pieces a Specialty.
DEMAGNETIZING.
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## THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE IMPORTED CLOCKS.

AN inspection of the clock department of Ferd. Bing & Co.'s Successors, 10 Washington Place, New York, is always a treat to the dealer or even collector interested in the fine European products of the present day, and this department this season is fully up to the standard maintained for so many years. Among the lines which attract the attention of the visitor is a collection of new Empire clocks, with the movement supported by four Corinthian pillars, a style common for the past hundred years but now to be seen in many new features. These clocks are here shown in many sizes and a number of varieties. There are clocks in all-gilt bronze and others with gilt bronze trimmings on pillars and bodies of black bronze, green onyx or white marble. All have side pieces to match. In gilt regulators there is, as usual, an excellent collection of rich pieces with cloisonné enamel trimming, and in addition a number with solid colored enamel of blue, red or green in which a fine gilt ornamentation appears. Another line now prominent contains a number of varieties of green marble onyx surmounted by fine large gilt figures. The usual varieties are also displayed in clocks of French gilt and fine china, and in carriage and ball clocks and novelties of this kind for the cabinet, desk or mantel.

LAMPS IN UTOPIAN WARE.

THE J. B. Owens Pottery Co., 68-70 West Broadway, New York, have enlarged their stock of Utopian ware by the addition of a magnificent collection of large, handsome lamps. These lamps are of vase shape and of the tall variety, the larger pieces being formed of the biggest vases ever turned out by this company. On these the beautiful blending of orange, brown and ox blood body colorings is shown to the best advantage, and in addition they are ornamented with either flower designs or panels with figures or landscapes. Every piece is the work of an expert artist, and is signed with the artist's name. None is duplicated and all are, therefore, exclusive products, such as are especially suitable for the fine trade of the jeweler.

THE RAMBLER.

## Paris Exposition Awards.

THIS journal has already published a partial list of the awards in the ceramic and glass ware classes at the Paris Exposition of 1900. Here, however, occasion is accepted to give the official lists of the members of the juries, the hors concours exhibits and the grand prize and gold medal awards in class 72 comprising ceramics and class 73 comprising crystal and glass ware:

CLASS 72.

CERAMICS.

MEMBERS OF THE JURY.

Hache, Alfred, P.—France.
Professeur Krohn, Pietro, V.-P.—Denmark.
Vogt, Georges, R.—France.
Metz, Arthur, S.—France.
Altazin, Eugène—France.
Baudin, Eugène—France.
Baumgart, Emile—France.
Boulenger, Paul-Hippolyte—France.
Chédanne—France.
Faure, Pierre-Paulin—France.
Fouinat, Charles—France.
Gardaire—France.
Guérin, William—France.
Loreau, Alfred—France.
Luynes, Victor de—France.
Migeon, Gaston—France.
Colas, Joseph—France.
Damour, Emilio—France.
Gardaire—France.
Guilleaume—Germany.
Seiffebheid, O.—Austria.
Gauchery, Henri—China.
Ward, W. S.—United States.
Lasenby, Liberty—Great Britain.
Zsolnay, Nicolas de—Hungary.
Torrigiani, le Marquis Phillipe—Italy.
Kawara, Tokuriu—Japan.
Jurriaan, Kok—Netherlands.
Arroyo, José-Antonio—Portugal.
Botkine, F. H.—Russia.
Ekstrand, Dr.—Switzerland.
Falcke, Dr. de—Germany.
Nothomb, le Baron Gérard—Belgium.
Pradère, le Comte de—Spain.
Gilbert, Mme. Helen B.—United States.
Farquhar, C. W.—Great Britain.
Bing, Siegfried—Japan.
Von Saher, Edouard—Netherlands.
Henry, Eugène-Edouard—Persia.

*Exhibits Hors Concours.*

Hache, Alfred, et Cie.—France.
Metz, Arthur—France.
Gilardoni Frères—France.
Union Céramique et Chaufournière—France.
Boulenger et Cie.—France.
Société des Produits Céramiques de Boulogne—France.
Société des Faienceries de Gien—France.
Guérin et Cie.—France.
Faure—France.
Fillard, Colas et Cie.—France.
Fillard—France.
Société de Paray-le-Monial—France.
Baudin—France.
Gardaire—France.
Boch Frères—France.
Ecole Guérin—France.
Morel et Fils—France.
Société des Tuileries du Berry—France.
Damour—France.
Harant et Guignard—France.
Radot—France.
Thesmar—France.
Hasslauer, Mme. Veuve, et Cie.—France.
Georges Méran—France.
Bing et Grondah—Denmark.
Musée des Arts Décoratifs de Copenhague—Denmark.
Manufacturer, Impériale de Porcelaine à Saint Pétersbourg—Russia.
Manufacture Impériale et Taillerie d'Ecatherinbourg—Russia.
Fischer et Mieg—Austria.
Melhen—Germany.
Doulton & Co.—Great Britain.
Zsolnay—Hungary.
Fabrique de Rosenburg—Netherlands.
Boch Frères—Belgium.
Dikran Kelekian—Persia.
Société Hiochiyen—Japan.

*Grand Prize.*

Lœbnitz, Jules—France.
Joost Thooft et Labouchère—Netherlands.
Manufacture Nationale de Porcelaine de Sèvres—France.
Manufacture Royale de Porcelaines de Copenhague—Denmark.
Manufacture Royal de Porcelaines de Berlin—Germany.
Haviland, Théodore et Cie.—France.
Haviland et Cie.—France.
Société Anonyme de Rorstrand—Switzerland.
Kousnetzov—Russia.
Manufacture Impériale de Porcelaine—Turkey.
Manufacture de Saxe—Germany.
Pillivuyt et Cie.—France.
Bigot et Cie.—France.
Utzschneider et Cie.—France.
Muller et Cie.—France.
Villeroy et Boch—Germany.
Rookwood Pottery Company—United States.
Société l'Art de la Céramique—Italy.

*Gold Medals.*

Miyagawa—Japan.
Collectivité des Chambrelans—France.
Grandhomme, Paul—France.
Girault et Demay—France.
Koransha—Japan.
Naudot Fils et Cie.—France.
Société de Gustafsberg—Switzerland.
Bonnaud, Paul—France.
Société Céramique Richard Ginori—Italy.
Chaplet, Ernest—France.
Fukagawa, Thuji—Japan.
Takemoto, Ko-iti—Japan.
Haas et Czjzek—Austria.
Fabrique Rosenthal Cie.—Germany.
Fischer de Farkashaz, Eugène—Hungary.
Ino-ouyé Riosai—Japan.
Soyer—France.
Aly Mohammed Sabbak Barseghian—Persia.
Gruby Faience Company—United States.
Cantagalli—Italy.
Société Arabia—Russia.
Laeuger—Germany.
Manufacture de Signa—Italy.
Trenton Potteries Co.—United States.
Mamontoff—Russia.
Roth—Germany.
Delaherche—France.
Dammouse—France.
Milet—France.
Cazin—France.
Dalpayrat et Lesbas—France.
Jeanneney—France.
Scharvogel—Germany.
Lachenal—France.

NOV 23 1900



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Fancy Goods Dealers
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THE BEST EVER OFFERED,
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most attractive shapes and finishes. Particularly suitable for the Jewelry Trade.
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PHILADELPHIA: 701 Betz Building.
AND AT
Factories, MERIDEN, CONN.

CLASS 73.

CRYSTAL AND GLASS WARE.

MEMBERS OF THE JURY.

Appert, Léon, P.—France.
Reich, Ign, V.-P.—Austria.
Houtart, Eugène, R.—France.
Harant, Louis S.—France.
Hayez, Paul—France.
Landier, Alfred—France.
Le Breton, Gaston—France.
Maes, Georges—France.
Couvreur, Jules, Fils—France.
Despret, Georges—France.
Iessen, Dr. P.—Germany.
Trezza di Musella, César—Italy.
Tistchenko—Russia.

EXPERT.

Lemal, Léon.

*Exhibits Hors Concours.*

Appert Frères—France.
Association des Verreries à Vitres du Nord de la France—France.
Compagnie des Glaces et Verres Spéciaux du Nord—France.
Harant et Guignard—France.
Houtart, Eugène, et Cie.—France.
Landier et Fils—France.
Lémal, Raquet et Prost—France.
Société Anonyme des Verreries de l'Ancre Réunies—Belgium.
Commission Impériale (Chine du Centre)—China.
Pittsburgh Plate Glass Company—United States.
Commission Impériale (Chine du Sud)—China.
Manufacture Impériale de Porcelaines et Cristaux—Russia.

*Grand Prize.*

Société Anonyme des Manufactures de Glaces et Produits Chimiques de Saint-Gobain, Chauny et Cirey—France.
Gallé, Emile—France.
Stumpf, Touvier, Viollet et Cie.—France.
Boucher Ainé—France.
Tiffany Glass and Decorating Co.—United States.
Lobmeyr, J. et L.—Austria.
Mantois, Edouard—France.
Legras et Cie.—France.
Verreries Belges (Exposition Collective des)—Belgium.
Société de la Verrerie du Nord—Russia.
Guilbert-Martin, Auguste—France.
Verreries Champenoises (Exposition Collective des)—France.
Sievert et Cie.—France.
Daume Frères—France.
Salviati et Cie.—Italy.
Puhl et Wagner—Germany.
Netchay-Maltzev—Russia.
Letz, Mme. Veuve Jean—Austria.

*Gold Medal.*

Société Parisienne d'Exploitation des Produits Céramiques Garchey—France.
Bernard et Cie.—France.
Kravalier, Joseph—Austria.
Sauvageot Frères—France.
Harrach, Comte—Austria.
Société des Verreries Rhénanes de Cologne-Ehrenfeld—Germany.
André, Alfred, et Fils—France.
Toche, Ch.—France.
Cros—France.
Koepping, Karl—Germany.
Laurent-Desrousseaux—France.
Hestaux, Louis—France.
Koch, Max—Germany.
Société Anonyme des Verreries de Kosa—Sweden.
Reyen, Alphonse—France.
Walter, Berger et Cie.—Germany.
Paris et Cie.—France.
Leveillé, Ernest—France.
Schaffgotsch, Comte—Germany.
Obolensky, Alexandre—Russia.
Décle, Mme. Veuve Charles, et Cie.—France.
Anciennes Verreries Schrieber, J., et Neveux—Hungary.
Bouvy, J.-J.-B.-J.—Netherlands.
Hinque, Marret et Bonnin—France.
Société Anonyme du "Palais Lumineux Ponsin"—France.
Candiani, Nap.—Italy.
Riley Manufacturing Company, Limited—Great Britain.
Société Anonyme des Glaces de Roux—Belgium.
Holophane Glass Company—United States.
Société Russo-Belge pour la Fabrication du Verre—Russia.
Houdaille et Triquet—France.

## A Trick of Indian Diamond Thieves.

CALCUTTA sends a story of a new mode of stealing jewels. A youth attired in a new suit entered a jeweler's store and asked to look at a parcel of diamonds. He went to a window to get a better light and presently the largest stone, valued at 10,000 rupees, disappeared. An assistant saw the youth carry his hand to his mouth suspiciously. He was arrested and treated, but the diamond did not appear. A later examination revealed the gem in the man's throat. At the trial an old criminal described the habit Indian thieves practice of dilating the larynx by a round bullet, which is swallowed and brought up daily until the pouch is made like a bird's crop. Thieves use this as a temporary storage place.

## The New York Post Office Clock.

To the Editor of *The Sun*—Sir: *The Sun*, ever ready to notice city and other improvements, may perhaps give attention to the clock which should be erected on the curb, directly in front of the down town United States Post Office, or on the front of the building, high enough to be seen coming up Broadway or anywhere in the vicinity. It would be very useful. On either side, or both, of the clock should be the proper "ice water accommodation," placed there by the "Moderation Society," now so freely used and appreciated by many. E. K. YOUNG.

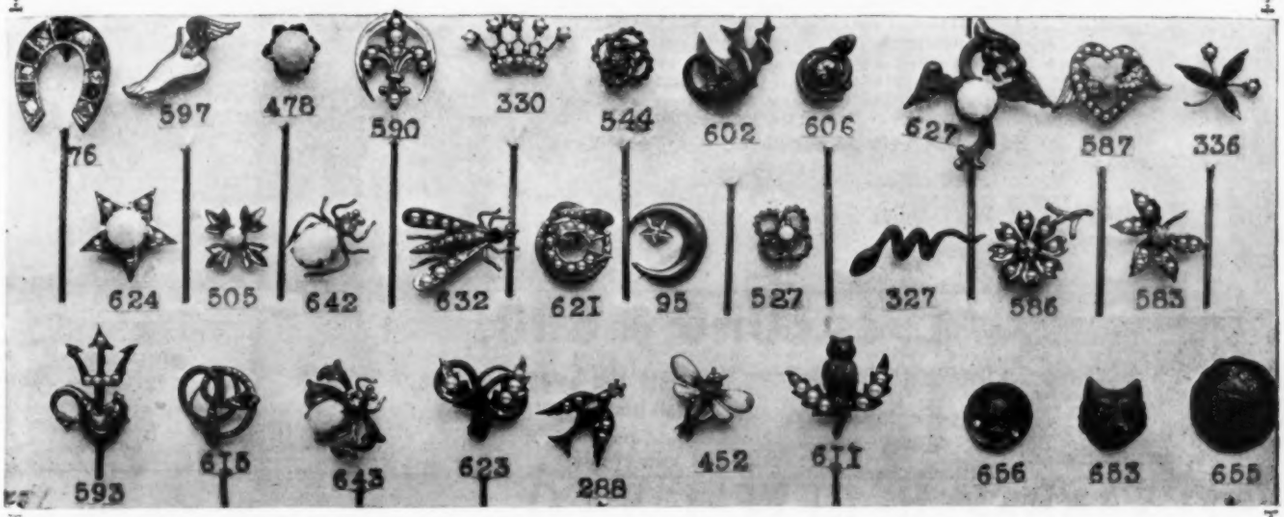
New York, Nov. 9.

A superb pair of candelabra, formerly the property of the late King Ludwig, of Bavaria, has been purchased by Edmund D. Lewis, Philadelphia, Pa.

Business Established 1842. For the Jewelry Trade.

CAMERDEN & FORSTER,
Importers of
Clocks, Bronzes, Marble Statuary, Royal Porcelains, etc., etc.
A line of over 1,000 pieces of small goods. Desk requisites from Vienna, Berlin, Paris and London.
BRASS, PEARL, LEATHER AND METAL GOODS.
Newest Goods. High Grade. Moderate Price.
273 FIFTH AVENUE, NEW YORK,
Bet. 29th and 30th Streets.

# A Small Selection from a Large Gold Collection.




76. Polished, set with 6 brilliants and 6 ruby doublets.
597. Polished and Roman.
478. Polished, set with 1 fine real opal.
590. Polished, set with 8 pearls.
330. Polished, set with 11 pearls.
544. Roman, set with 1 ruby doublet.
602. Rose finish, set with 1 ruby doublet and emerald doublet.
606. Rose finish, set with emerald doublet and almandine doublet.
627. Rose finish, set with 1 large real opal.
587. Roman, set with 17 pearls and 1 real opal.
336. Polished, black enameled, set with 2 pearls.
624. Polished, set with large real opal and 5 pearls.
505. Roman, set with large real opal.
642. Polished, set with large real opal and almandine doublet.
632. Roman, set with 8 pearls and 1 ruby doublet.
621. Polished, set with 10 pearls.
95. Polished, set with chip diamond.
527. Polished, with real opal.
327. Roman, set with ruby chaton.
586. Polished, set with 8 pearls and almandine doublet.
583. Polished, set with 1 real opal and 8 pearls.
593. Polished, set with 1 ruby chaton and 5 pearls.
615. Polished, set with 1 ruby chaton and 1 emerald doublet.
643. Rose and green finish, set with large real opal and almandine
623. Rose finish, set with 4 pearls and ruby doublet.
288. Polished, enameled, set with 4 pearls and 1 brilliant.
452. Polished, enameled.
611. Rose finish, set with 6 pearls and 2 ruby chatons.
656. Sterling silver, rose gold or green gold finish.
653. Sterling silver, rose gold or green gold finish.
655. Sterling silver, rose gold or green gold finish.

## THE PROVIDENCE STOCK CO.,

New York Office, 11 John St. **100 Stewart St., Providence, R. I.** Chicago Office, 131 Wabash Ave.

Established 1867.

## GEO. E. HOOPER,

**Jewelers' Auctioneer,**

22 Hanover Street, also Room 83, Jewelers' Building, BOSTON.

CASH PAID FOR STOCKS IN STORES.

## KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

## THIMBLES

ESTABLISHED 1852.

M&D

TRADE-MARK.

No. 140

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**Automatic Eye-Glass Reel.**

SEND FOR CATALOGUE C.

**37 MAIDEN LANE, NEW YORK.**

## CRUCIBLES.

Jewelers' Supplies, Etc.

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## BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

49 JOHN STREET, • • • NEW YORK.

# CHAS. F. WOOD & CO., DIAMONDS

1 MAIDEN LANE, NEW YORK. IMPORTERS AND CUTTERS.

Arnstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

WANTED—An experienced western traveler to sell a general line of watches, diamonds and jewelry; salary, $50 per week and expenses; also one for New York City and suburbs; salary, $35 per week and expenses; only those having well-established trade need apply; state territory, experience, references, etc. "PERMANENT,"
Care Jewelers' Circular-Weekly.

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The latest improved Dust-Tight Counter Cases.

We make a Patented ALL GLASS Counter Case.
The latest and best in the market

FIXTURES FITTED FOR ELECTRIC LIGHTING IF DESIRED.

Give Us a Call.

Latest improved Dust-Tight Wall Cases and all kinds of Jewelers' Fixtures.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

# L. & M. KAHN & Co.,

Importers and Cutters of

## DIAMONDS.

NEW YORK: 172 Broadway. CUTTING WORKS: Cor. Beekman and Pearl Sts. AMSTERDAM: 10 Tulp Straat.

Established 1886. Telephone, 1042.

**GEO. M. BAKER,** GOLD AND SILVER REFINER AND SWEEP SMELTER. . .
Office—91 Page St. Works—77-85 Page St.,
PROVIDENCE, R. I.

We handle Bullion, Plate Clippings, Shearings, Filings, Silver Chloride, Etc., in the shortest time compatible with good results.

**HENRY E. OPPENHEIMER & CO., PEARLS.**
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# THE IMPROVED SEAMLESS WIRE CO.,

95 Pine St., Providence, R. I.

*Manufacturers of Seamless Gold-Filled Wire, Seamless Solid Gold and Silver Wire, Square and Fancy Wires, Seamless Tubing in Gold, Gold Plate, Silver and Brass. Flat Stock in all karats and qualities.*

DIAMONDS; Gattle, Ettinger & Hammel 68 NASSAU ST. NEW YORK P.O. BOX 2466. FINE MOUNTED GOODS.

# ALBERT LORSCH & CO.,

# DIAMONDS,

SMALL, MELÉE, LARGE.